# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

Washington，D．C． 20549

## FORM 10－Q

# 囚 QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15（d）OF THE <br> SECURITIES EXCHANGE ACT OF 1934 <br> For the quarterly period ended March 31， 2005 

Commission file number 1－3285

## 3M COMPANY

Delaware<br>State of Incorporation<br>41－0417775<br>I．R．S．Employer Identification No．

3M Center，St．Paul，Minnesota 55144
Principal executive offices
Telephone number：（651）733－1110

Indicate by check mark whether the Registrant（1）has filed all reports required to be filed by Section 13 or 15（d）of the Securities Exchange Act of 1934 during the preceding 12 months（or for such shorter period that the Registrant was required to file such reports），and（2）has been subject to such filing requirements for the past 90 days． Yes 区．No $\square$ ．

Indicate by check mark whether the Registrant is an accelerated filer（as defined in Rule 12b－2 of the Act）．
Yes 区．No $\square$ ．

Shares of common stock outstanding at March 31，2005：769，570，205．

This document（excluding exhibits）contains 36 pages．
The table of contents is set forth on page 2.
The exhibit index begins on page 34 ．
3M COMPANY
FORM 10－Q
For the Quarterly Period Ended March 31， 2005
TABLE OF CONTENTS

TABLE OF CONTENTS

|  | Index to Financial Statements: |  |
| :---: | :---: | :---: |
|  | Consolidated Statement of Income | 3 |
|  | Consolidated Balance Sheet | 4 |
|  | Consolidated Statement of Cash Flows | 5 |
|  | Notes to Consolidated Financial Statements | 6 |
|  | Note 1. Basis of Presentation | 6 |
|  | Note 2. Goodwill and Intangible Assets | 9 |
|  | Note 3. Supplemental Stockholders' Equity and Comprehensive Income Information | 10 |
|  | Note 4. Long-Term Debt and Short-Term Borrowings | 10 |
|  | Note 5. Derivatives and Other Financial Instruments | 11 |
|  | Note 6. Pension and Postretirement Benefit Plans | 12 |
|  | Note 7. Commitments and Contingencies | 13 |
|  | Note 8. Business Segments | 14 |
|  | Note 9. Geographic Areas | 18 |
|  | Note 10. Review Report of Independent Registered Public Accounting Firm | 18 |
|  | Report of Independent Registered Public Accounting Firm | 19 |
| ITEM 2. | Management's Discussion and Analysis of Financial Condition and Results of Operations | 20 |
|  | Index to Management's Discussion and Analysis: |  |
|  | Overview | 20 |
|  | Results of Operations | 21 |
|  | Performance by Business Segment | 23 |
|  | Financial Condition and Liquidity | 27 |
|  | Forward-Looking Statements | 31 |
| ITEM 3. | Quantitative and Qualitative Disclosures About Market Risk | 32 |
| ITEM 4. | Controls and Procedures | 32 |
| PART II | OTHER INFORMATION |  |
| ITEM 1. | Legal Proceedings | 33 |
| ITEM 2. | Unregistered Sales of Equity Securities and Use of Proceeds | 33 |
| ITEM 3. | Defaults Upon Senior Securities | 33 |
| ITEM 4. | $\underline{\text { Submission of Matters to a Vote of Security Holders }}$ | 33 |
| ITEM 5. | Other Information | 33 |
| ITEM 6. | Exhibits | 34 |
|  | Index to Exhibits | 34 |

2

## 3M COMPANY <br> FORM 10-Q <br> For the Quarterly Period Ended March 31, 2005 <br> PART I. Financial Information

## Item 1. Financial Statements.

Consolidated Statement of Income
(Unaudited)

