UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D. C. 20549
FORM 8-K
CURRENT REPORT

```
Pursuant to Section 13 or 15(d) of the
            Securities Exchange Act of 1934
        Date of Report: October 20, 2003
        (Date of earliest event reported)
```

3M COMPANY
(Exact name of registrant as specified in its charter)
File No. 1-3285
(Commission File Number)

| Delaware <br> (State of incorporation) | $41-0417775$ <br> (I.R.S. Employer <br> Identification Number) |
| :--- | :--- |
| 3M Center |  |
| St. Paul, Minnesota |  |
| (Address of principal executive offices) |  |
| Registrant's telephone, including area code: |  |
| (651) 733-1110 |  |

ITEM 12. RESULTS OF OPERATIONS AND FINANCIAL CONDITION
On October 20, 2003, 3M Company issued a press release reporting its earnings for the quarter ended September 30, 2003 (furnished hereunder as Exhibit 99.1).

The information contained in this Current Report shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be incorporated by reference into a filing under the Securities Act of 1933, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

In addition to disclosing results that are determined in accordance with U.S. generally accepted accounting principles (GAAP), the company also discloses non-GAAP results that exclude special items. The company will continue to provide reconciliations of its disclosed non-GAAP financial reporting to the most comparable GAAP reporting. The company believes that discussion of results excluding special items provides a useful analysis of ongoing operating trends. Special items represent significant charges or credits that are important to an understanding of the company's ongoing operations. Earnings per share and other amounts before special items are not measures recognized under U.S. generally accepted accounting principles. The determination of special items may not be comparable to similarly titled measures used by other companies.

SIGNATURE
Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

3M COMPANY
By: /s/ Gregg M. Larson
------------------
Gregg M. Larson,

Secretary

Dated: October 20, 2003

EXHIBIT INDEX
-------------

Exhibit Number
Description
99.1

Press Release dated October 20, 2003, of

3M THIRD-QUARTER EARNINGS RISE 20.3 PERCENT TO \$0.83 PER SHARE; SALES INCREASE 11.4 PERCENT TO A RECORD $\$ 4.62$ BILLION

ST. PAUL, MINN. -- October 20, 2003 -- 3M (NYSE: MMM) today announced its sales and earnings results for third quarter 2003.

Net income for the quarter was $\$ 663$ million, or $\$ 0.83$ per share, versus $\$ 545$ million, or $\$ 0.69$ per share, in the third quarter of 2002 . Net income and per-share earnings increased 21.6 percent and 20.3 percent, respectively (a).
"Our employees are connecting with customers like never before," said W. James McNerney, Jr., 3M chairman and CEO, "and those connections are reflected in our third-quarter results. Sales reached an all-time high for the third consecutive quarter, boosted by sales volume increases in 6 of our 7 businesses, and we achieved 20 percent-plus increases in both net income and earnings per share."

Third-quarter worldwide sales totaled $\$ 4.616$ billion, up 11.4 percent compared to the third quarter of 2002 . Sales volumes increased 7.8 percent, including a positive 2.0 percent impact from acquisitions. Volumes increased 33.6 percent in Display and Graphics (includes 12 percent from acquisitions), 9.3 percent in Safety, Security and Protection Services, 6.8 percent in Health Care, 5.0 percent in Consumer and Office, 3.9 percent in Transportation and 0.2 percent in Industrial. Volumes declined 2.6 percent in Electro and Communications. Currency translation effects increased worldwide sales by 3.9 percent while selling prices were down 0.3 percent.

Sales outside the United States totaled $\$ 2.629$ billion, an increase of 18.0 percent versus last year's comparable quarter. Volumes increased 11.5 percent, while selling prices declined 0.7 percent. Currency translation effects increased international sales by 7.2 percent. Volumes increased 22.3 percent in Asia Pacific, 21.2 percent in Latin America and 0.9 percent in Europe. In the United States, sales totaled $\$ 1.987$ billion, up 3.7 percent from the same quarter of 2002 . Volumes increased 3.6 percent, while selling prices improved by 0.1 percent.
"The collective power of our five corporate initiatives -- Six Sigma, 3M Acceleration, e-Productivity, Global Sourcing and Indirect Cost Reduction -continues to drive better 3 M results," McNerney said. "We're focused on accelerating growth in all of our businesses, and maintaining strict cost discipline throughout the company. We are confident in our ability to sustain sales, earnings and cash momentum despite the ongoing uncertainties in the global marketplace."

3M also provided its earnings outlook for the remainder of 2003 . The company expects fourth-quarter earnings to be between $\$ 0.73$ and $\$ 0.75$ per share. As a result, 3 M raised its expectations for full-year 2003 earnings to a range of $\$ 2.98$ to $\$ 3.00$ per share on a reported basis. Excluding special items (b), 3M expects 2003 earnings to be between $\$ 3.05$ and $\$ 3.07$ per share.

