UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

## FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For Quarter ended June 30, 1995
Commission file number: 1-3285
minnesota mining and manufacturing company

State of Incorporation: Delaware
I.R.S. Employer Identification No. 41-0417775

Executive offices: 3M Center, St. Paul, Minnesota 55144
Telephone number: (612) 733-1110
Indicate by check mark whether the Registrant (1) has filed all reports
required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act
of 1934 during the preceding 12 months (or for such shorter period that
the Registrant was required to file such reports), and (2) has been subject
to such filing requirements for the past 90 days. Yes X . No
On June 30,1995 , there were $420,212,461$ shares of the Registrant's common
stock outstanding.
This document contains 20 pages.
The exhibit index is set forth on page 16.

MINNESOTA MINING AND MANUFACTURING COMPANY
AND SUBSIDIARIES
PART I. FINANCIAL INFORMATION
CONSOLIDATED STATEMENT OF INCOME
(Amounts in millions, except per-share amounts)
(Unaudited)

|  | Three months ended June 30 |  | Six months ended June 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1995 | 1994 | 1995 | 1994 |
| Net Sales | \$4,135 | \$3,772 | \$8,222 | \$7,404 |
| Operating Expenses |  |  |  |  |
| Cost of goods sold | 2,492 | 2,247 | 4,911 | 4,415 |
| Selling, general and administrative expenses | 1,054 | 955 | 2,076 | 1,870 |
| Total | 3,546 | 3,202 | 6,987 | 6,285 |
| Operating Income | 589 | 570 | 1,235 | 1,119 |
| Other Income and Expense |  |  |  |  |
| Interest expense | 30 | 21 | 61 | 38 |
| Investment and other <br> income - net | (25) | (11) | (35) | (16) |
| Implant litigation - net | -- | -- | -- | 35 |
| Total | 5 | 10 | 26 | 57 |
| Income Before Income Taxes |  |  |  |  |
| Provision for Income Taxes | 212 | 201 | 443 | 382 |
| Minority Interest | 19 | 16 | 37 | 31 |
| Net Income | \$ 353 | \$ 343 | \$ 729 | \$ 649 |
| Average Shares Outstanding | 420.2 | 422.9 | 420.0 | 425.0 |


| Per-Share Amounts: <br> Net Income | $\$$ | .84 | $\$$ | .81 | $\$ 1.74$ | $\$ 1.53$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Cash dividends declared <br> and paid | $\$ .47$ | $\$$ | .44 | $\$ .94$ | $\$ .88$ |  |

The accompanying Notes to Consolidated Financial Statements are an integral part of this statement.

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MINNESOTA MINING AND MANUFACTURING COMPANY
                    AND SUBSIDIARIES
                    CONSOLIDATED BALANCE SHEET
                            (Dollars in millions)
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The accompanying Notes to Consolidated Financial Statements are an integral part of this statement.

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MINNESOTA MINING AND MANUFACTURING COMPANY
                                    AND SUBSIDIARIES
                CONSOLIDATED STATEMENT OF CASH FLOWS
                    (Dollars in millions)
                        (Unaudited)
```

                    Six months ended
                                    June 30
                                    19951994
    Cash Flows from Operating Activities:
Net income \$ 729 \$ 649
Adjustments to reconcile net income
to net cash provided by operating activities:
Depreciation and amortization
$554 \quad 535$
Working capital and other changes

| 554 | 535 |
| :---: | ---: |
| $(216)$ | $(335)$ |

Net cash provided by operating activities
1,06
849
Cash Flows from Investing Activities:
Capital expenditures

| Other changes | 9 | (7) |
| :--- | :---: | :---: |
| Net cash used in investing activities | $(631)$ | $(508)$ |
| Cash Flows from Financing Activities: |  |  |
| Net change in short-term debt | 62 | 185 |
| Repayment of long-term debt | $(147)$ | $(52)$ |
| Proceeds from long-term debt | 218 | 302 |
| Purchases of treasury stock | $(124)$ | $(458)$ |
| $\quad$ Reissuances of treasury stock | 111 | 70 |
| Payment of dividends | $(395)$ | $(374)$ |
| Net cash used in financing activities | $(275)$ | $(327)$ |
| Effect of exchange rate changes on cash | $(61)$ | 21 |
| Net increase in cash and cash equivalents | 100 | 35 |
| Cash and cash equivalents at beginning of year | 297 | 274 |
| Cash and cash equivalents at end of period | $\$ 397$ | $\$ 309$ |

The accompanying Notes to Consolidated Financial Statements are an integral part of this statement.

