UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or $15(d)$ of the Securities Exchange Act of 1934 Date of Report: October 23, 2000 (Date of earliest event reported)

MINNESOTA MINING AND MANUFACTURING COMPANY (Exact name of registrant as specified in its charter)

File No. 1-3285
(Commission File Number)

Delaware | $41-0417775$ |
| :---: |
| (State of incorporation) |
| (I.R.S. Employer |

| Identification Number) |
| :---: |


| 3M Center |
| :---: |
| St. Paul, Minnesota |
| (Address of principal executive offices) |
| (Zip Code) |

Registrant's telephone, including area code:
$(651) 733-110$

ITEM 5. OTHER EVENTS

Attached and incorporated herein by reference as Exhibit 99 is a copy of a press release of Minnesota Mining and Manufacturing Company dated October 23, 2000, reporting $3 M^{\prime}$ s financial results for the third quarter of 2000 .

ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS.
(c) Exhibits Required by Item 601 of Regulation $S-K$

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EXHIBIT NO. DESCRIPTION
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99 Press Release dated October 23, 2000
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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934 , the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MINNESOTA MINING AND
MANUFACTURING COMPANY

By: /s/ Gregg M. Larson
Gregg M. Larson,
Assistant Secretary
Dated: October 23, 2000
EXHIBIT INDEX
EXHIBIT DESCRIPTION

- -------

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| :--- | :--- | :--- |
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FOR IMMEDIATE RELEASE
3M Reports Record Quarterly Sales and Earnings
Q3 EPS up nearly $10 \%$ on $11 \%$ volume growth*
St. Paul, Minn. - Oct. 23, 2000 -- 3M today reported record thirdquarter earnings of $\$ 1.25$ per share, an increase of 9.6 percent over third-quarter 1999. Net income reached $\$ 499$ million, up from $\$ 462$ million in the year-earlier quarter.

The quality of 3 M earnings continues to be high, with operating income 19.2 percent of sales, net income 11.7 percent of sales and return on invested capital 20.3 percent.
"3M continues to deliver solid, top-line-driven earnings growth," said L.D. DeSimone, chairman and chief executive officer. "We're growing through a strong flow of innovative products, close relationships with customers and our strong international presence. These platforms provide us with many avenues for growth, while cushioning us from disruptions in any single market or region of the world."

Sales totaled $\$ 4.252$ billion, an increase of 6.4 percent over the third quarter last year. Unit sales increased 11 percent. Sales growth was particularly strong in the Asia Pacific area, where 3 M has built a strong presence and continues to expand its product offerings. Currency translation reduced global sales by 3 percent.

Nine-Month Results/Outlook

For the first nine months of 2000 , earnings per share rose 14.1 percent to a record $\$ 3.56$. Currency effects reduced earnings for the period by 8 cents a share, or nearly 3 percent. Net income totaled $\$ 1.425$ billion, up from $\$ 1.267$ billion in the same period last year. Operating income was 18.8 percent of sales, up more than a half a percentage point from the same period last year. Net income was 11.4 percent of sales and return on invested capital was 19.7 percent.

Sales totaled $\$ 12.528$ billion, an increase of nearly 8 percent from the prior period. Unit sales rose 11 percent. Currency reduced revenues for the period by 2 percent.
"We have good momentum, and we expect to meet earnings expectations for the fourth quarter and next year," DeSimone said. "We have tremendous technology platforms, a great portfolio of businesses, a strong flow of new products, a global presence, and an effective and competitive infrastructure. We're confident in our ability to continue to deliver solid, consistent earnings growth."

3M will webcast its third-quarter conference call beginning at 9 a.m. Eastern time today. This event will be available through 3M's website located at http://199.230.26.96/mmm/index.html. Listeners should go to the website at least 15 minutes prior to the call to register and download and install any necessary audio software. A replay will be available beginning approximately two hours after the event and continuing through Oct. 27.

[^1]Nine-month 1999 net income of $\$ 1.267$ billion, or $\$ 3.12$ per share, also excludes non-recurring, pre-tax second quarter items of $\$ 104$ million related to gains on divestitures, net of an investment valuation adjustment.

Forward-Looking Statements
Certain portions of this news release that do not relate to historical financial information constitute forward-looking statements. These forward-looking statements are subject to certain risks and uncertainties. Actual future results and trends may differ materially from historical results or those expected depending on a variety of factors, including: (1) worldwide economic conditions; (2) foreign exchange rates and fluctuations in those rates; (3) the timing and acceptance of new product offerings; (4) raw materials, including shortages and increases in the costs of key raw materials; (5) our ability to successfully manage acquisitions, divestitures and strategic alliances; and (6) legal proceedings.

