The Minnesota Mining and Manufacturing Company (3M) Form 10-K filed on March 7, 1994 via EDGAR has been amended (Form 10K/A). As required, the entire Item 8 is included in its entirety.

The following was added at the end of Item 8:
Legal Procedings:
Discussion of the legal matters is cross referenced to Form 10-K Item 3, Legal Proceedings, and should be considered an intergral part of the Financial Statements and Notes.

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-K/A
[X] ANNUAL REPORT PURSUANT TO SECTION 13 OR $15(d)$ OF THE
SECURITIES EXCHANGE ACT OF 1934
For the year ended December 31, 1993

Commission file number 1-3285
MINNESOTA MINING AND MANUFACTURING COMPANY
State of Incorporation: Delaware I.R.S. Employer Identification No. 41-0417775

$$
\begin{gathered}
\text { Executive offices: 3M Center, St. Paul, Minnesota } 55144 \\
\text { Telephone number: (612) } 733-1110 \\
\text { SECURITIES REGISTERED PURSUANT TO SECTION } 12(\mathrm{~b}) \text { OF THE ACT: } \\
\\
\text { Title of each class }
\end{gathered}
$$

Note: The common stock of the Registrant is also traded on the Amsterdam Stock Exchange, German stock exchanges, Swiss stock exchanges, the Paris Stock Exchange and the Tokyo Stock Exchange.

Securities registered pursuant to section $12(\mathrm{~g})$ of the Act: None
Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $X$. No .

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation $S-K$ is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form $10-\mathrm{K}$ or any amendment to this Form 10-K. [ ]

The aggregate market value of voting stock held by nonaffiliates of the Registrant, based on the closing price of $\$ 107.25$ per share as reported on the New York Stock Exchange-Composite Index on January 31, 1994, was $\$ 23.0$ billion.

Shares of common stock outstanding at January 31, 1994: 214,001,230.

DOCUMENTS INCORPORATED BY REFERENCE
Parts of the following documents are incorporated by reference to Parts
III and IV of this Form 10-K: (1) Proxy Statement for registrant's 1994
annual meeting, (2) Form 10-Q for period ended June 30, 1987, and (3)
Registration Nos. 33-29329, 33-48089 and 33-49842.
This document contains 41 pages.

Item 8. Financial Statements and Supplementary Data.
Index to Financial Statements
Report of Independent Accountants................ ..... 15
Consolidated statements of income for the years ended December 31, 1993, 1992 and 1991 ............. ..... 16
Consolidated balance sheets as of December 31, 1993 and 1992 ............................................... ..... 17
Consolidated statements of cash flows
for the years ended December 31,
1993, 1992 and 1991................................. ..... 18
Notes to financial statements ..... 19-30

## Report of Independent Accountants

We have audited the consolidated financial statements and the financial statement schedules of Minnesota Mining and Manufacturing Company and subsidiaries (the company) as listed in Item 8 and Item $14(a)$ of this Form 10-K. These financial statements and financial statement schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and financial statement schedules based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Minnesota Mining and Manufacturing Company and subsidiaries as of December 31, 1993 and 1992, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 1993 in conformity with generally accepted accounting principles. In addition, in our opinion, the financial statement schedules referred to above, when considered in relation to the basic financial statements taken as a whole, present fairly, in all material respects, the information required to be included therein.

As discussed in the Notes to the Financial Statements, the company changed the fiscal year-end of its international companies in 1992. The company also adopted in 1992 Statements of Financial Accounting Standards No. 106, "Employers' Accounting for Postretirement Benefits Other Than Pensions," and No. 109, "Accounting for Income Taxes."
/s/COOPERS \& LYBRAND
COOPERS \& LYBRAND