## MINNESOTA MINING AND MANUFACTURING COMPANY AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

The interim financial statements are unaudited but, in the opinion of management, reflect all adjustments necessary for a fair presentation of financial position, results of operations and cash flows for the periods presented. These adjustments consist of normal, recurring items. The results of operations for any interim period are not necessarily indicative of results for the full year. The condensed consolidated financial statements and notes are presented as permitted by Form 10-Q and do not contain certain information included in the company's annual consolidated financial statements and notes. This Form 10-Q should be read in conjunction with the company's consolidated financial statements and notes included in its 1994 Annual Report on Form 10-K.

Discussion of legal matters is cross-referenced to this Form 10-Q, Part II, Item 1, Legal Proceedings, and should be considered an integral part of the Consolidated Financial Statements and Notes.

Coopers \& Lybrand L.L.P., the company's independent accountants, have performed a review of the unaudited interim financial statements included herein and their report thereon accompanies this filing.

## REPORT OF INDEPENDENT ACCOUNTANTS

To the Stockholders of Minnesota Mining and Manufacturing Company:
We have reviewed the accompanying condensed consolidated balance sheet of Minnesota Mining and Manufacturing Company and Subsidiaries as of June 30, 1995, and the related condensed consolidated statements of income for the three- and six-month periods ended June 30, 1995 and 1994, and cash flows for the six-month periods ended June 30, 1995 and 1994. These financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with generally accepted accounting principles.

We have previously audited, in accordance with generally accepted auditing standards, the consolidated balance sheet as of December 31, 1994, and the related consolidated statements of income and cash flows
for the year then ended (not presented herein); and in our report dated February 13, 1995, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 1994, is fairly stated in all material respects in relation to the consolidated balance sheet from which it has been derived.

## /s/ COOPERS \& LYBRAND L.L.P.

COOPERS \& LYBRAND L.L.P.

St. Paul, Minnesota
July 26, 1995

MINNESOTA MINING AND MANUFACTURING COMPANY AND SUBSIDIARIES

Management's Discussion and Analysis of Financial Condition and Results of Operations

RESULTS OF OPERATIONS

Second Quarter
Worldwide sales for the second quarter totaled $\$ 4.135$ billion, an increase of 9.6 percent from $\$ 3.772$ billion in the second quarter last year. Worldwide unit sales rose about 6 percent.

In the United States, unit sales rose about 1 percent compared with average growth of nearly 7 percent during the preceding 10 quarters. This slowing of growth extended to all three business sectors. The Industrial and Consumer Sector experienced softening in markets tied to auto production, construction and housing, as well as slower growth in its consumer and office supply businesses. The Life Sciences Sector saw good volume growth in the health care business, while sales in Traffic and Personal Safety Products were up slightly. The Information, Imaging and Electronic Sector volume growth was good in the electrocommunications businesses, but was held back by imaging systems and memory technologies.

Internationally, unit volume increased about 10 percent, with all three sectors showing growth. International unit sales have increased at a double-digit rate for five quarters in a row. Volume rose about 8 percent in Europe, with strong growth in Italy, Germany, the United Kingdom and Spain. In the Asia Pacific area, volume was up about 12 percent. Volume in Japan was up about 7 percent, while volume in the rest of Asia grew about 25 percent. In Latin America, volume was up about 10 percent, despite a volume decline of more than 25 percent in Mexico. In Canada, volume increased nearly 7 percent.

Worldwide selling prices were unchanged compared with the second quarter of 1994. Currency translation increased international sales by about 9 percent and worldwide sales by about 4 percent.

Cost of goods sold, which includes manufacturing, research and development, and engineering, was 60.3 percent of sales, up seventenths of a percentage point from the second quarter last year. This was primarily due to higher raw material costs and was accelerated in the United States by low volume growth and slightly lower selling prices. Internationally, these higher raw material costs were offset through double-digit volume gains and positive currency effects.