About 3M
3 M is a $\$ 16$ billion technology company with leading positions in electronics, telecommunications, industrial, consumer and office, health care, safety and other markets. Headquartered in St. Paul, Minnesota, the company has operations in more than 60 countries and serves customers in nearly 200 countries. 3M businesses share technologies, manufacturing operations, brands, marketing channels and other important resources. 3 M is one of the 30 stocks that make up the Dow Jones Industrial Average and also is a component of the Standard \& Poor's 500 Index. Additional information about the company is available on the Internet at www. 3M.com.

<TABLE>
Minnesota Mining and Manufacturing Company and Subsidiaries (Unaudited)
\begin{tabular}{|c|c|c|c|}
\hline & \multicolumn{2}{|l|}{Sales Change Analysis Third-Quarter 2000} & \\
\hline \multicolumn{4}{|l|}{<CAPTION>} \\
\hline & U.S. & International & Worldwide \\
\hline <S> & <C> & <C> & <C> \\
\hline Volume & 5.5\% & 16\% & 11\% \\
\hline Price & (1) & (2) & (1.5) \\
\hline Translation & -- & (6) & (3) \\
\hline Total & 4.5\% & 8\% & 6.5\% \\
\hline
\end{tabular}
</TABLE>
<TABLE>

> Sales Change Analysis
> Year-to-Date 2000
<CAPTION>
\begin{tabular}{|c|c|c|c|}
\hline & U.S. & International & Worldwide \\
\hline <S> & <C> & <C> & <C> \\
\hline Volume & 7\% & 15\% & 11\% \\
\hline Price & (1) & (2) & (1.5) \\
\hline Translation & -- & (3.5) & (2) \\
\hline Total & 6\% & 9.5\% & 7.5\% \\
\hline
\end{tabular}
</TABLE>
<TABLE>
Minnesota Mining and Manufacturing Company and Subsidiaries CONSOLIDATED STATEMENT OF INCOME (Unaudited)
<CAPTION>

| 3 Months Ended <br> September 30 | 9 Months Ended <br> September 30 |  |
| :---: | :---: | :---: |
| 2000 | 1999 | 2000 |

Operating expenses

| Cost of goods sold | 2,479 | 2,253 | 7,124 | 6,603 |
| :---: | :---: | :---: | :---: | :---: |
| Selling, general and administrative expenses | 1,073 | 979 | 3,162 | 2,919 |
| Restructuring credit | -- | (26) | -- | (26) |
| Other expense (income) -- net | (119) | 30 | (169) | (74) |
| Total | 3,433 | 3,236 | 10,117 | 9,422 |
| Operating income | 819 | 761 | 2,411 | 2,214 |
| Other income and expense |  |  |  |  |
| Interest expense | 29 | 26 | 81 | 83 |
| Investment and other income -- net | (4) | (7) | (16) | (22) |
| Total | 25 | 19 | 65 | 61 |
| Income before income taxes and minority interest | 794 | 742 | 2,346 | 2,153 |
| Provision for income taxes | 274 | 260 | 821 | 776 |
| Minority interest | 21 | 23 | 69 | 58 |
| Net income | \$ 499 | \$ 459 | \$ 1,456 | \$ 1,319 |
| Weighted average common shares outstanding -- basic | 395.1 | 402.1 | 396.1 | 402.5 |
| Earnings per share -- basic | \$ 1.26 | \$ 1.14 | \$ 3.67 | \$ 3.28 |
| Weighted average common shares outstanding -- diluted | 399.0 | 406.8 | 400.0 | 406.5 |
| Earnings per share -- diluted | \$ 1.25 | \$ 1.13 | \$ 3.64 | \$ 3.25 |

<TABLE>
Minnesota Mining and Manufacturing Company and Subsidiaries
SUPPLEMENTAL CONSOLIDATED STATEMENT OF INCOME INFORMATION (Unaudited)
(Amounts in millions, except per-share amounts)
<CAPTION>

| 3 Months Ended | 3 Months Ended |
| :--- | :--- |
| Sept. 30, 2000 | Sept. 30, 1999 |



## </TABLE>

<TABLE>
<CAPTION>
\begin{tabular}{rr}
9 Months Ended & Months Ended \\
Sept. 30, 2000 & Sept. 30, 1999 \\
ing & Excluding
\end{tabular}

</TABLE>
Business Segments:
In the first quarter of 2000 , business segment operating income for 1999 was restated for minor amounts, to be consistent with year 2000 management reporting practices. Certain costs previously included in Corporate and Unallocated were allocated to the individual business segments. 3M net sales and operating income by segment for 1999 and 2000 follow.

