# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): April 25, 2023

# **3M COMPANY**

(Exact Name of Registrant as Specified in Its Charter)

File No. 1-3285

(Commission File Number)

41-0417775 (IRS Employer Identification No.)

3M Center, St. Paul, Minnesota

(Address of Principal Executive Offices)

(Registrant's Telephone Number, Including Area Code) (651) 733-1110

Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions *&ee* General Instruction A.2. below):

U Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, Par Value \$.01 Per Share	MMM	New York Stock Exchange
	MMM	Chicago Stock Exchange, Inc.
0.950% Notes due 2023	MMM23	New York Stock Exchange
1.500% Notes due 2026	MMM26	New York Stock Exchange
1.750% Notes due 2030	MMM30	New York Stock Exchange
1.500% Notes due 2031	MMM31	New York Stock Exchange

Note: The common stock of the Registrant is also traded on the SWX Swiss Exchange.

Securities registered pursuant to section 12(g) of the Act:None

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the exchange Act.

Delaware (State or other jurisdiction of incorporation)

(IRS Employ

55144-1000 (Zip Code)

# Item 2.02. Results of Operations and Financial Condition

On April 25, 2023, 3M Company issued a press release reporting first-quarter 2023 financial results and announcing restructuring actions (attached hereunder as Exhibit 99.1 and incorporated herein by reference).

### Item 9.01. Financial Statements and Exhibits

(d) Exhibits

Exhibit Number	Description			
<u>99.1</u>	<u>Press Release, dated as of April 25, 2023, of 3M Company (furnished pursuant to Item 2.02 hereof)</u>			
104	Cover Page Interactive Data File (the cover page XBRL tags are embedded in the Inline XBRL document).			

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## **3M COMPANY**

By: /s/ Michael M. Dai

Michael M. Dai, Vice President, Associate General Counsel & Secretary

Dated: April 25, 2023

#### 3M Reports First-Quarter 2023 Results; Company Announces Restructuring Actions

ST. PAUL, Minn. - April 25, 2023 - 3M (NYSE: MMM) today reported first-quarter 2023 results.

"In the first quarter we continued our relentless focus on serving customers and aggressively managed costs," said 3M chairman and CEO Mike Roman. "Market trends were as we expected, and we made changes to improve our operations and position us for success as supply chains improve."

"To strengthen 3M for the future, today we announced actions that will reduce costs at the corporate center, further simplify and strengthen our supply chain structure, and streamline our go-to-market business models, which will improve margins and cash flow," Roman continued. "We will continue to prioritize investments in high-growth end markets where 3M science gives us a clear competitive advantage."

### **First-Quarter Highlights:**

- Company reports GAAP earnings per share of \$1.76.
- · Adjusted earnings per share of \$1.97, excluding the impact of special items.

	 Q1 2023		Q1 2022	
GAAP EPS	\$ 1.76		\$ 2.26	
Special items	0.21		0.37	
Adjusted EPS	\$ 1.97		\$ 2.63	
Memo:				
GAAP operating income margin	15.4	%	18.6	%
Adjusted operating income margin	17.9	%	22.0	%

See the "Supplemental Financial Information Non-GAAP Measures" section for applicable information.

- Sales of \$8.0 billion, down 9.0 percent year-on-year, with organic sales decline of 4.9 percent year-on-year, a 1.3 percent headwind from divestitures and a 2.8 percent headwind from foreign currency translation due to strength of U.S. dollar.
- Adjusted sales of \$7.7 billion, down 9.7 percent year-on-year with adjusted organic sales decline of 5.6 percent year-on-year which included a 3.4 percentage point headwind from the decline in disposable respirator demand, along with the 2022 exit of Russia.
- Operating cash flow was \$1.3 billion, up 26 percent year-on-year, while adjusted free cash flow was \$0.9 billion, up 24 percent year-on-year.
- 3M returned \$856 million to shareholders.

The above includes reference to certain non-GAAP measures. See the "Supplemental Financial Information Non-GAAP Measures" section for applicable information.

#### **3M Announces Restructuring Actions**

3M is taking restructuring actions that are intenced to make 3M stronger, leaner and more focused. The structural reorganization will reduce the size of the corporate center of the company, simplify supply chain, streamline 3M's geographic footprint, reduce layers of management, and further align business go-to-market models to customers. These restructuring actions are expected to affect all functions, businesses, and geographies and will impact approximately 6,000 positions globally, in addition to the reduction of 2,500 global manufacturing roles announced in January 2023 3M anticipates annual pre-tax savings of \$700 million to \$900 million upon completion of these actions.

These actions are expected to meaningfully reduce costs and drive long-term improvement in margins and cash flow while enabling a more efficient and effective structure for driving long-term growth. The company will continue to focus its commercial efforts in high-growth markets including automotive electrification, home improvement, personal safety, electronics, and health care. In addition, 3M will prioritize emerging growth areas such as climate technology, sustainable packaging, industrial automation, semiconductors, and next-generation consumer electronics.