St. Paul, Minnesota
February 14, 1994

## <TABLE>

<CAPTION>

Consolidated Statement of Income

Minnesota Mining and Manufacturing Company and Subsidiaries

| For the Years Ended December 31, 1993, 1992 and 1991 |
| :--- |


| Operating Expenses |  |  |  |
| :---: | :---: | :---: | :---: |
| Cost of goods sold | 8,529 | 8,346 | 8,058 |
| Selling, general and administrative expenses | 3,535 | 3,557 | 3,323 |
| Legal settlement | --- | (129) | --- |
| Special charges | --- | 115 | --- |
| Total | 12,064 | 11,889 | 11,381 |
| Operating Income | 1,956 | 1,994 | 1,959 |
| Other Income and Expense |  |  |  |
| Interest expense | 50 | 76 | 97 |
| Investment and other income - net | (96) | (29) | (15) |
| Total | (46) | 47 | 82 |
| Income Before Income Taxes, Minority Interest and Cumulative Effect of Accounting Changes | 2,002 | 1,947 | 1,877 |
| Provision for Income Taxes | 707 | 687 | 691 |
| Minority Interest | 32 | 24 | 32 |
| Income Before Cumulative Effect of Accounting Changes | 1,263 | 1,236 | 1,154 |
| Cumulative Effect of Accounting Changes | --- | (3) | --- |
| Net Income | \$ 1,263 | \$ 1,233 | \$ 1,154 |
| Per-Share Amounts: |  |  |  |
| Income Before Cumulative Effect of Accounting Changes | \$ 5.82 | \$ 5.65 | \$ 5.26 |
| Cumulative Effect of Accounting Changes | --- | (0.02) | --- |
| Net Income | \$ 5.82 | \$ 5.63 | \$ 5.26 |
| Average Shares Outstanding | 217.2 | 219.1 | 219.6 |

The accompanying Notes to Financial Statements are an integral part of this statement.
</TABLE>

<TABLE>
<CAPTION>
Consolidated Balance Sheet

Minnesota Mining and Manufacturing Company and Subsidiaries
\begin{tabular}{|c|c|c|c|}
\hline & As of December 31, 1993 and 1992 & 1993 & 1992 \\
\hline & (Dollars in millions) & & \\
\hline <S> & & <C> & <C> \\
\hline & Assets & & \\
\hline & Current Assets & & \\
\hline & Cash and cash equivalents & \$ 274 & \$ 382 \\
\hline & Other securities & 382 & 340 \\
\hline & Accounts receivable - net & 2,610 & 2,394 \\
\hline & Inventories & 2,401 & 2,315 \\
\hline & Other current assets & 696 & 778 \\
\hline & Total current assets & 6,363 & 6,209 \\
\hline & Investments & 455 & 452 \\
\hline & Property, Plant and Equipment - net & \[
4,830
\] & \[
4,792
\] \\
\hline & Other Assets & 549 & 502 \\
\hline & Total & \$12,197 & \$11,955 \\
\hline
\end{tabular}
\begin{tabular}{lrrr} 
Liabilities and Stockholders' Equity & & \\
Current Liabilities & & 878 & \(\$ 36\) \\
Accounts payable & 331 & 310 \\
Payroll & 290 & 299 \\
Income taxes & 697 & 739 \\
Short-term debt & 1,086 & 1,057 \\
Other current liabilities & 3,282 & 3,241
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline Other Liabilities & 1,607 & 1,428 \\
\hline Long-Term Debt & 796 & 687 \\
\hline Stockholders' Equity - net & 6,512 & 6,599 \\
\hline \[
\begin{array}{r}
\text { Shares outstanding }-1993: 214,739,319 ; \\
1992: 219,034,050
\end{array}
\] & & \\
\hline Total & \$12,197 & \$11,955 \\
\hline
\end{tabular}

The accompanying Notes to Financial Statements are an integral part of this statement.

*Includes cash flows of international companies for a 14 -month period November 1, 1991 to December 31, 1992. See accounting changes note on page 20 for details.

The accompanying Notes to Financial Statements are an integral part of this statement.
</TABLE>
Notes to Financial Statements
Accounting Policies

Consolidation: All significant subsidiaries are consolidated. Unconsolidated subsidiaries and affiliates are included on the equity basis.

Cash and Cash Equivalents: Cash and cash equivalents consist of cash and temporary investments with maturities of three months or less when purchased.

Other Securities: Other securities consist of marketable securities and interest-bearing bank deposits with varied maturity dates. These securities are employed in the company's banking, captive insurance and cash management operations. The securities are stated at cost, which approximates fair value.

Inventories: Inventories are stated at lower of cost or market, with cost generally determined on a first-in, first-out basis.

Investments: Investments primarily include assets from captive insurance and banking operations and from venture capital investments. These investments are stated at cost, which approximates fair value.

Other Assets: Other assets include goodwill, patents, other intangibles, deferred taxes and other noncurrent assets. Other assets are periodically reviewed for impairment to ensure that they are appropriately valued. Goodwill is generally amortized on a straight-line basis over 10 years. Other intangible items are amortized on a straight-line basis over their estimated economic lives.