<TABLE>
<CAPTION>
Business
Segment
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline Information (Millions) & \multicolumn{2}{|l|}{\[
\begin{array}{r}
\text { Third } \\
2000
\end{array}
\]} & \multicolumn{2}{|l|}{\[
\begin{gathered}
\text { Quarter } \\
1999
\end{gathered}
\]} & \multicolumn{2}{|l|}{\[
\begin{array}{r}
\text { Second } \\
2000
\end{array}
\]} & \multicolumn{2}{|l|}{Quarter
\[
1999
\]} & \multicolumn{2}{|r|}{\[
\begin{array}{r}
\text { First } \\
2000
\end{array}
\]} & \multicolumn{2}{|l|}{Quarter
\[
1999
\]} \\
\hline <S> & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|c|}{<C>} & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} \\
\hline \multicolumn{13}{|l|}{Net sales} \\
\hline Industrial & \$ & 885 & \$ & 851 & \$ & 873 & \$ & 836 & \$ & 911 & \$ & 842 \\
\hline \multicolumn{13}{|l|}{Transportation,} \\
\hline Graphics and Safety & & 891 & & 826 & & 912 & & 806 & & 872 & & 777 \\
\hline Health Care & & 773 & & 768 & & 794 & & 793 & & 765 & & 768 \\
\hline Consumer and Office & & 750 & & 712 & & 692 & & 638 & & 687 & & 638 \\
\hline \multicolumn{13}{|l|}{Electro and} \\
\hline Communications & & 654 & & 534 & & 642 & & 485 & & 505 & & 442 \\
\hline Specialty Material & & 292 & & 298 & & 302 & & 292 & & 305 & & 292 \\
\hline \multicolumn{13}{|l|}{Corporate and} \\
\hline Unallocated & & 7 & & 8 & & 9 & & 13 & & 7 & & 17 \\
\hline Total Company & & 252 & & 3,997 & & 4,224 & & ,863 & & , 052 & & 776 \\
\hline \multicolumn{13}{|l|}{Operating income} \\
\hline Industrial & \$ & 166 & \$ & 154 & \$ & 153 & \$ & 154 & \$ & 185 & \$ & 148 \\
\hline \multicolumn{13}{|l|}{Transportation,} \\
\hline Graphics and Safety & & 194 & & 184 & & 213 & & 171 & & 209 & & 148 \\
\hline Health Care & & 165 & & 183 & & 158 & & 194 & & 193 & & 144 \\
\hline Consumer and Office & & 132 & & 121 & & 102 & & 95 & & 105 & & 88 \\
\hline \multicolumn{13}{|l|}{Electro and} \\
\hline Communications & & 111 & & 119 & & 105 & & 90 & & 89 & & 82 \\
\hline Specialty Material & & (43) & & 50 & & 57 & & 60 & & 51 & & 55 \\
\hline \multicolumn{13}{|l|}{Corporate and} \\
\hline Unallocated & & 94 & & (50) & & (11) & & 40 & & (17) & & (16) \\
\hline Total Company & \$ & 819 & \$ & 761 & \$ & 777 & \$ & 804 & \$ & 815 & \$ & 649 \\
\hline
\end{tabular}
</TABLE>
Third quarter 2000 operating income includes non-recurring costs of $\$ 118$ million and non-recurring gains of $\$ 119$ million. Non-recurring items by segment in the third quarter of 2000 include $\$ 106$ million of costs in the Specialty Material segment related to the company's phase out of perfluorooctanyl chemistry. Remaining non-recurring items in the third quarter of 2000 were largely gains related to asset sales and are primarily recorded in Corporate and Unallocated. First quarter 2000 operating income includes a $\$ 50$ million benefit relating to the termination of a product distribution agreement in the Health Care segment. Third quarter 1999 operating income includes a $\$ 43$ million gain related to divestitures, mainly in the Health Care area, and Corporate and Unallocated includes $\$ 73$ million in litigation expense partially offset by a $\$ 26$ million change in estimate that reduced the restructuring charge. Second quarter 1999 operating income includes gains on divestitures, net of an investment valuation adjustment, of $\$ 30$ million in Health Care and $\$ 74$ million in Corporate and Unallocated.


[^0]:    Press release dated October 23, 2000

[^1]:    * This news release discussion excludes non-recurring items in all periods. During the third quarter of 2000 , 3 M incurred one-time, pretax costs of approximately $\$ 118$ million, primarily related to the company's decision to phase out its perfluorooctanyl chemistry. These costs are recorded in cost of goods sold. Third-quarter 2000 results also include non-recurring gains of $\$ 119$ million related to asset sales, principally the sale of shares held in a company as result of a prior business relationship. For the first nine months of 2000 , net income of $\$ 1.425$ billion, or $\$ 3.56$ per share, also excludes a $\$ 50$ million benefit (\$31 million after tax) related to the termination of a marketing agreement in the company's health care business. Thirdquarter 1999 net income of $\$ 462$ million, or $\$ 1.14$ per share, excludes non-recurring items totaling $\$ 4$ million (\$3 million after tax). Thirdquarter 1999 non-recurring items consist of a $\$ 73$ million charge related to litigation, gains on divestitures of $\$ 43$ million, and a gain related to a restructuring change in estimate of $\$ 26$ million.