Selling, general and administrative spending of $\$ 1.054$ billion was 25.5 percent of sales. This was up two-tenths of a percentage point from the same quarter last year. In the United States, SG\&A spending was up modestly in dollars, but the increase exceeded the growth in sales.

Internationally, the ratio of SG\&A spending declined by about fourtenths of a percentage point, despite investment to support growth in developing countries.

Worldwide operating income was $\$ 589$ million, up about 3 percent from the second quarter last year. International operating income increased about 23 percent. In the United States, operating income declined about 18 percent due to lower volume growth, higher raw material costs, and slightly lower selling prices.

On a sector basis, strong worldwide operating income gains were achieved in the Life Sciences Sector, and the Industrial and Consumer Sector. In the Information, Imaging and Electronic Sector, operating income declined from the same quarter last year, but margins for the first six months were about the same as total year 1994. This sector has been affected by modest volume growth, lower selling prices, higher raw material costs, and significant investments in new products.

Second quarter interest expense of $\$ 30$ million was down $\$ 1$ million from the first quarter of 1995, but $\$ 9$ million higher than in the same quarter last year. This increase was mainly due to a planned increase in debt together with higher interest rates. Investment and other income improved by $\$ 14$ million from the second quarter last year. This benefit was due to improved investment results, including higher interest income.

Net income increased 2.9 percent to $\$ 353$ million, or $\$ .84$ per share, compared with $\$ 343$ million, or $\$ .81$ per share, in the same quarter last year. Higher raw material costs penalized earnings by about 10 cents per share. The company estimates that changes in the value of the U.S. dollar increased earnings for the quarter by about 6 cents per share compared to the second quarter of 1994. This estimate includes the effect of translating profits from local currencies into United States dollars, the costs in local currencies of transferring goods between the parent company in the United States and international companies, and transaction gains and losses in countries not considered to be highly inflationary.

Year-to-date
On a year-to-date basis, worldwide sales totaled \$8.222 billion, an increase of 11.0 percent from $\$ 7.404$ billion in the first six months of last year. Worldwide unit sales rose about 7 percent.

Volume growth for the first six months of 1995 was 4 percent in the United States and 11 percent internationally. Worldwide selling prices were essentially unchanged, with United States prices down less than 1 percent and international prices up about half a percent. Currency translation increased international sales by about 8 percent and worldwide sales by about 4 percent.

Cost of goods sold was 59.8 percent of sales, up two-tenths of a point from the same period last year. The factors that influenced gross margins for the second quarter were the same factors that affected year-to-date results.

Selling, general and administrative spending of $\$ 2.076$ billion for the first six months was 25.2 percent of sales. This is down one-tenth of a point from the same period last year.

Worldwide operating income increased 10.4 percent to $\$ 1.235$ billion, up from \$1.119 billion in the first half of 1994. International operating income was up about 27 percent and margins were up 1 percentage point. Operating income in the United States was down 8.5 percent and margins declined by 1.6 percentage points.

Interest expense was $\$ 61$ million, up from $\$ 38$ million in the first half of 1994. This increase was mainly due to a planned increase in debt and higher interest rates. Investment and other income was \$35 million, an increase of $\$ 19$ million compared with the first half last year. This benefit was due to improved investment results, including higher interest income.

As discussed in this Form 10-Q, Part II, Item 1, Legal Proceedings, mammary implant litigation resulted in a pre-tax charge of $\$ 35$ million ( $\$ 22$ million after tax) in the first quarter of 1994 . Although there can be no certainty that the company may not ultimately incur charges in excess of presently established accruals, the company believes that such additional charges, if any, will not pose a material risk to the financial position of the company or its results of operations.

On a year-to-date basis, the worldwide effective tax rate was 36.7 percent, up nine-tenths of a percentage point from the rate for 1994 overall. The tax rate is higher for two reasons. First, the company has derived more of its profit from outside the United States, where tax rates are generally higher. Second, in 1994, the company was allowed to claim additional tax benefits on exports from several prior years.