Deferred Income Taxes: Deferred income taxes arise from differences in basis for tax and financial-reporting purposes.

Revenue Recognition: Revenue is recognized upon shipment of goods to customers and upon performance of services.

Depreciation: Depreciation of property, plant and equipment is generally computed on a straight-line basis over the estimated useful lives of these assets.

Research and Development: Research and development costs are charged to operations as incurred and totaled $\$ 1.030$ billion in 1993, $\$ 1.007$ billion in 1992 and $\$ 914$ million in 1991.

Foreign Currency Translation: Local currencies are generally considered the functional currencies outside the United States, except in countries with highly inflationary economies. Assets and liabilities are translated at yearend exchange rates for operations in local currency environments. Income and expense items are translated at average rates of exchange prevailing during the year. Translation adjustments are recorded as a component of stockholders' equity.

For operations in countries with highly inflationary economies, certain financial statement amounts are translated at historical exchange rates, with all other assets and liabilities translated at year-end exchange rates. These translation adjustments are reflected in the results of operations. They decreased net income by $\$ 12$ million in 1993, increased net income by $\$ 10$ million in 1992 and decreased net income by $\$ 6$ million in 1991.

Accounting Changes
Effective January 1, 1992, 3M's international companies changed their reporting period from a fiscal year ending October 31 to a calendar year ending December 31. The change was made to aid worldwide business planning, increase efficiency and reflect the global nature of the company's business. The international companies' results of operations for the period November 1 to December 31, 1991, are shown in the 1992 Consolidated Statement of Income as a cumulative effect of an accounting change. The cash flows of the international companies for the 14 -month period November 1, 1991, to December 31, 1992, are reflected in the 1992 Consolidated Statement of Cash Flows.

Effective January 1, 1992, the company adopted Statement of Financial Accounting Standards (SFAS) No. 106, "Employers' Accounting for Postretirement Benefits Other Than Pensions." This statement requires that the cost of providing postretirement benefits be accrued over an employee's service period. In implementing this standard, the company was required to accrue the unfunded obligation. The company had accrued and funded - under a different actuarial methodology - a substantial amount of these benefits since 1977. In implementing this standard, the company elected to record the transition obligation using the immediate recognition option.

Also effective January 1, 1992, the company adopted SFAS No. 109, "Accounting for Income Taxes." This statement requires an asset and liability approach for financial accounting and reporting of income taxes. Under this approach, deferred taxes are recognized for the estimated taxes ultimately payable or recoverable based on enacted tax law. Changes in enacted tax rates
will be reflected in the tax provision as they occur.
Adoption of these accounting changes, in aggregate, did not have a material impact on 1992 results of operations.

The table below shows the components of the cumulative effect of accounting changes.

| (Millions, except per-share data) |  | 1992 |
| :--- | :--- | :--- |
|  | Amount | Per Share |
| Cumulative effect of change in: <br> Reporting period for international <br> companies, net of \$25 million in <br> taxes (including tax benefits from <br> revaluation of certain fixed assets <br> in Italy) |  |  |
| Accounting for other <br> postretirement benefits, net of <br> \$107 million in taxes <br> Accounting for income taxes | \$ 100 | (183) |

Legal Settlement and Special Charges
In December 1992, Johnson \& Johnson agreed to pay $3 \mathrm{M} \$ 129$ million in settlement of a patent lawsuit involving 3M orthopedic casting materials. 3M received payment in January 1993.

In 1992, 3 M recorded $\$ 115$ million of special charges designed to enhance competitiveness and productivity. About 75 percent of these charges related to asset write-downs, including rationalization of manufacturing operations.

$$
25
$$

Supplemental Balance Sheet Information


| Other liabilities |  |  |  |
| :--- | ---: | ---: | ---: |
| Minority interest in subsidiaries | \$ | 376 | 314 |
| Nonpension postretirement benefits | 386 | 366 |  |
| Other liabilities | 845 | 748 |  |
| Total other liabilities | $\$ 1,607$ | $\$ 1,428$ |  |

The carrying amount of short-term debt approximates fair value.
Deposits - banking operations - are primarily demand deposits and, as such, the carrying amount approximates fair value.