The company expects total pre-tax charges of \$700 million to \$900 million inclusive of previous actions announced in January 2023. 3M expects to incur approximately half of the pre-tax charges in 2023, with \$175 million to \$250 million expected in the second quarter. The charges will be offset by pre-tax savings and are included in the company's full-year 2023 guidance.

#### Full-Year 2023 Outlook

3M affirms its full-year expectations for 2023 including the following:

- -6 to -2 percent adjusted total sales growth^, reflecting adjusted organic sales growth^ of -3 percent to flat
- Adjusted earnings per share^ of \$8.50 to \$9.00
- Adjusted operating cash flow^ of \$5.8 to \$6.3 billion contributing to 90% to 100% adjusted free cash flow conversion^

^ As further discussed at \* within the "Supplemental Financial Information Non-GAAP Measures" section, 3M cannot, without unreasonable effort, forecast certain items required to develop meaningful comparable GAAP financial measures and, therefore, does not provide them on a forward-looking basis reflecting these items.

#### **Conference Call**

3M will conduct an investor teleconference at 9 a.m. EDT (8 a.m. CDT) today. Investors can access this conference via the following:

- · Live webcast at http://investors.3M.com.
- Live telephone:
- Call 800-762-2596 within the U.S. or +1 212-231-2916 outside the U.S. Please join the call at least 10 minutes before the start time.
  Webcast replay:
- Go to 3M's Investor Relations website at http://investors.3M.com and click on "Quarterly Earnings."
- Telephone replay: Call 800-633-8284 within the U.S. or +1 402-977-9140 outside the U.S. (for both U.S. and outside the U.S., the access code is 22024174). The telephone replay will be available until 11:30 a.m. EDT (10:30 a.m. CDT) on May 2, 2023.



#### **Forward-Looking Statements**

This news release contains forward-looking information about 3M's financial results and estimates and business prospects that involve substantial risks and uncertainties. You can identify these statements by the use of words such as "anticipate," "estimate," "expect," "aim," "project," "intend," "plan," "believe," will, " "should," "could," "target," "forecast" and other words and terms of similar meaning in connection with any discussion of future operating or financial performance or business plans or prospects. Among the factors that could cause actual results to differ materially are the following: (1) worldwide economic, political, regulatory, international trade, geopolitical, capital markets and other external conditions and other factors beyond the Company's control, including inflation, recession, military conflicts, natural and other disasters or climate change affecting the operations of the Company or its customers and suppliers; (2) risks related to unexpected events such as the public health crises associated with the coronavirus (COVID-19) global pandemic; (3) foreign currency exchange rates and fluctuations in those rates; (4) risks related to certain fluorochemicals, including liabilities related to claims, lawsuits, and government regulatory proceedings concerning various PFAS-related products and chemistries, as well as risks related to the Company's plans to exit PFAS manufacturing and discontinue use of PFAS across its product portfolio; (5) legal proceedings, including significant developments that could occur in the legal and regulatory proceedings described in the Company's Annual Report on Form 10-K for the year ended Dec. 31, 2022 and any subsequent quarterly reports on Form 10-Q (the "Reports"); (6) competitive conditions and customer preferences; (7) the timing and market acceptance of new product and service offerings; (8) the availability and cost of purchased components, compounds, raw materials and energy due to shortages, increased demand and wages, supply chain interruptions, o

# 3M Company and Subsidiaries CONSOLIDATED STATEMENT OF INCOME (Millions, except per-share amounts) (Unaudited)

	Three months ended March 31,							
	 2023		2022					
Net sales	\$ 8,031	\$	8,829					
Operating expenses								
Cost of sales	4,613		4,826					
Selling, general and administrative expenses	1,705		1,882					
Research, development and related expenses	472		480					
Total operating expenses	6,790		7,188					
Operating income	1,241		1,641					
Other expense (income), net	52		38					
Income before income taxes	 1,189		1,603					
Provision for income taxes	 210		302					
Income of consolidated group	979		1,301					
Income (loss) from unconsolidated subsidiaries, net of taxes	2		2					
Net income including noncontrolling interest	 981		1,303					
Less: Net income (loss) attributable to noncontrolling interest	5		4					
Net income attributable to 3M	\$ 976	\$	1,299					
Weighted average 3M common shares outstanding – basic	552.7		572.3					
Earnings per share attributable to 3M common shareholders - basic	\$ 1.77	\$	2.27					
Weighted average 3M common shares outstanding – diluted	553.2		575.0					
Earnings per share attributable to 3M common shareholders – diluted	\$ 1.76	\$	2.26					