## 3M Company and Subsidiaries

| (Millions, except per share amounts) | Three months ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  |
| Net sales | \$ | 5,166 | \$ | 4,939 |
| Operating expenses |  |  |  |  |
| Cost of sales |  | 2,537 |  | 2,436 |
| Selling, general and administrative expenses |  | 1,114 |  | 1,104 |
| Research, development and related expenses |  | 291 |  | 282 |
| Total |  | 3,942 |  | 3,822 |
| Operating income |  | 1,224 |  | 1,117 |
|  |  |  |  |  |
| Interest expense and income |  |  |  |  |
| Interest expense |  | 20 |  | 19 |
| Interest income |  | (16) |  | (10) |
| Total |  | 4 |  | 9 |
|  |  |  |  |  |
| Income before income taxes and minority interest |  | 1,220 |  | 1,108 |


| Provision for income taxes | 396 |  | 366 |  |
| :---: | :---: | :---: | :---: | :---: |
| Minority interest |  | 15 |  | 20 |
| Net income | S | 809 | \$ | 722 |
|  |  |  |  |  |
| Weighted average common shares outstanding-basic |  | 771.7 |  | 782.9 |
| Earnings per share-basic | \$ | 1.05 | \$ | 92 |
| Weighted average common shares outstanding-diluted |  | 787.0 |  | 799.5 |
| Earnings per share-diluted | \$ | 1.03 | \$ | 90 |
| Cash dividends paid per common share | \$ | . 42 | \$ | . 36 |

The accompanying Notes to Consolidated Financial Statements are an integral part of this statement.

3

## Consolidated Balance Sheet

## (Unaudited)

| 3M Company and Subsidiaries |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (Dollars in millions, except per share amount) | $\begin{gathered} \text { Mar. } 31 \\ 2005 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Dec. } 31 \\ 2004 \\ \hline \end{gathered}$ |  |
| Assets |  |  |  |  |
| Current assets |  |  |  |  |
| Cash and cash equivalents | \$ | 2,669 | \$ | 2,757 |
| Accounts receivable-net |  | 2,899 |  | 2,792 |
| Inventories |  |  |  |  |
| Finished goods |  | 954 |  | 947 |
| Work in process |  | 655 |  | 614 |
| Raw materials and supplies |  | 371 |  | 336 |
| Total inventories |  | 1,980 |  | 1,897 |
| Other current assets |  | 1,374 |  | 1,274 |
| Total current assets |  | 8,922 |  | 8,720 |
|  |  |  |  |  |
| Investments |  | 280 |  | 227 |
| Property, plant and equipment |  | 16,071 |  | 16,290 |
| Less: Accumulated depreciation |  | $(10,447)$ |  | $(10,579)$ |
| Property, plant and equipment-net |  | 5,624 |  | 5,711 |
| Goodwill |  | 2,590 |  | 2,655 |
| Intangible assets |  | 260 |  | 277 |
| Prepaid pension and postretirement benefits |  | 2,551 |  | 2,591 |
| Other assets |  | 528 |  | 527 |
| Total assets | \$ | 20,755 | \$ | 20,708 |
|  |  |  |  |  |
| Liabilities and Stockholders' Equity |  |  |  |  |
| Current liabilities |  |  |  |  |
| Short-term borrowings and current portion of long-term debt | \$ | 2,201 | \$ | 2,094 |
| Accounts payable |  | 1,201 |  | 1,168 |
| Accrued payroll |  | 492 |  | 487 |
| Accrued income taxes |  | 950 |  | 867 |
| Other current liabilities |  | 1,393 |  | 1,455 |
| Total current liabilities |  | 6,237 |  | 6,071 |
|  |  |  |  |  |
| Long-term debt |  | 707 |  | 727 |
| Other liabilities |  | 3,521 |  | 3,532 |
| Total liabilities |  | 10,465 |  | 10,330 |
|  |  |  |  |  |
| Commitments and contingencies (Note 7) |  |  |  |  |
|  |  |  |  |  |
| Stockholders' equity |  |  |  |  |
| Common stock, \$. 01 par value, 944,033,056 shares issued |  | 9 |  | 9 |
| Capital in excess of par value |  | 287 |  | 287 |
| Retained earnings |  | 16,051 |  | 15,649 |
| Treasury stock, at cost; $174,462,851$ shares at Mar. 31, 2005; 170,514,775 shares at Dec. 31, 2004 |  | $(5,843)$ |  | $(5,503)$ |
| Unearned compensation |  | (179) |  | (196) |
| Accumulated other comprehensive income (loss) |  | (35) |  | 132 |
| Stockholders' equity-net |  | 10,290 |  | 10,378 |
| Total liabilities and stockholders' equity | \$ | 20,755 | \$ | 20,708 |

The accompanying Notes to Consolidated Financial Statements are an integral part of this statement.