## Leases

Rental expense under operating leases was $\$ 141$ million in 1993 , $\$ 140$ million in 1992 and $\$ 141$ million in 1991.
The table below sets forth minimum payments under operating leases with noncancelable terms in excess of one year
as of year-end 1993.

| (Millions) | 1994 | 1995 | 1996 | 1997 | 1998 | After <br> 1998 | Total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Minimum lease payments | $\$ 70$ | $\$ 53$ | $\$ 39$ | $\$ 21$ | $\$ 16$ | $\$ 88$ | $\$ 287$ |

Long-Term Debt
Employee Stock Ownership Plan: In 1989, the company established an Employee Stock Ownership Plan (ESOP). The ESOP borrowed $\$ 548$ million. Because the company has guaranteed repayment of the ESOP debt, the debt and related unearned compensation are recorded on the Consolidated Balance Sheet.
Medium-Term Notes: 3 M maintains a shelf registration with the Securities and Exchange Commission that provides the means to offer medium-term notes not to exceed $\$ 601$ million. As of December 31, 1993, $\$ 502$ million was available for future financial needs. The company entered into interest rate swap agreements to achieve variable interest rates below U.S. commercial paper rates for notes outstanding. The effective rate of these agreements approximated 2.5 percent at year-end 1993.
Other Borrowings: These are primarily borrowings of 3 M's international companies and municipal bond issues in the United States. Interest rates range mainly from 2.3 to 11.0 percent.

| (Millions) | 1993 | 1992 |
| :--- | ---: | ---: | ---: |
| ESOP debt guarantee, 8.13-8.27\%, due 1995-2004 | $\$ 469$ | $\$ 490$ |
| Eurobond, 4.81\%, due 1998 | 114 | --- |
| Medium-term notes, due 1995 | 75 | 115 |
| Other borrowings, due 1995-2025 | 138 | 82 |
| Total long-term debt | $\$ 796$ | $\$ 687$ |

Maturities of long-term debt for the next five years are as follows: 1994, $\$ 79$ million; 1995, $\$ 168$ million; 1996, $\$ 44$ million; 1997, $\$ 41$ million; and 1998, $\$ 159$ million.
Interest payments included in the Consolidated Statement of Cash Flows totaled $\$ 53$ million in 1993, $\$ 88$ million in 1992 and $\$ 118$ million in 1991. For the calendar year 1992, interest payments were $\$ 79$ million.
The company estimates that the fair value of long-term debt is not materially different than the carrying amount of this debt.

Other Financial Instruments
The company has entered into interest rate and currency swaps, as well as forward interest rate agreements, with face amounts of $\$ 605$ million and $\$ 308$ million, respectively, as of December 31, 1993, and 1992. The company uses

## 27

these instruments to manage risk from interest rate and currency fluctuations and to lower its cost of borrowing. The unrealized gains and losses are deferred until the underlying transactions are realized. As of December 31, 1993, the unrealized gains and losses were not material.
The company also had foreign exchange forward and option contracts with face amounts of $\$ 704$ million and $\$ 785$ million, respectively, at December 31, 1993, and 1992. The company uses these financial instruments primarily to hedge transactions denominated in foreign currencies, thereby reducing risk from exchange rate fluctuations in the regular course of its global business. The net unrealized gain on these contracts as of December 31, 1993, was not material.

Income Taxes

| Income Before Income Taxes |  |  |  |
| :---: | :---: | :---: | :---: |
| (Millions) 1993 | 1992 | 1991 |  |
| U.S. \$1,390 | \$1,301 | \$1,136 |  |
| International 612 | 646 | 741 |  |
| Total \$2,002 | \$1,947 | \$1,877 |  |
| Provision for Income Taxes |  |  |  |
| (Millions) 1993 | 1992 | 1991 |  |
| Currently payable |  |  |  |
| Federal \$430 | \$371 | \$396 |  |
| State 74 | 78 | 74 |  |
| International 292 | 339 | 343 |  |
| Deferred |  |  |  |
| Federal (66) | (63) | (110) |  |
| State (5) | (6) | (9) |  |
| International (18) | (32) | (3) |  |
| Total \$707 | \$687 | \$691 |  |
| Net deferred tax assets totaled $\$ 439$ million ( deferred tax liabilities totaled $\$ 98$ million 1993. The major components of deferred taxes currently deductible of $\$ 336$ million and accele purposes of $\$ 362$ million. <br> Income tax payments included in the Consolidated totaled $\$ 802$ million in 1993, $\$ 743$ million in For calendar year 1992, income tax payments wer At December 31, 1993, there were approximately earnings attributable to our international comp be permanently invested. No provision has been payable if these earnings were remitted to the practical to determine the amount of incrementa these earnings be remitted. <br> <TABLE> <br> <CAPTION> | million lion cu de benef deprec <br> tement and \$867 <br> 4 million <br> bo billio that a for tax d States that mi | t) and ne at years not for tax <br> Flows on in 199 <br> retained sidered at might is not rise shou |  |
| Reconciliation of Effective Income Tax Rate | 1993 | 1992 | 1991 |
| <S> | <C> | <C> | <C> |
| Statutory U.S. tax rate | 35.0\% | 34.0\% | 34.0\% |
| State income taxes - net | 2.2 | 2.5 | 2.3 |
| International taxes | 3.0 | 4.4 | 4.7 |
| All other - net | (4.9) | (5.6) | (4.2) |
| Effective worldwide tax rate | 35.3\% | 35.3\% | 36.8\% |