# 3M Company and Subsidiaries CONDENSED CONSOLIDATED BALANCE SHEET (Dollars in millions) (Unaudited)

	Μ	larch 31, 2023	December 31, 2022		
ASSETS					
Current assets					
Cash and cash equivalents	\$	3,824 \$	3,655		
Marketable securities – current		145	238		
Accounts receivable – net		4,638	4,532		
Inventories		5,306	5,372		
Prepaids		558	435		
Other current assets		492	456		
Total current assets		14,963	14,688		
Property, plant and equipment – net		9,247	9,178		
Operating lease right of use assets		883	829		
Goodwill and intangible assets - net		17,440	17,489		
Other assets		4,353	4,271		
Total assets	\$	46,886 \$	46,455		
LIABILITIES AND EQUITY					
Current liabilities					
Short-term borrowings and current portion of long-term debt	\$	3,012 \$	1,938		
Accounts payable		3,130	3,183		
Accrued payroll		604	692		
Accrued income taxes		268	259		
Operating lease liabilities – current		263	261		
Other current liabilities		3,279	3,190		
Total current liabilities		10,556	9,523		
Long-term debt		12,948	14,001		
Other liabilities		8,031	8,161		
Total liabilities		31,535	31,685		
Total equity		15,351	14,770		
Shares outstanding					
March 31, 2023: 551,672,217					
December 31, 2022: 549,245,105					
Total liabilities and equity	\$	46,886 \$	46,455		



# 3M Company and Subsidiaries CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (Dollars in millions) (Unaudited)

		Three months e	nded March 3	l <b>,</b>
		2023		2022
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	\$	1,275	\$	1,011
Cash flows from investing activities:				
Purchases of property, plant and equipment		(475)		(424)
Purchases and proceeds from sale or maturities of marketable securities and investments - net		86		92
Proceeds from sale of businesses, net of cash sold		_		13
Other investing activities		3		56
NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES		(386)		(263)
Cash flows from financing activities:				
Change in debt		(43)		(584)
Purchases of treasury stock		(29)		(773)
Proceeds from issuances of treasury stock pursuant to stock option and benefit plans		187		164
Dividends paid to shareholders		(827)		(852)
Other financing activities		(4)		(9)
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES		(716)		(2,054)
Effect of exchange rate changes on cash and cash equivalents		(4)		(11)
		1/0		(1.217)
Net increase (decrease) in cash and cash equivalents		169		(1,317)
Cash and cash equivalents at beginning of year	<u></u>	3,655	<u></u>	4,564
Cash and cash equivalents at end of period	\$	3,824	\$	3,247

### 3M Company and Subsidiaries SALES CHANGE ANALYSIS <sup>(a)</sup> (Unaudited)

		Three months ended March 31, 2023								
Sales Change Analysis By Geographic Area	Americas	Asia Pacific	Europe, Middle East and Africa	Worldwide						
Organic sales	1.2 %	(14.9)%	(4.5)%	(4.9) %						
Divestitures	(1.6)	(1.0)	(1.0)	(1.3)						
Translation	(0.5)	(5.4)	(4.9)	(2.8)						
Total sales change	(0.9) %	(21.3)%	(10.4)%	(9.0) %						

	Three months ended March 31, 2023								
Worldwide Sales Change By Business Segment	Organic sales	Acquisitions	Divestitures	Translation	Total sales change				
Safety and Industrial	(6.0)%	— %	— %	(2.9) %	(8.9)%				
Transportation and Electronics	(8.0)	—	(1.0)	(3.4)	(12.4)				
Health Care	1.4	_	(4.3)	(2.7)	(5.6)				
Consumer	(6.8)	—	(0.3)	(1.9)	(9.0)				
Total Company	(4.9)	—	(1.3)	(2.8)	(9.0)				

(a) Total sales change is calculated based on reported sales results. The components of sales change include organic local-currency sales, acquisitions, divestitures, and translation. Organic local-currency sales include both organic volume impacts (which excludes acquisition and divestiture impacts) and selling price changes. Acquisition and divestiture impacts are measured separately for the first 12 months post-transaction.

3M discloses business segment operating income as its measure of segment profit/loss, reconciled to both total 3M operating income and income before taxes. Business segment operating income excludes certain expenses and income that are not allocated to business segments (as described below in "Corporate and Unallocated").

Effective in the first quarter of 2023, the measure of segment operating performance and segment composition used by 3M's chief operating decision maker (CODM) changed and, as a result, 3M's disclosed measure of segment profit/loss (business segment operating income) was updated. The change to business segment operating income aligns with the update to how the CODM assesses performance and allocates resources for the Company's business segments. The changes included the items described below. The financial information presented herein reflects the impact of these business segment reporting changes for all periods presented.

Reflecting gains/losses from sale of property, plant and equipment (PPE) and other assets within Corporate and Unallocated Change

3M updated its business segment operating performance measure to reflect all gains/lossesfrom sales of PPE and other assets within Corporate and Unallocated. Previously, certain of these gains/losses were included in 3M's business segments' operating performance.

#### Movement of certain businesses between segments

The businesses associated with two groups of products (each with approximately \$25 million in sales) were realigned with one moving from the Consumer business segment to the Health Care business segment and the other moving from the Health Care business segment.