Year-to-date net income was $\$ 729$ million, or $\$ 1.74$ per share. This compared with $\$ 649$ million, or $\$ 1.53$ per share, in the first half of 1994. Earnings per share, excluding a charge for mammary implant litigation in the first quarter last year, rose 10.1 percent.

Looking ahead, the company expects to set new records for sales and earnings for 1995 as a whole. In the United States, results will continue to be affected by the soft United States economy and by higher raw material costs. The company expects continued solid sales and profit growth outside the United States. Currency, at June 30, 1995 exchange rates, should continue to help results, although not quite as much as in the first half of this year.

Raw materials will continue to impact costs in the second half of this year. Selling prices should continue to improve, but probably will not be sufficient to offset these higher raw material costs in the second half.

Worldwide employment increased by about 425 people, mainly in Latin America and Asia, compared with June 30, 1994. Productivity, as measured by sales per employee in local currencies, was up about 7 percent in the first half of 1995, compared with 8 percent for 1994 as a whole.

The company expects capital spending, influenced in part by changes in exchange rates, to increase about 20 percent in 1995. The company is investing to meet increased demand for certain fast-growing product lines and to improve manufacturing efficiency.

FINANCIAL CONDITION AND LIQUIDITY
The company's financial condition and liquidity remain strong.
Working capital increased $\$ 553$ million to $\$ 3.876$ billion from $\$ 3.323$
billion as of December 31, 1994. The accounts receivable average days sales outstanding was 66 days, the same as a year ago. The company's key inventory index of 4.2 , which represents the number of months of inventory, was unchanged from year-end. The company's current ratio was 2.0 , compared with 1.9 at year-end.

Total debt increased $\$ 133$ million from year-end 1994 to $\$ 2.081$ billion. On January 10, 1995, the company completed a two-year, $\$ 200$ million, 7.75 percent Eurobond offering. The company entered into an interest rate swap, which resulted in an all-in borrowing cost of the 30 -day commercial paper rate less 30 basis points for two years. As of June 30, 1995, total debt was 29 percent of stockholders' equity, the same as at year-end. The company's borrowings continue to maintain AAA long-term ratings.

Return on average stockholders' equity for the first half of the year was 20.7 percent, up from 20.0 percent for the same period last year, meeting the company's goal of 20 to 25 percent. Return on capital employed for the first six months was 21.0 percent, the same as in the comparable 1994 period. The company's goal is 27 percent or better.

Legal proceedings are discussed in Part II, Item 1, of this Form 10-Q. The company believes that such matters will not pose a material risk to the financial position or liquidity of the company.

Net cash provided by operating activities totaled $\$ 1.067$ billion in the first six months of the year, up $\$ 218$ million from the same period last year. This increase was primarily due to working capital changes and increased net income.

Cash used in investing activities was $\$ 631$ million, up $\$ 123$ million from the same period last year. Capital expenditures for the first six months of 1995 were $\$ 640$ million, an increase of about 28 percent compared with the same period last year.

Financing activities in both short-term and long-term debt provided net cash inflows of $\$ 133$ million, compared to inflows of $\$ 435$ million in the same period last year. Treasury stock repurchases were \$124 million, compared with repurchases in the same period last year of $\$ 458$ million.

The company repurchased about 2.2 million shares of treasury stock in the first six months of this year, compared with 8.8 million shares in the same period last year. On February 13, 1995, the Board of Directors authorized the repurchase of up to 8 million shares of 3 M common stock through February 12, 1996. As of June 30, 1995, 6.4 million shares remained authorized for repurchase. Stock repurchases are made to support employee stock purchase plans and for other corporate purposes.

Dividends paid increased 5.5 percent to $\$ 395$ million in the first six months of this year. The dividend payout ratio decreased to 54.2 percent in the first six months from 56.3 percent for the year 1994.

The company expects cash generated by operating activities will support
its primary growth initiatives, with ample borrowing capacity and lines of credit available to supplement cash flows from operations. 3M maintains a shelf registration with the Securities and Exchange Commission that provides the means to offer medium-term notes not to exceed $\$ 601$ million. As of June $30,1995, \$ 402$ million of the shelf registration was available for future financial needs.