</TABLE>

<TABLE>
[TEXT]

Stockholders' Equity
Common stock, without par value, of \(500,000,000\) shares is authorized, with \(236,008,264\) shares issued in 1993, 1992 and 1991. Treasury shares at year-end totaled \(21,268,945\) in 1993, 16,974,214 in 1992 and 16,867,905 in 1991. This stock is reported at cost. Preferred stock, without par value, of \(10,000,000\) shares is authorized but unissued. A two-for-one stock split will be distributed on or aboutApril 8, 1994to shareholders of recordon March 15,1994.
<CAPTION>
\begin{tabular}{llll} 
& & & ESOP \\
(Dollars in millions) & Common & Retained Cumulative & Unearned
\end{tabular}

```
</TABLE>
```
<TABLE>
[TEXT]

Business Sectors
Financial information relating to the company's business sectors for the years ended December 31, 1993, 1992 and 1991 appears below. 3 M is an integrated enterprise characterized by substantial intersector cooperation, cost allocations and inventory transfers. Therefore, management does not represent that these sectors, if operated independently, could earn the operating income shown.
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline (Millions) & \multicolumn{2}{|r|}{Industrial and Consumer} & Information, Imaging and Electronic & \begin{tabular}{l}
Life \\
Sciences
\end{tabular} & Eliminations and Other & Total Company \\
\hline <S> & <C> & <C> & <C> & <C> & <C> & <C> \\
\hline Net Sales & 1993 & \$5,350 & \$4,520 & \$4,132 & \$ 18 & \$14,020 \\
\hline & 1992 & 5,215 & 4,599 & 4,026 & 43 & 13,883 \\
\hline & 1991 & 5,003 & 4,544 & 3,748 & 45 & 13,340 \\
\hline Operating Income & 1993 & 849 & 271 & 846 & (10) & 1,956 \\
\hline & 1992<F1> & 826 & 238 & 926 & 4 & 1,994 \\
\hline & 1991 & 852 & 383 & 769 & (45) & 1,959 \\
\hline Identifiable Assets<F2> & 1993 & 3,776 & 3,460 & 2,854 & 144 & 10,234 \\
\hline & 1992 & 3,734 & 3,264 & 2,712 & 172 & 9,882 \\
\hline & 1991 & 3,592 & 3,414 & 2,603 & 127 & 9,736 \\
\hline Depreciation & 1993 & 341 & 366 & 249 & 20 & 976 \\
\hline & 1992<F3> & 323 & 356 & 238 & 33 & 950 \\
\hline & 1991 & 307 & 329 & 224 & 24 & 884 \\
\hline Capital Expenditures & 1993 & 399 & 388 & 327 & (2) & 1,112 \\
\hline & 1992<F3> & 437 & 444 & 327 & 17 & 1,225 \\
\hline & 1991 & 462 & 477 & 369 & 18 & 1,326 \\
\hline
\end{tabular}
<FN>
<F1>1 Includes a legal settlement that increased operating income for the Life Sciences Sector by \(\$ 129\) million. Also includes special charges of \(\$ 115\) million, of which\$81 millionwas in theInformation, Imaging andElectronic Sector.
<F2>2 Excludes certaincorporate assets,primarilycash andcash equivalents,other securities, deferred income taxes, certain other current assets and investments.
<F3>3 Excludes \(\$ 93\) millionof capitalexpenditures and \(\$ 54 \mathrm{million}\) ofdepreciation for international companies from November 1 to December 31, 1991. See accounting changes note on page 20 for details.