## Consolidated Statement of Cash Flows

## (Unaudited)



The accompanying Notes to Consolidated Financial Statements are an integral part of this statement.

## 3M Company and Subsidiaries

## Notes to Consolidated Financial Statements

(Unaudited)

## NOTE 1. Basis of Presentation

The interim consolidated financial statements are unaudited but, in the opinion of management, reflect all adjustments necessary for a fair presentation of the Company's consolidated financial position, results of operations and cash flows for the periods presented. These adjustments consist of normal, recurring items. The results of operations for any interim period are not necessarily indicative of results for the full year. The interim consolidated financial statements and notes are presented as permitted by the requirements for Quarterly Reports on Form 10-Q. This Quarterly Report on Form 10-Q should be read in conjunction with the Company's consolidated financial statements and notes included in its 2004 Annual Report on Form 10-K.

## Significant Accounting Policies

Earnings per share: The difference in the weighted average shares outstanding for calculating basic and diluted earnings per share is attributable to the dilution associated with the Company's stock-based compensation plans. Certain Management Stock Ownership Program average options outstanding were not included in the computation of diluted earnings per share because they would not have had a dilutive effect ( 203,000 average options for the three months ended March 31,$2005 ; 135,000$ average options for the three months ended March 31, 2004). The conditions for conversion related to the Company's $\$ 639$ million in aggregate face amount of Convertible Notes were not met (refer to 3M's 2004 Annual Report on Form 10-K, Note 9 to the Consolidated Financial Statements, for more detail); accordingly, there was no impact on 3M's diluted earnings per share. If the conditions for conversion are met, 3 M may choose to pay in cash and/or common stock; however, if this occurs, the Company has the intent and ability to settle this debt security in cash. Refer to the "New Accounting Pronouncements" section that follows for discussion of EITF 04-08, "The Effect of Contingently Convertible Debt on Diluted Earnings per Share". The computations for basic and diluted earnings per share follow:

## Earnings Per Share Computations

| (Amounts in millions, except per share amounts) | Three months ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  |
| Numerator: |  |  |  |  |
| Net income | \$ | 809 | \$ | 722 |
|  |  |  |  |  |
| Denominator: |  |  |  |  |
| Denominator for weighted average common shares outstanding-basic |  | 771.7 |  | 782.9 |


| Dilution associated with the Company's stock-based compensation plans | 15.3 |  |  | 16.6 |
| :---: | :---: | :---: | :---: | :---: |
| Denominator for weighted average common shares outstanding-diluted |  | 787.0 |  | 799.5 |
| Earnings per share-basic | \$ | 1.05 | \$ | 92 |
| Earnings per share-diluted |  | 1.03 |  | . 90 |

Stock-based compensation: The intrinsic value method is used as prescribed by Accounting Principles Board (APB) Opinion No. 25, "Accounting for Stock Issued to Employees", and generally no compensation cost is recognized for either the General Employees' Stock Purchase Plan (GESPP) or the Management Stock Ownership Program (MSOP). The GESPP is considered non-compensatory. In December 2002, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 148, "Accounting for Stock-Based Compensation-Transition and Disclosure-an amendment of SFAS No. 123." The Company has adopted the disclosure requirements of SFAS No. 148. Refer to the "New Accounting Pronouncements" section that follows for discussion ofSFAS No. 123R, "Share Based Payment". Pro forma amounts based on the options' estimated Black-Scholes fair value, net of tax, at the grant dates for awards under the Company's stock-based compensation plans are as follows:

Stock-Based Compensation

| Pro Forma Net Income and Earnings Per Share (Millions, except per share amounts) | March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  |
| Net income, as reported | \$ | 809 | \$ | 722 |
| Add: Stock-based compensation expense included in net income, net of related tax effects |  | 4 |  | 1 |
| Deduct: Total stock-based compensation expense determined under fair value, net of related tax effects |  | (42) |  | (28) |
| Pro forma net income |  | 771 |  | 695 |
| Earnings per share-basic |  |  |  |  |
| As reported | \$ | 1.05 | \$ | . 92 |
| Pro forma |  | 1.00 |  | . 89 |
| Earnings per share-diluted |  |  |  |  |
| As reported | \$ | 1.03 | \$ | . 90 |
| Pro forma |  | . 97 |  | . 87 |

## New Accounting Pronouncements

In December 2004, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 123 (revised 2004). SFAS No. 123R supersedes APB Opinion No. 25. Under APB Opinion No. 25, no compensation expense is recognized for stock option grants if the exercise price of the Company's stock option grants is at or above the fair market value of the underlying stock on the date of grant. SFAS No. 123R requires the determination of the fair value of the share-based compensation at the grant date and the recognition of the related expense over the period in which the share-based compensation vests. The original effective date for SFAS No. 123R for the Company was July 1, 2005. However, on April 14, 2005, the Securities and Exchange Commission (SEC) adopted a new rule that amends the effective dates for SFAS No. 123R. The SEC's new rule allows companies to implement SFAS No. 123R at the beginning of their next fiscal year, instead of the next reporting period, that begins after June 15, 2005. Therefore, the Company plans to adopt SFAS No. 123R effective January 1, 2006.

In March 2005, the FASB issued FASB Interpretation No. (FIN) 47, "Accounting for Conditional Asset Retirement Obligations". FIN 47 clarifies the term "conditional asset retirement obligation" used in SFAS No. 143. FIN 47 is effective for the Company no later than December 31, 2005. The Company is in the process of evaluating whether FIN 47 will result in the recognition of additional asset retirement obligations for the Company.

In September 2004, the FASB's Emerging Issues Task Force finalized EITF Issue No. 04-08, "The Effect of Contingently Convertible Debt on Diluted Earnings per Share" that would require the dilutive effect of shares from contingently convertible debt to be included in the diluted earnings per share calculation regardless of whether the contingency has been met. The Company has $\$ 639$ million in aggregate face amount of 30 -year zero coupon senior notes that are convertible into approximately six million shares of common stock if certain conditions are met. These conditions have never been met. The FASB is also in the process of amending SFAS No. 128, anticipated to be issued in 2005, which is expected to further address this and several other issues. Unless the Company takes steps to modify certain terms of this debt security, EITF Issue No. 04-08 and proposed SFAS No. 128R (when effective), would result in an increase of approximately six million shares to diluted shares outstanding to give effect to the contingent issuance of shares. Also, using the if-converted method, net income for the diluted earnings per share calculations would be adjusted for interest expense associated with this debt instrument. EITF Issue No. 04-08 would have been effective beginning with the Company's 2004 fourth quarter. However, due to the FASB's delay in issuing SFAS No. 128R and the Company's intent and ability to settle this

7
debt security in cash versus the issuance of stock, the impact of the additional diluted shares will not be included in the diluted earnings per share calculation until SFAS No. 128 R is effective. Prior periods' diluted shares outstanding and diluted earnings per share amounts will be restated to present comparable information when SFAS No. 128R is effective. The estimated annual reduction in 3M's diluted earnings per share would have been approximately $\$ .02$ per share for total year 2004. Because the impact of this standard is ongoing, 3M's diluted shares outstanding and diluted earnings per share amounts would be impacted until retirement or modification of certain terms of this debt security.