Patrick D. Campbell, senior vice president and chief financial officer, will conduct an investor teleconference at $9 \mathrm{a} . \mathrm{m}$. Eastern Time ( $8 \mathrm{a} . \mathrm{m}$. Central) today. Investors can access a webcast of this conference, along with related charts and materials, at http://investor.3M.com.
(a) On August 11, 2003, 3M's Board of Directors declared a two-for-one split of the company's common stock. Effective with third quarter 2003 reporting, all share and per share data (such as per share amounts, weighted average shares and shares outstanding) has been restated to reflect this split.
(b) During the first quarter of 2003, 3 M recorded pretax charges of $\$ 93$ milion ( $\$ 58$ million after-tax) related to an adverse court ruling in a lawsuit filed against 3 M in 1997 by LePage's Inc. During the second quarter of 2002, under its previously announced restructuring plan, 3M incurred pretax charges of \$148 million ( $\$ 73$ million after-tax) primarily related to employee separation costs and accelerated depreciation charges. The company incurred similar charges in the first quarter of 2002 that totaled $\$ 54$ million pre-tax ( $\$ 35$ million after-tax).

## FORWARD-LOOKING STATEMENTS

This news release contains forward-looking statements that reflect current views and estimates of 3 M's management of future economic circumstances, industry conditions, company performance and financial results. The statements are based on many assumptions and factors including: (1) worldwide economic conditions;
(2) foreign currency exchange rates and fluctuations in those rates; (3) the timing and acceptance of new product offerings; (4) purchased components and materials, including shortages and increases in the costs of such components and
materials; (5) 3M's ability to successfully manage acquisitions, divestitures and strategic alliances; and (6) legal proceedings. Changes in such assumptions or factors, including without limitation the outcome of and information derived from pending Congressional action concerning asbestos-related litigation, could produce significantly different results.

ABOUT 3M -- A GLOBAL, DIVERSIFIED TECHNOLOGY COMPANY
Every day, 3 M people find new ways to make amazing things happen. Wherever they are, whatever they do, the company's customers know they can rely on 3 M to help make their lives better. 3M's brands include icons such as Scotch, Post-it, Scotchgard, Thinsulate, Scotch-Brite, Filtrete, Dyneon and O-Cel-O. Serving customers in more than 200 countries around the world, the company's 70,000 people use their expertise, technologies and global strength to lead in major markets including consumer and office; display and graphics; electronics and telecommunications; safety, security and protection services; health care; industrial and transportation.

Scotch, Post-it, Scotchgard, Thinsulate, Scotch-Brite, Filtrete, Dyneon and O-Cel-O are trademarks of 3M.

## 3M Company and Subsidiaries SALES CHANGE ANALYSIS <br> (Unaudited)

Third-Quarter 2003

|  | Worldwide | U.S. | Intl. |
| :---: | :---: | :---: | :---: |
| Volume - core | 5.8\% | 2.1\% | 9.1\% |
| Volume - acquisitions | 2.0 | 1.5 | 2.4 |
| Volume - total | 7.8 | 3.6 | 11.5 |
| Price | (0.3) | 0.1 | (0.7) |
| Translation | 3.9 | -- | 7.2 |
| Total | 11.4\% | 3.7\% | 18.0\% |

Nine-Months 2003

|  | Worldwide | U.S. | Intl |
| :---: | :---: | :---: | :---: |
| Volume - core | 4.3\% | $0.7 \%$ | 7.3\% |
| Volume - acquisitions | 1.9 | 1.7 | 2.2 |
| Volume - total | 6.2 | 2.4 | 9.5 |
| Price | (0.1) | (0.2) | (0.1) |
| Translation | 4.7 | -- | 8.7 |
| Total | 10.8\% | 2.2\% | 18.1\% |

Company and Subsidiaries CONSOLIDATED STATEMENT OF INCOME
(Amounts in millions, except per-share amounts) (Unaudited)