\section*{<TABLE> \\ [TEXT]}

Geographic Areas
Information in the table below is presented on the same basis as utilized by the Company to manage the business. Export sales and certain income and expense items are reported in the geographic area where the final sale to customers is made rather than where the transaction originates.
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multicolumn{2}{|l|}{(Millions)} & United States & Europe & \begin{tabular}{l}
Asia \\
Pacific
\end{tabular} & Other Areas<F1> & \begin{tabular}{l}
Elimin- \\
ations
\end{tabular} & Total Company \\
\hline <S> & <C> & <C> & <C> & <C> & <C> & <C> & <C> \\
\hline Net Sales to & 1993 & \$7,126 & \$3,646 & \$2,154 & \$1,094 & & \$14,020 \\
\hline Customers & 1992 & 6,922 & 4,068 & 1,847 & 1,046 & & 13,883 \\
\hline & 1991 & 6,738 & 3,889 & 1,718 & 995 & & 13,340 \\
\hline Transfers & 1993 & 1,393 & 172 & 28 & 146 & \$ (1,739) & --- \\
\hline Between & 1992 & 1,273 & 176 & 31 & 119 & \((1,599)\) & --- \\
\hline Geographic Areas & 1991 & 1,135 & 156 & 37 & 105 & \((1,433)\) & --- \\
\hline Operating & 1993 & 940 & 376 & 429 & 211 & & 1,956 \\
\hline Income & 1992<F2> & 945 & 489 & 368 & 192 & & 1,994 \\
\hline & 1991 & 802 & 618 & 362 & 177 & & 1,959 \\
\hline Identifiable<F3> & 1993 & 5,875 & 2,633 & 1,531 & 710 & (515) & 10,234 \\
\hline Assets & 1992 & 5,634 & 2,824 & 1,333 & 660 & (569) & 9,882 \\
\hline & 1991 & 5,548 & 2,912 & 1,214 & 555 & (493) & 9,736 \\
\hline
\end{tabular}

\section*{<EN>}
\(<\) F1>1 Includes Canada, Latin America and Africa.
\(<\) F2>2 Includesa legal settlement that increased operating income in the United Statesby \(\$ 129\) million. Also includesspecial charges of \(\$ 115\) million, of which \(\$ 74\) million was in Europe.
\(<\) F3>3 Excludescertain corporateassets, primarilycash andcash equivalents,other securities, deferred income taxes, certain other current assets and investments.
[TEXT]
At year-end, net assetsof companiesoutside the UnitedStates totaled\$2.963 billion in 1993, \(\$ 2.998\) billion in 1992 and \(\$ 2.835\) billion in 1991.

In1993, thecompany changed thebasis ofpresenting exportsales and certain income andexpense items in theabove table. Operating income in1993 under the prior methodology would have been \(\$ 1,341\) million, \(\$ 205\) million, \(\$ 277\) million and \(\$ 133\) million, respectively.
</TABLE>

Retirement Plans
\(3 M\) has various company-sponsored retirement plans covering substantially all U.S. employees and many employees outside the United States. Pension benefits are based principally on an employee's years of service and compensation near retirement. Plan assets are invested in common stocks, fixed-income securities, real estate and other investments.
The company's funding policy is to deposit with an independent trustee amounts at least equal to those required by law. A trust fund is maintained to provide pension benefits to plan participants and their beneficiaries. In addition, a number of plans are maintained by deposits with insurance companies.

The charge to income relating to these plans was \(\$ 203\) million in 1993 , \(\$ 178\) million in 1992 and \(\$ 133\) million in 1991.
<TABLE>
<CAPTION>
\begin{tabular}{llcc}
\hline \begin{tabular}{l} 
Net Pension Cost \\
Plans
\end{tabular} & U.S. Plan & & International \\
\hline \begin{tabular}{l} 
(Millions) \\
1991
\end{tabular} & 1993 & 1992 & 1991
\end{tabular}


\section*{</TABLE>}

Other Postretirement Benefits
The company provides health care and life insurance benefits for substantially all of its U.S. employees who reach retirement age while employed by the company. The company has set aside funds with an independent trustee for these postretirement benefits and makes periodic contributions to the plan. The assets held by the trustee are invested in common stocks and fixed-income securities. Employees outside the United States are covered principally by government-sponsored plans and the cost of company-provided plans for these employees is not material.
The table below sets forth the components of the net periodic postretirement benefit cost and a reconciliation of the funded status of the postretirement benefit plan for U.S. employees.