Also effective in the first quarter of 2023, the Consumer business segment re-aligned from four divisions to the following three divisions: Home, Health and Auto Care; Construction and Home Improvement Markets; and Stationery and Office.

BUSINESS SEGMENT INFORMATION NET SALES	 Three months ended March 31,						
(Millions)	2023		2022				
Safety and Industrial	\$ 2,779	\$	3,051				
Transportation and Electronics	2,050		2,340				
Health Care	2,010		2,128				
Consumer	1,192		1,309				
Corporate and Unallocated			1				
Total Company	\$ 8,031	\$	8,829				

### 3M Company and Subsidiaries BUSINESS SEGMENTS - (CONTINUED) (Unaudited)

BUSINESS SEGMENT INFORMATION	Three months ended					
OPERATING INCOME (LOSS)	 Marc					
(Millions)	 2023		2022			
Safety and Industrial	\$ 601	\$	627			
Transportation and Electronics	294		464			
Health Care	360		445			
Consumer	179		219			
Total business segment operating income (loss)	1,434		1,755			
Corporate and Unallocated						
Corporate special items:						
Net costs for significant litigation	(82)		(187)			
Divestiture costs	(102)		_			
Total corporate special items	(184)		(187)			
Other corporate expense - net	(9)		73			
Total Corporate and Unallocated	(193)		(114)			
Total Company operating income	1,241		1,641			
Other expense/(income), net	52		38			
Income before income taxes	\$ 1,189	\$	1,603			

#### Corporate and Unallocated

Corporate and Unallocated operating income includes "corporate special items" and "other corporate expense-net". Corporate special items include net costs for significant litigation associated with Combat Arms Earplugs and Aearo-respirator mask/asbestos matters during the chapter 11 bankruptcy period (which began in July 2022) and with PFAS-related other environmental matters. Corporate special items also include divestiture costs, gain/loss on business divestitures, divestiture-related restructuring costs, and Russia exit costs. Divestiture costs include costs related to separating and divesting substantially an entire business segment of 3M following public announcement of its intended divestiture. Other corporate expense-net includes items such as net costs related to limited unallocated corporate staff and centrally managed material resource centers of expertise costs, corporate expense-net also includes costs and income from transition supply, manufacturing, and service arrangements with Neogen Corporate and Unallocated in Corporate and Unallocated net sales. Because Corporate and Unallocated includes a variety of miscellaneous items, it is subject to fluctuation on a quarterly and annual basis.

In addition to reporting financial results in accordance with U.S. GAAP, 3M also provides certain non-GAAP measures. These measures are not in accordance with, nor are they a substitute for GAAP measures, and may not be comparable to similarly titled measures used by other companies.

Certain measures adjust for the impacts of special items. Special items for the periods presented include the items described in the section entitled "Description of special items". Because 3M provides certain information with respect to business segments, it is noteworthy that special items impacting operating income (loss) are reflected in Corporate and Unallocated, except as described with respect to net costs for significant litigation and manufactured PFAS products items in the "Description of special items" section. The reconciliations below, therefore, also include impacted segments as applicable.

In 2023, 3M changed certain of its non-GAAP measures by adjusting for the results of manufactured PFAS products in arriving at results, adjusted for special items. In the fourth quarter of 2022, 3M recorded a charge for PFAS manufacturing exit costs and included it as an adjustment in arriving at results, adjusted for special items. The 2023 non-GAAP measure change involved expanding the extent of adjustment to include the sales and estimates of income (including exit costs) and associated activity regarding manufactured PFAS products that 3M plans to exit by the end of 2025. This change also impacts other non-GAAP measures such as adjusted free cash flow, adjusted free cash flow, adjusted free cash flow conversion and adjusted EBITDA to similarly include relevant special item adjustments for manufactured PFAS products. The information herein reflects the impacts of these changes for all periods presented.

This document contains measures for which 3M provides the reported GAAP measure and a non-GAAP measure adjusted for special items. The document also contains additional measures which are not defined under U.S. GAAP. These measures and reasons 3M believes they are useful to investors (and, as applicable, used by 3M) include:

GAAP amounts for which a measure adjusted for special items is also provided:	Reasons 3M believes the measure is useful
• Net sales (and sales change)	
<ul> <li>Operating income, segment operating income and operating income margin</li> <li>Income before taxes</li> </ul>	Considered, in addition to segment operating performance, in evaluating and managing operations; useful in understanding underlying business performance, provides additional
<ul> <li>Provision for income taxes and effective tax rate</li> </ul>	transparency to special items
Net income	
Earnings per share	
Additional non-GAAP measures: • Adjusted net cash provided by (used in) operating activities; adjusted purchases of property, plant and equipment (also referred to as adjusted capital expenditures); adjusted free cash flow and adjusted free cash flow conversion	Used as indicators of strength and ability to generate cash and as indicator of capital deployment; meaningful as measures of performance
Adjusted EBITDA and adjusted EBITDA margin	Considered in evaluating and managing operations; meaningful in analyses of ongoing underlying operating trends
• Net debt	Meaningful as indicator of liquidity and measure of capital structure strategy

The following provides additional information and applicable GAAP amounts reconciled to non-GAAP measures.