## <TABLE>

<CAPTION>

|  | Three-months ended September 30 |  | Nine-months ended September 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2002 | 2003 | 2002 |
| <S> | <C> | <C> | <C> | <C> |
| Net sales | \$ 4,616 | \$ 4,143 | \$ 13,514 | \$ 12,194 |
| Operating expenses |  |  |  |  |
| Cost of sales | 2,322 | 2,115 | 6,856 | 6,382 |
| Selling, general and administrative expenses | 994 | 913 | 2,978 | 2,765 |


| Research, development and related expenses |  | 270 |  | 264 |  | 816 |  | 797 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other expense |  | -- |  | -- |  | 93 |  | -- |
| Total |  | 3,586 |  | 3,292 |  | 10,743 |  | 9,944 |
| Operating income |  | 1,030 |  | 851 |  | 2,771 |  | 2,250 |
| Interest expense and income |  |  |  |  |  |  |  |  |
| Interest expense |  | 22 |  | 19 |  | 69 |  | 58 |
| Interest income |  | (6) |  | (9) |  | (17) |  | (27) |
| Total |  | 16 |  | 10 |  | 52 |  | 31 |
| Income before income taxes and minority interest |  | 1,014 |  | 841 |  | 2,719 |  | 2,219 |
| Provision for income taxes |  | 339 |  | 274 |  | 897 |  | 711 |
| Minority interest |  | 12 |  | 22 |  | 38 |  | 45 |
| Net income | \$ | 663 | \$ | 545 | \$ | 1,784 | \$ | 1,463 |
| Weighted average common shares outstanding - basic |  | 784.6 |  | 779.6 |  | 782.2 |  | 779.8 |
| Earnings per share - basic | \$ | 0.85 | \$ | 0.70 | \$ | 2.28 | \$ | 1.88 |
| Weighted average common shares outstanding - diluted |  | 797.5 |  | 790.0 |  | 793.4 |  | 790.9 |
| Earnings per share - diluted | \$ | 0.83 | \$ | 0.69 | \$ | 2.25 | \$ | 1.85 |
| Cash dividends paid per common share | \$ | 0.33 | \$ | 0.31 | \$ | 0.99 | \$ | 0.93 |

Share and per-share data has been restated to reflect the two-for-one stock split effective with third quarter 2003 reporting.

3M Company and Subsidiaries

## SUPPLEMENTAL UNAUDITED CONSOLIDATED STATEMENT OF INCOME INFORMATION

 (Dollars in millions, except per-share amounts)<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline - & \multicolumn{4}{|c|}{Nine-months ended September 30, 2003} & \multicolumn{4}{|c|}{Nine-months ended September 30, 2002} \\
\hline & Excluding special items & & & \[
\begin{aligned}
& \text { Reported } \\
& \text { total }
\end{aligned}
\] & Excluding special items & & cial ems & Reported total \\
\hline <S> & <C> & & & <C> & <C> & & & <C> \\
\hline Net sales & \$13,514 & \$ & -- & \$13,514 & \$12,194 & \$ & -- & \$12,194 \\
\hline Operating expenses & & & & & & & & \\
\hline Cost of sales & 6,856 & & -- & 6,856 & 6,261 & & 121 & 6,382 \\
\hline Selling, general and administrative expenses & 2,978 & & -- & 2,978 & 2,688 & & 77 & 2,765 \\
\hline Research, development and related expenses & 816 & & -- & 816 & 793 & & 4 & 797 \\
\hline Other expense & & & 93 & 93 & -- & & -_ & -- \\
\hline Total & 10,650 & & 93 & 10,743 & 9,742 & & 202 & 9,944 \\
\hline Operating & & & & & & & & \\
\hline income (loss) & 2,864 & & (93) & 2,771 & 2,452 & & (202) & 2,250 \\
\hline Interest expense and (income), net & 52 & & -- & 52 & 31 & & -- & 31 \\
\hline Income (loss) before income taxes and minority interest & 2,812 & & (93) & 2,719 & 2,421 & & (202) & 2,219 \\
\hline Provision (benefit) for income taxes & 932 & & (35) & 897 & 787 & & (76) & 711 \\
\hline Effective tax rate & 33.2\% & & -- & 33.0\% & 32.5\% & & -- & 32.0\% \\
\hline Minority interest & 38 & & -- & 38 & 63 & & (18) & 45 \\
\hline Net income (loss) & \$ 1,842 & \$ & (58) & \$ 1,784 & \$ 1,571 & \$ & (108) & \$ 1,463 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline Weighted average diluted shares & & 793.4 & & 793.4 & & 793.4 & & 790.9 & & 790.9 & & 790.9 \\
\hline Net income per & & & & & & & & & & & & \\
\hline diluted share & \$ & 2.32 & \$ & (0.07) & \$ & 2.25 & \$ & 1.99 & \$ & (0.14) & \$ & 1.85 \\
\hline
\end{tabular}
</TABLE>
Share and per-share data has been restated to reflect the two-for-one stock split effective with third quarter 2003 reporting.