Net Periodic Postretirement Benefit Cost
\begin{tabular}{lcc}
\hline (Millions) & 1993 & 1992 \\
\hline Service cost & \(\$ 23\) & \(\$ 21\) \\
Interest cost & 53 & 49 \\
Return on plan assets - actual & \((23)\) & \((20)\) \\
Net amortization and deferral & 1 & --- \\
\hline Total & \(\$ 54\) & \(\$ 50\) \\
\hline
\end{tabular}

Funded Status of Postretirement Benefits Plan
\begin{tabular}{lll} 
Fair value of plan assets & \(\$ 335\) & \\
\hline Accumulated postretirement \\
benefit obligation: \\
Retirees & & \\
Fully eligible active plan participants \\
Other active plan participants
\end{tabular}

The accumulated postretirement benefit obligation and related benefit cost are determined through the application of relevant actuarial assumptions. The company anticipates its health care cost trend rate to slow from 7.5 percent in 1994 to 5.0 percent in 2003, after which the trend rate is expected to stabilize. The effect of a one percentage point increase in the assumed health care cost trend rate for each future year would increase the benefit obligation by \(\$ 57\) million and the current year benefit expense by \(\$ 4\) million. Other actuarial assumptions include an expected long-term rate of return on plan assets of 9.0 percent (before taxes applicable to a portion of the return on plan assets), and a discount rate of 7.25 percent.
The charge to income relating to these plans was \(\$ 54\) million in 1993, \(\$ 50\) million in 1992 and \(\$ 51\) million in 1991.

\section*{Other Postemployment Benefits}

In 1992, the Financial Accounting Standards Board issued Statement No. 112, "Employers' Accounting for Postemployment Benefits." Postemployment benefits include, but are not limited to, disability, severance and health care benefits. 3 M will adopt this standard in the first quarter of 1994. This adoption will have a diminimus effect on the company's results of operations.

Employee Stock Ownership Plan
The company maintains an Employee Stock Ownership Plan (ESOP) for substantially all full-time U.S. employees. This plan was established in 1989 as a cost-effective way of funding certain employee retirement savings benefits, including the company's matching contributions under its 401(k) employee savings plan. The ESOP borrowed \(\$ 548\) million and used the proceeds to purchase 7.7 million shares of the company's common stock, previously held in treasury. The debt is being serviced by dividends on stock held by the ESOP and by company contributions. These contributions are reported as a benefit expense.

Employee Savings Plan
The company sponsors an employee savings plan under Section \(401(k)\) of the Internal Revenue Code. This plan covers substantially all full-time U.S. employees. The company matches employee contributions of up to 6 percent of compensation at rates ranging from 35 to 85 percent, depending upon company performance. Amounts charged against income were \(\$ 29\) million in 1993 and 1992, and \(\$ 28\) million in 1991.

General Employees' Stock Purchase Plan
Participants in the General Employees' Stock Purchase Plan are granted options at 85 percent of market value at the date of grant. At December 31, 1993, there were 23,216 participants in the plan, with 58,058 employees eligible to participate. Options must be exercised within 27 months from date of grant.
\begin{tabular}{lrr} 
& Shares & Price Range \\
\hline Under Option- \\
January 1, 1993 \\
Granted \\
Exercised & 223,179 & \(\$ 66.94-88.30\) \\
Cancelled & 818,005 & \(83.57-96.59\) \\
\hline \begin{tabular}{l} 
Under Option- \\
December 31, 1993
\end{tabular} & \((27,633)\) & \(66.94-96.59\) \\
\hline \begin{tabular}{l} 
Shares available for grant- \\
December 31, 1993
\end{tabular} & 236,449 & \(\$ 73.90-96.59\) \\
\hline
\end{tabular}

Management Stock Ownership Program
Management stock options are granted at market value at the date of grant. At December 31, 1993, there were 4,238 participants in the plan. All outstanding options expire between May 1994 and May 2003.
\begin{tabular}{lrr} 
Under Option- & & \\
\begin{tabular}{l} 
January 1, 1993 \\
Granted
\end{tabular} & \(9,400,910\) & \(\$ 38.73-103.60\) \\
Exercised \\
Cancelled & \(2,138,014\) & \(97.85-116.15\) \\
\hline \begin{tabular}{l} 
Under Option- \\
December 31, 1993
\end{tabular} & \((1,361,733)\) & \(38.73-103.60\) \\
\hline \begin{tabular}{l} 
Options Exercisable- \\
December 31, 1993
\end{tabular} & \(10,091,347\) & \(\$ 38.73-116.15\) \\
\hline \begin{tabular}{l} 
Shares available for grant- \\
December 31, 1993
\end{tabular} & \(8,133,231\) & \(\$ 38.73-115.45\) \\
\hline
\end{tabular}