## MINNESOTA MINING AND MANUFACTURING COMPANY

AND SUBSIDIARIES
PART II. OTHER INFORMATION
Item 1. Legal Proceedings
The company and certain of its subsidiaries are named defendants in a number of actions, governmental proceedings and claims, including product liability claims involving products now or formerly manufactured and sold by the company, many of which relate to silicone gel mammary implants, and some of which claims are purported or tentatively certified class actions. In some actions, the claimants seek damages as well as other relief which, if granted, would require substantial expenditures.

The company is involved in a number of environmental proceedings by governmental agencies asserting liability for past waste disposal and other alleged environmental damage. The company conducts ongoing investigations, assisted by environmental consultants, to determine accruals for the probable, estimable costs of remediation. The remediation accruals are reviewed each quarter and changes are made as appropriate.

Some of these matters raise difficult and complex factual and legal issues and are subject to many uncertainties, including, but not limited to, the facts and circumstances of each particular action, the jurisdiction and forum in which each action is proceeding, and differences in applicable law. Accordingly, the company is not always able to estimate the nature and precise amount of future liabilities with respect to such matters.

Although there can be no certainty that the company may not ultimately incur charges (whether for governmental proceedings and claims, mammary implant claims, other product liability claims, environmental proceedings or other actions) in excess of presently established accruals, the company believes that such additional charges, if any, will not pose a material risk to the financial position of the company or its results of operations.

Mammary Implant Litigation

As of June 30, 1995, the company had been named as a defendant, often with multiple co-defendants, in 6,597 claims and lawsuits in various courts, all seeking damages for personal injuries from allegedly defective breast implants. These claims and lawsuits purport to represent 16,319 individual claimants. It is not yet certain how many of these lawsuits and claims involve products manufactured and sold by the company, as opposed to other manufacturers. The company entered the business in 1977 by purchasing McGhan Medical and then sold that business in 1984.

On April 8, 1994, the company and other defendants concluded provisional agreements with a plaintiffs' negotiating committee regarding their contributions to a "global settlement" in the amount of $\$ 4.25$ billion, which had been previously announced by the committee and three major defendants in these claims and lawsuits. The company has agreed that its maximum commitment of $\$ 325$ million will be paid into a court-administered fund within three years from the date that the final order ratifying the global settlement is entered and after appeals, if any, have been exhausted. On September 1, 1994, the global settlement was approved as fair, reasonable and adequate by the U.S. District Court, Northern District of Alabama, which has had jurisdiction over this matter. This ruling was subsequently appealed by some plaintiffs and several third parties. The company maintains a unilateral right to withdraw from the global settlement.

On May 1, 1995, the U.S. District Court for the Northern District of Alabama stated that preliminary information from claims filed prior to the September 1994 deadline has led the Court to believe that the total amount of "current claims" likely to be approved would substantially exceed the portion of the global settlement allocated to the classification of "current claims." This presently accounts
for $\$ 1.2$ billion of the total $\$ 4.25$ billion settlement. The global settlement agreement provides, in this case, for a reduction in the amount to be paid individual claimants, but first obligates the parties to attempt to adjust the settlement agreement. The company and others have indicated their willingness to engage in further discussions and have begun to explore ways to minimize potential reductions, as by reallocating funds already committed to the global settlement and perhaps by obtaining additional contributions to the global settlement from the settling defendants or others. The company continues to conduct discussions with the settling defendants and others and representatives of the plaintiffs under a court imposed deadline of August 30, 1995. Sufficient information is not yet available to analyze the Court's preliminary information and the ultimate impact upon the global settlement. Under the global settlement agreement, a reduction or a renegotiated settlement would result in a further notice to the plaintiffs as a class, an opportunity for class members to opt out of the global settlement, and an opportunity for each settling defendant to withdraw from the global settlement.