# Certain amounts adjusted for special items (non-GAAP measures):

		Three months ended March 31, 2022										
(Dollars in millions, except per share amounts)	N	et Sales		perating Income	Operating Income Margin	Income Before Taxes	Provision for Income Taxe		Net Income Attributable to 3M	0	Earnings per Dilute	ed Share
Safety and Industrial												
GAAP amounts			\$	627	20.6 %							
Adjustments for special items:												
Net costs for significant litigation				63								
Total special items				63								
Adjusted amounts (non-GAAP measures) (b)			\$	690	22.6 %							
Transportation and Electronics												
GAAP amounts	\$	2,340	\$	464	19.8 %							
Adjustments for special items:												
Manufactured PFAS products		(320)		(16)								
Total special items		(320)		(16)								
Adjusted amounts (non-GAAP measures) (b)	\$	2,020	\$	448	22.2 %							
Total Company												
GAAP amounts	\$	8,829	\$	1,641	18.6 %	\$ 1,603	\$ 302	18.8 %	\$ 1,299	) (	\$	2.26
Adjustments for special items:												
Net costs for significant litigation		_		250		250	25		225	5		0.39
Manufactured PFAS products		(320)		(16)		(16)	(4	)	(12	2)		(0.02)
Total special items		(320)		234		234	21		213	3		0.37
Adjusted amounts (non-GAAP measures) (b)	\$	8,509	\$	1,875	22.0 %	\$ 1,837	\$ 323	17.5 %	\$ 1,512	2 5	\$	2.63

					1	Three n	onths ende	d March 3	1, 2023					
(Dollars in millions, except per share amounts)	1	Net Sales	Sales Change	perating Income	Operating Income Margin		me Before Faxes	Provis Income		Effective tax rate	Net Income Attributable 3M	to	Earnings per Diluted Share	Earnings per diluted share percent change
Safety and Industrial				 										
GAAP amounts				\$ 601	21.6 %									
Adjustments for special items:														
Net costs for significant litigation				(39)										
Total special items				(39)										
Adjusted amounts (non-GAAP measures) (b)				\$ 562	20.2 %									
Transportation and Electronics														
GAAP amounts	\$	2,050	(12.4)%	\$ 294	14.4 %									
Adjustments for special items:														
Manufactured PFAS products		(345)		(10)										
Total special items		(345)		(10)										
Adjusted amounts (non-GAAP measures) (b)	\$	1,705	(15.6)%	\$ 284	16.7 %									
Total Company														
GAAP amounts	\$	8,031	(9.0)%	\$ 1,241	15.4 %	\$	1,189	\$	210	17.7 %	\$ 97	6 5	5 1.76	(22) %
Adjustments for special items:														
Net costs for significant litigation		_		43			43		7		3	6	0.07	
Manufactured PFAS products		(345)		(10)			(10)		(3)		(	7)	(0.01)	
Divestiture costs		_		102			102		20		8	2	0.15	
Total special items		(345)		135			135		24		11	1	0.21	
Adjusted amounts (non-GAAP measures) (b)	\$	7,686	(9.7)%	\$ 1,376	17.9 %	\$	1,324	\$	234	17.7 %	\$ 1,08	7 5	5 1.97	(25) %

(b) These items represent amounts adjusted for special items. See lead-in to non-GAAP measures discussion.

	Full Year 2023 Fo	recast	
2023 adjusted earnings per share (non-GAAP measure) <sup>*(b)</sup>	\$8.50	to	\$9.00
2023 adjusted effective tax rate (non-GAAP measure) <sup>★b)</sup>	18 %	to	19 %

\* 3M provides these forward-looking non-GAAP measures, but cannot, without unreasonable effort, forecast certain items to present or provide a reconciliation to corresponding forecasted GAAP measures. These include special items such as net costs for significant litigation; projected divestiture gains; divestiture costs; divestiture-related restructuring; and net sales and estimates of income and associated activity of exited manufactured PFAS products all of which are subject to limitations in predictability of timing, ultimate outcome and numerous conditions outside of 3M's control. 3M believes these limitations would result in a range of projected values so broad as to not be meaningful to investors. For these reasons, 3M believes that the probable significance of such information is low. Additionally, for similar reasons, 3M does not include the impact of potentially-divested or acquired businesses on expected operations in forecasted outlook guidance it provides until close of a transaction. Information with respect to special items for certain historical periods is included in the section entitled "Description of special items".