Quarterly Data (Unaudited)
\begin{tabular}{|c|c|c|c|c|c|}
\hline (Millions, except per-share data) & First & Second & Third & Fourth & Year \\
\hline \multicolumn{6}{|l|}{Net Sales} \\
\hline 1993 & \$3,517 & \$3,540 & \$3,481 & \$3,482 & \$14,020 \\
\hline 1992 & 3,438 & 3,519 & 3,551 & 3,375 & 13,883 \\
\hline \multicolumn{6}{|l|}{\multirow[t]{2}{*}{Cost of Goods Sold}} \\
\hline \[
1993
\] & & \$2,131 & \$2,167 & \$2,119 & \$8,529 \\
\hline 1992 & 2,058 & 2,115 & 2,134 & 2,039 & 8,346 \\
\hline \multicolumn{6}{|l|}{Income Before Cumulative Effect of Accounting Changes} \\
\hline 1993 & \$330 & \$331 & \$316 & \$286 & \$1,263 \\
\hline 1992 & 306 & 317 & 324 & 289<F1> & 1,236<F1> \\
\hline \multicolumn{6}{|l|}{Per Share} \\
\hline 1993 & \$1.51 & \$1.51 & \$1.47 & \$1.33 & \$5.82 \\
\hline 1992 & 1.40 & 1.45 & 1.48 & \(1.32<\mathrm{F} 1>\) & \(5.65<\mathrm{F} 1>\) \\
\hline \multicolumn{6}{|l|}{Net Income} \\
\hline 1993 & \$330 & \$331 & \$316 & \$286 & \$1,263 \\
\hline 1992 & 303 & 317 & 324 & 289<F1> & 1,233<F1> \\
\hline \multicolumn{6}{|l|}{Per Share} \\
\hline 1993 & \$1.51 & \$1.51 & \$1.47 & \$1.33 & \$5.82 \\
\hline 1992 & 1.38 & 1.45 & 1.48 & \(1.32<\mathrm{F} 1>\) & \(5.63<\mathrm{F} 1>\) \\
\hline \multicolumn{6}{|l|}{Stock Price Comparisons (New York Stock Exchange Composite Transactions)} \\
\hline 1993 High & \$111.75 & \$117.00 & \$111.25 & \$113.50 & \$117.00 \\
\hline Low & 97.25 & 104.88 & 102.25 & 101.50 & 97.25 \\
\hline 1992 High & 98.75 & 97.38 & 103.75 & 107.00 & 107.00 \\
\hline Low & 87.38 & 85.50 & 95.75 & 97.00 & 85.50 \\
\hline \multicolumn{6}{|l|}{[FN]} \\
\hline <F1> 1 Includes a legal added \(\$ 9\) million, o & ettlement 4 cents & and spec share, & \begin{tabular}{l}
charges \\
net inco
\end{tabular} & which toge & \\
\hline
\end{tabular}

Legal Procedings:
Discussion of the legal matters is cross referenced to Form 10-K Item 3, Legal Proceedings, and should be considered an intergral part of the Financial Statements and Notes.

\section*{SIGNATURES}

Pursuant to the requirements of Section 13 of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

MINNESOTA MINING AND MANUFACTURING COMPANY

By /s/Giulio Agostini Giulio Agostini, Senior Vice President - Finance and Office Administration Principal Financial and Accounting Officer March 11, 1994

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities indicated on March 11, 1994.

Signature Title

LIVIO D. DeSIMONE Chairman of the Board and Chief Executive Officer, Director

LAWRENCE E. EATON HARRY A. HAMMERLY ALLEN F. JACOBSON RONALD A. MITSCH ALLEN E. MURRAY AULANA L. PETERS ROZANNE L. RIDGWAY JERRY E. ROBERTSON FRANK SHRONTZ
F. ALAN SMITH

LOUIS W. SULLIVAN

Director
Director
Director
Director
Director
Director
Director Director Director Director Director

Arlo D. Levi, by signing his name hereto, does hereby sign this document pursuant to powers of attorney duly executed by the other persons named, filed with the Securities and Exchange Commission on behalf of such other persons, all in the capacities and on the date stated, such persons constituting a majority of the directors of the company.

By /s/Arlo D. Levi
Arlo D. Levi, Attorney-in-Fact```