In the first quarter of 1994, the company took a pre-tax charge of $\$ 35$ million ( $\$ 22$ million after tax) in recognition of its best estimate of its probable liabilities and associated expenses net of the probable amount of insurance recoverable from its carriers. Based upon recently negotiated settlements with certain plaintiffs who have opted out of the global settlement agreement, the company's current estimate of the probable liabilities and associated expenses has increased from nearly $\$ 500$ million (in the first quarter of 1995) to $\$ 675$ million. After subtracting payments made to date (for legal fees and payment of settlements to litigants and claimants electing to remove themselves from the global settlement) and adjusting for discounting, the company as of June 30, 1995, had accrued liabilities
having a net present value of $\$ 506$ million. The company had also accrued receivables for insurance recoveries of $\$ 528$ million as of June 30, 1995. Although a number of out-of-court settlements have been reached and discussions continue with litigants and claimants, the company's current estimate of its uninsured financial exposure has not materially changed.

On September 22, 1994, three excess coverage insurers initiated in the courts of the State of Minnesota a declaratory judgment action against the company and numerous insurance carriers seeking adjudication of certain coverage issues and a determination concerning allocation among insurers for coverage under the terms of the various insurance policies with possible application. On December 9, 1994, the company initiated an action against its occurrence insurers in the Texas State Court in and for Harrison County, seeking a determination concerning allocation of financial responsibility among the company's various insurers having applicable coverages, including adjudication of overlapping coverages. This action has since been removed to the U.S. District Court, Eastern District of Texas. These actions in the courts of Minnesota and Texas relate principally to the allocation of financial responsibility among the company's insurers (including adjudication of overlapping coverages). The insurers that are parties to these actions generally acknowledge that they issued product liability insurance to 3 M and that implant claims are product liability claims.

The company conducts ongoing reviews, assisted by outside counsel, to determine the adequacy and extent of insurance coverage provided by its occurrence and claims-made insurers. Although the company's current estimate of probable liabilities and associated expenses has increased from nearly $\$ 500$ million to $\$ 675$ million, the company believes, based on ongoing reviews, assisted by outside counsel, that the coverage provided by its applicable insurance policies is sufficient to cover the current exposure. The totality of the insurance coverage is thus the basis for the company's belief that its uninsured financial exposure has not materially changed, and therefore, no recognition of additional charges has been necessary since the first quarter of 1994.

Item 4. Submission of Matters to a Vote of Security Holders
(a) The registrant held its Annual Meeting of Stockholders on May 9, 1995.
(b) Proxies for the meeting were solicited pursuant to Regulation 14; there was no solicitation in opposition to management's nominees for directors as listed in the Proxy Statement and all such nominees were elected.

Directors elected were Edward A. Brennan, Livio D. DeSimone, Allen E. Murray, F. Alan Smith, Jerry R. Junkins.

Directors whose terms continue after the meeting were Harry A. Hammerly, Ronald A. Mitsch, Rozanne L. Ridgway, Frank Shrontz, Louis W. Sullivan, Lawrence E. Eaton, Allen F. Jacobson, and Aulana L. Peters.
(c) Briefly described below are the other matters voted upon at the Annual Meeting and the number of affirmative votes and negative votes cast.
i) Ratification of the appointment of Coopers \& Lybrand L.L.P., independent certified public accountants, to audit the books and accounts of the company and its subsidiaries for the year 1995.

| For | $351,168,263$ |
| :--- | ---: |
| Against | $1,007,405$ |
| Abstain | 994,264 |
| Broker Non-Vote | 0 |

ii) Stockholder proposal regarding nomination process for directors.

| For | $11,528,411$ |
| :--- | ---: |
| Against | $300,030,289$ |
| Abstain | $7,793,825$ |
| Broker Non-Vote | $33,817,407$ |

iii) Stockholder proposal regarding reincorporation.

| For | $11,928,694$ |
| :--- | ---: |
| Against | $299,315,877$ |
| Abstain | $8,148,453$ |
| Broker Non-Vote | $33,776,908$ |

Item 6. Exhibits and Reports on Form 8-K
(a) The following documents are filed as exhibits to this Report.
(11) A statement regarding the computation of per share earnings. Page 18.
(12) A statement regarding the calculation of ratio of earnings to fixed charges. Page 19.
(15) A letter from the company's independent accountants regarding unaudited interim financial statements. Page 20.
(27) Financial data schedule (EDGAR filing only).