			Т	hree mo	onths ended March 31, 2	023	
Sales Change <sup>(a)</sup>	-	Organic sales	Acquisitions		Divestitures	Translation	Total sales change
Total Company		(4.9)%		%	(1.3) %	(2.8) %	(9.0)%
Remove manufactured PFAS products special item impact		(0.7)	_		_	_	(0.7)
Adjusted total Company (non-GAAP measures) (b)	-	(5.6)%		%	(1.3) %	(2.8) %	(9.7)%
Transportation and Electronics		(8.0)%	_	%	(1.0) %	(3.4) %	(12.4)%
Remove manufactured PFAS products special item impact		(3.3)	_		(0.1)	0.2	(3.2)
Adjusted Transportation and Electronics (non-GAAP measures) (b	)	(11.3)%	_	%	(1.1) %	(3.2) %	(15.6)%
By Geographic Area							
Americas		1.2 %	—	%	(1.6) %	(0.5) %	(0.9)%
Remove manufactured PFAS products special item impact		(0.8)%	_	%	— %	0.1 %	(0.7)%
Adjusted Americas (non-GAAP measures) (b)	-	0.4 %		%	(1.6) %	(0.4) %	(1.6)%
Asia Pacific		(14.9)%		%	(1.0) %	(5.4) %	(21.3)%
Remove manufactured PFAS products special item impact		(1.8)%	_	%	— %	0.1 %	(1.7)%
Adjusted Asia Pacific (non-GAAP measures) <sup>(b)</sup>		(16.7)%		%	(1.0) %	(5.3) %	(23.0)%
Europe, Middle East & Africa		(4.5)%		%	(1.0) %	(4.9) %	(10.4)%
Remove manufactured PFAS products special item impact		0.6 %		%	— %	(0.1) %	0.5 %
Adjusted Europe, Middle East & Africa (non-GAAP measures) <sup>(b)</sup>	) _	(3.9)%		%	(1.0) %	(5.0) %	(9.9)%
			Full-Yea	ar 2023	Forecast		
Worldwide Sales Change <sup>(a)</sup> O	rganic sales	Acquisitions	Dive	stitures	Transla	tion Te	otal sales change

8					
Total Company*	(3)% to flat %	— %	(1)%	(2)% to (1)%	(6)% to (2)%
Remove manufactured PFAS products impact*	— %	— %	— %	— %	— %
Adjusted total Company (non-GAAP measures)*	(3)% to flat %		(1)%	(2)% to $(1)%$	(6)% to $(2)%$

Adjusted net cash provided by (used in) operating activities; adjusted purchases of property, plant and equipment (also referred to as adjusted capital expenditures); adjusted free cash flow and adjusted free cash flow conversion (non-GAAP measures):

 Three months ended March 31,	
2023	2022
\$ 1,275 \$	1,011
(386)	(263)
(716)	(2,054)
\$	<b>2023</b> \$     1,275     \$       (386)     (386)

	Three months ende March 31,	d
Adjusted Free Cash Flow (non-GAAP measure) (dollars in millions)	 2023	2022
Net cash provided by (used in) operating activities	\$ 1,275\$	1,011
Adjustments for special items:		
Net costs for significant litigation after-tax payment impacts	58	128
Divestiture costs after-tax payment impacts	43	_
Divestiture-related restructuring after-tax payment impacts	2	_
Manufactured PFAS products impact	13	11
Total adjustments for special items	 116	139
Adjusted net cash provided by (used in) operating activities (non-GAAP measure) <sup>(c)</sup>	\$ 1,391 \$	1,150
Purchases of property, plant and equipment (PPE)	(475)	(424)
Manufactured PFAS products impact - removing related purchases of PPE	30	37
Adjusted purchases of PPE (non-GAAP measure) <sup>(c)</sup>	\$ (445)\$	(387)
Adjusted free cash flow (non-GAAP measure) <sup>(c)</sup>	\$ 946\$	763
Adjusted net income attributable to 3M (non-GAAP measure) <sup>(b)</sup>	\$ 1,087\$	1,512
Adjusted free cash flow conversion (non-GAAP measure) <sup>(c)</sup>	8%	5%
(Dollars in billions)	Full Year 20	23 Forecast

(Donars in Dimons)	Full Fear 2023 Folecast
Net cash provided by (used in) operating activities*	\$5.8 to \$6.3
Adjustments for special items*	—
Adjusted net cash provided by (used in) operating activities	\$5.8 to \$6.3
Purchase of property, plant and equipment (PPE)	(\$1.5 to \$1.8)
Manufactured PFAS products impact — removing related purchases of PPE	~\$0.2
Adjusted purchases of PPE (non-GAAP measure) <sup>(c)</sup>	(\$1.3 to \$1.6)
Adjusted free cash flow*(c)	\$4.2 to \$5.0
Net income attributable to 3M*	\$4.7 to \$5.0
Adjustments for special items*	—
Adjusted net income attributable to 3M* <sup>(b)</sup>	\$4.7 to \$5.0
Adjusted free cash flow conversion* (c)	90% to 100%

(c) 3M defines adjusted net cash provided by (used in) operating activities as net cash provided by operating activities, adjusted for special items. 3M defines adjusted purchases of property, plant and equipment (also referred to as adjusted capital expenditures) as purchases of property, plant and equipment (PPE) adjusted for the estimated impact of such purchases associated with manufactured PFAS products activity. 3M defines adjusted free cash flow as adjusted net cash provided by (used in) operating activities less adjusted purchases of PPE. Cash payments associated with special items in the determination of adjusted net cash provided by (used in) operating activities are reflected net of applicable tax using the U.S. statutory corporate tax rate during the period of payment. 3M defines adjusted free cash flow conversion as adjusted free cash flow divided by net income attributable to 3M, adjusted for special items.