3M Company and Subsidiaries
CONSOLIDATED BALANCE SHEET
(Dollars in millions, except per-share amounts) (Unaudited)

| <TABLE> <br> <CAPTION> |  |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Sep. } 30, \\ 2003 \end{gathered}$ | $\begin{gathered} \text { Sep. } 30, \\ 2002 \end{gathered}$ | $\begin{gathered} \text { Dec. } 31, \\ 2002 \end{gathered}$ |
| <S> | <C> | <C> | <C> |
| ASSETS |  |  |  |
| Current assets |  |  |  |
| Cash and cash equivalents | \$ 1,279 | \$ 821 | \$ 618 |
| Accounts receivable - net | 2,791 | 2,585 | 2,527 |
| Inventories | 1,882 | 1,945 | 1,931 |
| Other current assets | 1,390 | 1,205 | 983 |
| Total current assets | 7,342 | 6,556 | 6,059 |
| Investments | 214 | 247 | 238 |
| Property, plant and equipment - net | 5,467 | 5,451 | 5,621 |
| Other assets | 3,774 | 3,465 | 3,411 |
| Total assets | \$16,797 | \$15,719 | \$15,329 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |
| Current liabilities |  |  |  |
| Short-term debt | \$ 1,255 | \$ 1,261 | \$ 1,237 |
| Accounts payable | 969 | 867 | 945 |
| Payroll | 457 | 443 | 411 |
| Income taxes | 825 | 580 | 518 |
| Other current liabilities | 1,462 | 1,360 | 1,346 |
| Total current liabilities | 4,968 | 4,511 | 4,457 |
| Long-term debt | 1,738 | 1,678 | 2,140 |
| Other liabilities | 2,583 | 2,887 | 2,739 |
| Total liabilities | 9,289 | 9,076 | 9,336 |
| Total stockholders' equity - net | 7,508 | 6,643 | 5,993 |
| Shares outstanding |  |  |  |
| September 30, 2003: 784,883,033 shares |  |  |  |
| September 30, 2002: 780,393,288 shares |  |  |  |
| December 31, 2002: 780,391,362 shares |  |  |  |
| Total liabilities and stockholders' equity | \$16,797 | \$15,719 | \$15,329 |

</TABLE>
Shares data has been restated to reflect the two-for-one stock split effective with third quarter 2003 reporting.

3M Company and Subsidiaries
BUSINESS SEGMENTS (Unaudited)

| <TABLE> |  |  |
| :--- | :--- | :--- |
| <CAPTION> |  |  |
| - --------- |  |  |
| BUSINESS |  |  |
| SEGMENT | Three-months ended <br> INFORMATION <br> (Millions) | 2003 |



| Display and Graphics |  | 772 |  | 572 |  | 2,152 |  | 1,659 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Electro and Communications |  | 454 |  | 460 |  | 1,346 |  | 1,383 |
| Safety, Security and Protection Services |  | 482 |  | 423 |  | 1,458 |  | 1,281 |
| Transportation |  | 386 |  | 351 |  | 1,150 |  | 1,039 |
| Corporate and Unallocated |  | 7 |  | 11 |  | 22 |  | 37 |
| Total Company | \$ | 4,616 | \$ | 4,143 | \$ | 13,514 | \$ | 12,194 |
| OPERATING INCOME |  |  |  |  |  |  |  |  |
| Health Care | \$ | 272 | \$ | 224 | \$ | 773 | \$ | 657 |
| Industrial |  | 115 |  | 130 |  | 349 |  | 372 |
| Consumer and Office |  | 128 |  | 121 |  | 346 |  | 334 |
| Display and Graphics |  | 251 |  | 142 |  | 642 |  | 405 |
| Electro and Communications |  | 66 |  | 67 |  | 184 |  | 198 |
| Safety, Security and Protection Services |  | 111 |  | 89 |  | 347 |  | 267 |
| Transportation |  | 106 |  | 88 |  | 301 |  | 253 |
| Corporate and Unallocated |  | (19) |  | (10) |  | (171) |  | (236) |
| Total Company | \$ | 1,030 | \$ | 851 | \$ | 2,771 | \$ | 2,250 |
| </TABLE> |  |  |  |  |  |  |  |  |
| During the first quarter of 2003 , 3 M rec related to an adverse court ruling in a LePage's Inc. During the second quarter restructuring plan, 3 M incurred pretax chat to employee separation costs and acceler incurred similar charges in the first qu pre-tax. These 2003 and 2002 charges wer | ret | x char ed aga der its 148 mi iation 02 that in Corp | $93$ | millio 1997 y anno rily r The com 54 mil Unallo |  |  |  |  |

INVESTOR CONTACTS: |  | Matt Ginter |
| :--- | :--- |
|  | 3 M |
|  | $(651) 733-8206$ |
|  |  |
|  | Bruce Jermeland |
|  | 3 M |
|  | $(651) 733-1807$ |

FROM:
3M Public Relations and Corporate Communications
3M Center, Building 225-1S-15
St. Paul, MN 55144-1000