None of the other items contained in Part II of Form 10-Q is applicable to the company for the quarter ended June 30, 1995.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# MINNESOTA MINING AND MANUFACTURING COMPANY 

 (Registrant)Date: August 2, 1995

> /s/ Giulio Agostini
> Giulio Agostini, Senior Vice President and Chief Financial Officer
> (Mr. Agostini is the Principal Financial and Accounting Officer and has been duly authorized to sign on behalf of the registrant.)

MINNESOTA MINING AND MANUFACTURING COMPANY AND SUBSIDIARIES

| EARNINGS PER SHARE OF COMMON STOCK (Unaudited) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Three months ended June 30 |  | Six months ended June 30 |  |
|  | 1995 | 1994 | 1995 | 1994 |
| Net income (millions) | \$353 | \$343 | \$729 | \$649 |
| Primary earnings per share: |  |  |  |  |
| Earnings per share | \$. 84 | \$. 81 | \$1.74 | \$1.53 |
| Weighted average number of common shares outstanding | 420,177,239 | 422,949,559 | 419,999,904 | 425,015,945 |
| Fully diluted earnings per share: (1) |  |  |  |  |
| Earnings per share | \$. 84 | \$. 81 | \$1.72 | \$1.52 |
| Weighted average number of common shares outstanding | 420,177,239 | 422,949,559 | 419,999,904 | 425,015,945 |
| Common equivalent shares | 4,939,264 | 2,692,411 | 4,350,999 | 3,226,278 |
| Average number of common and common equivalent shares outstanding | 425,116,503 | 425,641,970 | 424,350,903 | 428,242,223 |

Primary earnings per share is computed by dividing net income by the weighted average number of common shares outstanding for each period. The calculation excludes the effect of common equivalent shares resulting from stock options using the treasury stock method as the effect would not be material.

Fully diluted earnings per share is computed based on the weighted average number of common shares and common equivalent shares outstanding for each period.
(1) This calculation is submitted in accordance with Regulation $S-K$ Item $601(\mathrm{~b})(11)$ although not required by APB Opinion No. 15 because it results in dilution of less than $3 \%$.

MINNESOTA MINING AND MANUFACTURING COMPANY AND SUBSIDIARIES


Securities and Exchange Commission
450 Fifth Street, N.W.
Washington, D.C. 20549

We are aware that our report dated July 26, 1995 on our reviews of interim condensed consolidated financial information of Minnesota Mining and Manufacturing Company and Subsidiaries (the Company) for the threeand six-month periods ended June 30, 1995 and 1994, and included
in the Company's Form 10-Q for the quarter ended June 30, 1995, is incorporated by reference in the Company's registration statements on Form S-8 (Registration Nos. 2-78422, 33-14791, 33-48690, 33-49842, 3358763 and 33-58767), and Form S-3 (Registration No. 33-48089). Pursuant to Rule $436(c)$, under the Securities Act of 1933, this report should not be considered a part of the registration statements prepared or
certified by us within the meaning of Sections 7 and 11 of that Act.
/s/ COOPERS \& LYBRAND L.L.P.
COOPERS \& LYBRAND L.L.P.

St. Paul, Minnesota
August 2, 1995
<TABLE> <S> <C>
<ARTICLE> 5

<LEGEND>
THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM
THE CONSOLIDATED STATEMENT OF INCOME AND THE CONSOLIDATED BALANCE
SHEET AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL
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| <PREFERRED> | 0 |
| <OTHER-SE> | 6,998 |
| <TOTAL-LIABILITY-AND-EQUITY> | 14,751 |
| <SALES> | 8,222 |
| <TOTAL-REVENUES> | 8,222 |
| <CGS> | 4,911 |
| <TOTAL-COSTS> | 4,911 |
| <OTHER-EXPENSES> | 0 |
| <LOSS-PROVISION> | 0 |
| <INTEREST-EXPENSE> | 61 |
| <INCOME-PRETAX> | 1,209 |
| <INCOME-TAX> | 443 |
| <INCOME-CONTINUING> | 729 |
| <DISCONTINUED> | 0 |
| <EXTRAORDINARY> | 0 |
| <CHANGES> | 0 |
| <NET-INCOME> | 729 |
| <EPS-PRIMARY> | 1.74 |
| <EPS-DILUTED> | 1.74 |