# Adjusted EBITDA and adjusted EBITDA margin (non-GAAP measures):

	Adj	usted EBITDA (n	on-GAA	Adjusted EBITDA Margin (non-GAAP measure) <sup>(d)</sup>						
		Three mo Mar	nths end ch 31,	Three months ended March 31,						
(Dollars in millions)		2023		2022	2023	2022				
Safety and Industrial	\$	696	\$	834	25.0%	27.4%				
Transportation and Electronics		361		532	21.2%	26.3%				
Health Care		510		601	25.3%	28.2%				
Consumer		217		256	18.2%	19.6%				
Corporate and Unallocated		29		94						
Total Company	\$	1,813	\$	2,317	23.6%	27.2 %				

	Three months end March 31,						
Adjusted EBITDA (non-GAAP measure) (dollars in millions)	 2023	2022					
Adjusted net sales (non-GAAP measure) <sup>(b)</sup>	\$ 7,686	\$	8,509				
Net income attributable to 3M	976		1,299				
Add/(subtract):							
Net income/(loss) attributable to noncontrolling interest	5		4				
(Income)/loss from unconsolidated subsidiaries, net of taxes	(2)		(2)				
Provision for income taxes	210		302				
Other expense/(income):							
Interest (Income)/expense	83		105				
Pension & OPEB non-service cost (benefit)	(31)		(67)				
Depreciation and amortization (DA) expense	466		459				
Adjustments for special items:							
Net costs for significant litigation	43		250				
Manufactured PFAS products impact:							
Remove manufactured PFAS products operating (income) loss	(10)		(16)				
Subtract PFAS-related amount included in DA above	(29)		(17)				
Divestiture costs	102		—				
Total special items	106		217				
Adjusted EBITDA (non-GAAP measure) <sup>(d)</sup>	\$ 1,813	\$	2,317				
Adjusted EBITDA margin (non-GAAP measure) <sup>(d)</sup>	 23.6 %		27.2 %				

Adjusted EBITDA (non-GAAP measure) Three months ended March 31, 2023 (dollars in millions)	Safety and Industrial				Health Care Cons			Consumer		Corporate and Unallocated	Total Company	
Adjusted net sales (non-GAAP measure) <sup>(b)</sup>	\$	2,779	\$	1,705	\$	2,010	\$	1,192	\$	_	\$	7,686
Business segment operating income (loss) (measure of segment operating performance), adjusted for special items (non-GAAP measure) <sup>(b)</sup>	\$	562	\$	284	\$	360	\$	179	\$	(9)	\$	1,376
Add/(subtract):												
Add depreciation and amortization (DA) expense		134		106		150		38		38		466
Subtract PFAS-related amount included in DA above				(29)				_		_		(29)
Adjusted EBITDA (non-GAAP measure) <sup>(d)</sup>	\$	696	\$	361	\$	510	\$	217	\$	29	\$	1,813
Adjusted EBITDA margin (non-GAAP measure) <sup>(d)</sup>		25.0 %		21.2 %		25.3 %		18.2 %				23.6 %
				Transportation						Comerciato		
Adjusted EBITDA (non-GAAP measure) Three months ended March 31, 2022 (dollars in millions)		Safety and Industrial		and Electronics	Н	Iealth Care		Consumer		Corporate and Unallocated		Total Company
			\$	and	<u>н</u> \$	Iealth Care 2,128	\$	Consumer 1,309	\$	and	\$	
Three months ended March 31, 2022 (dollars in millions)		Industrial	\$ \$	and Electronics					\$ \$	and	\$	Company
Three months ended March 31, 2022 (dollars in millions)           Adjusted net sales (non-GAAP measure) <sup>(b)</sup> Business segment operating income (measure of segment operating performance), adjusted for special items (non-	\$	Industrial 3,051		and Electronics 2,020	\$	2,128	\$	1,309	Ŧ	and Unallocated 1	Ť	Company 8,509
Three months ended March 31, 2022 (dollars in millions)         Adjusted net sales (non-GAAP measure) <sup>(b)</sup> Business segment operating income (measure of segment operating performance), adjusted for special items (non-GAAP measure) <sup>(b)</sup>	\$	Industrial 3,051		and Electronics 2,020	\$	2,128	\$	1,309	Ŧ	and Unallocated 1	Ť	Company 8,509
Three months ended March 31, 2022 (dollars in millions)         Adjusted net sales (non-GAAP measure) <sup>(b)</sup> Business segment operating income (measure of segment operating performance), adjusted for special items (non-GAAP measure) <sup>(b)</sup> Add/(subtract):	\$	<u>Induštrial</u> 3,051 690		and Electronics 2,020 448	\$	2,128 445	\$	1,309 219	Ŧ	and Unallocated 1 73	Ť	Company 8,509 1,875
Three months ended March 31, 2022 (dollars in millions)         Adjusted net sales (non-GAAP measure) <sup>(b)</sup> Business segment operating income (measure of segment operating performance), adjusted for special items (non-GAAP measure) <sup>(b)</sup> Add/(subtract):         Add depreciation and amortization (DA) expense	\$	<u>Induštrial</u> 3,051 690		and Electronics 2,020 448 101	\$	2,128 445	\$	1,309 219	Ŧ	and Unallocated 1 73	Ť	Company 8,509 1,875 459

(d) 3M defines adjusted EBITDA as net income attributable to 3M, adjusted for net income/(loss) attributable to noncontrolling interest, (income)/loss from unconsolidated subsidiaries, provision for income taxes, other expense/(income), depreciation and amortization expense, and special items. For business segments, 3M defines adjusted EBITDA as business segment operating income (loss) (3M's measure of segment operating performance) adjusted for special items that is then further adjusted for depreciation and amortization (DA) expense, net of the PFAS-related amount included in DA. The Company defines adjusted EBITDA margin as adjusted EBITDA divided by net sales, adjusted for special items.

## Net debt (non-GAAP measure):

Net Debt (non-GAAP measure)	Μ	larch 31, 2023	December 31, 2022			
Total debt	\$	15,960	\$	15,939		
Less: Cash, cash equivalents and marketable securities		3,992		3,916		
Net debt (non-GAAP measure) <sup>(e)</sup>	\$	11,968	\$	12,023		

(e) The Company defines net debt as total debt less the total of cash, cash equivalents and current and long-term marketable securities.

### Description of special items:

In addition to reporting financial results in accordance with U.S. GAAP, the Company also provides various non-GAAP measures that incorporate adjustments for the impacts of special items. Special items incorporated in the preparation of these non-GAAP measures for the periods presented include the items described below:

## Net costs for significant litigation:

These relate to 3M's respirator mask/asbestos, PFAS-related other environmental, and Combat Arms Earplugs matters. Net costs include the impacts of changes in accrued liabilities, external legal fees, and insurance recoveries, along with the associated tax impacts. Prior to initiating voluntary chapter 11 bankruptcy proceedings in July 2022, net costs related to Combat Arms Earplugs and Aearo-respirator mask/asbestos matters along with non-Aearo respirator mask/asbestos matters were reflected as special items in the Safety and Industrial business segment. During the bankruptcy period, net costs related to Combat Arms Earplugs and Aearo-respirator mask/asbestos matters are reflected as corporate special items in Corporate and Unallocated. In the first quarter of 2023 and 2022, 3M made payments of approximately \$73 million and \$161 million, respectively, related to net costs for significant litigation.

#### Divestiture costs:

• These include costs related to separating and divesting substantially an entire business segment of 3M following public announcement of its intended divestiture. In the first quarter of 2023, 3M made payments of approximately \$54 million associated with divestiture costs.

#### Divestiture-related restructuring actions:

• In the third quarter of 2022, following the split-off of the Food Safety business, management approved and committed to undertake certain restructuring actions addressing corporate functional costs across 3M in relation to the magnitude of amounts previously allocated to the divested business. In the first quarter of 2023 and 2022, 3M made payments of approximately \$3 million and \$1 million, respectively, associated with divestiture-related restructuring actions.

#### Manufactured PFAS products:

These amounts relate to sales and estimates of income and associated activity regarding manufactured PFAS products that 3M plans to exit by the end of 2025 included
within the Transportation and Electronics business segment. Estimated income does not contemplate impacts on non-operating items such as net interest income/expense
and the non-service cost components portion of defined benefit plan net periodic benefit costs. Relative to the impact of the activity of manufactured PFAS products on
cash provided by (used in) operating activities, amounts are based on estimates of associated income, depreciation/amortization, and certain changes in working capital.

### About 3M

3M (NYSE: MMM) believes science helps create a brighter world for everyone. By unlocking the power of people, ideas and science to reimagine what's possible, our global team uniquely addresses the opportunities and challenges of our customers, communities, and planet. Learn how we're working to improve lives and make what's next at 3M.com/news or on Twitter at @3M or @3MNews.

Please note that the company announces material financial, business and operational information using the 3M investor relations website, SEC filings, press releases, public conference calls and webcasts. The company also uses the 3M News Center and social media to communicate with our customers and the public about the company, products and services and other matters. It is possible that the information 3M posts on the News Center and social media could be deemed to be material information. Therefore, the company encourages investors, the media and others interested in 3M to review the information posted on 3M's news center and the social media channels such as Twitter @3M or @3MNews.

#### Contacts

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