In December 2004, the FASB issued FASB Staff Position (FSP) No. 109-2, "Accounting and Disclosure Guidance for the Foreign Earnings Repatriation Provision within the American Jobs Creation Act of 2004", which provides guidance under SFAS No. 109, "Accounting for Income Taxes," with respect to recording the potential impact of the repatriation provisions of the American Jobs Creation Act of 2004 (the Jobs Act) on enterprises' income tax expense and deferred tax liability. The Jobs Act was enacted on October 22, 2004. The Jobs Act creates a temporary incentive for U.S. corporations to repatriate accumulated income earned abroad by providing an $85 \%$ dividends received deduction for certain dividends from controlled foreign corporations. FSP No. 109-2 states that an enterprise is allowed time beyond the financial reporting period of enactment to evaluate the effect of the Jobs Act on its plan for reinvestment or repatriation of foreign earnings for purposes of applying SFAS No. 109. The deduction is subject to a number of limitations and uncertainty remains as to how to interpret certain provisions in the Act. As such, the Company is not yet in a position to decide whether, and to what extent, the Company might repatriate foreign earnings that have not yet been remitted to the U.S. and, as provided for in FSP No. 109-2, the Company has not adjusted its tax expense or deferred tax liability to reflect the repatriation provisions of the Jobs Act. Based on the Company's analysis to date, however, it is possible that the Company will repatriate an amount totaling between $\$ 800$ million and $\$ 950$ million, with the respective tax liability ranging from $\$ 40$ million to $\$ 50$ million. The Company expects to be in a position to finalize its assessment after issuance of further regulatory guidance and enactment of statutory technical corrections.

NOTE 2. Goodwill and Intangible Assets
As discussed in Note $8,3 \mathrm{M}$ realigned its business segments and began reporting under this new structure effective January 1, 2005. To reflect this new structure, the December 31, 2004, goodwill balances presented below reflect a $\$ 67$ million reclassification from the Industrial segment to the Electro and Communications segment. The business segment realignment also resulted in certain changes in reporting units for 3 M . 3 M has 18 reporting units under the criteria set forth by SFAS No. 142. SFAS No. 142 requires that goodwill be tested for impairment at least annually and when reporting units are changed. During the first quarter of 2005, the Company completed its assessment of any potential goodwill impairments under this new structure and determined that no impairments existed.

The goodwill balance by business segment as of March 31, 2005, and December 31, 2004, follow:

| Goodwill <br> (Millions) | $\begin{gathered} \text { Dec. 31, } \\ 2004 \\ \text { balance } \end{gathered}$ |  | 2005 acquisition activity |  | 2005 translation and other |  | $\begin{gathered} \text { Mar. 31, } \\ 2005 \\ \text { balance } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Health Care | S | 575 | \$ | - | \$ | (17) | \$ | 558 |
| Industrial |  | 345 |  | - |  | (30) |  | 315 |
| Display and Graphics |  | 885 |  | - |  | 1 |  | 886 |
| Consumer and Office |  | 59 |  | - |  | - |  | 59 |
| Safety, Security and Protection Services |  | 193 |  | - |  | (5) |  | 188 |
| Electro and Communications |  | 566 |  | - |  | (14) |  | 552 |
| Transportation |  | 32 |  | - |  | - |  | 32 |
| Total Company | \$ | 2,655 | \$ | - | \$ | (65) | \$ | 2,590 |

Acquired Intangible Assets
The carrying amount and accumulated amortization of acquired intangible assets as of March 31, 2005, and December 31, 2004, follow:

| (Millions) | $\begin{gathered} \text { Mar. } 31 \\ 2005 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Dec. } 31 \\ 2004 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Patents | \$ | 324 | \$ | 330 |
| Other amortizable intangible assets |  | 162 |  | 162 |
| Non-amortizable intangible assets (tradenames) |  | 66 |  | 69 |
| Total gross carrying amount |  | 552 |  | 561 |
|  |  |  |  |  |
| Accumulated amortization-patents |  | (191) |  | (187) |
| Accumulated amortization-other |  | (101) |  | (97) |
| Total accumulated amortization |  | (292) |  | (284) |
| Total intangible assets - net | \$ | 260 | \$ | 277 |

Amortization expense for acquired intangible assets for the quarters ended March 31, 2005 and 2004 follow:

| (Millions) | $\begin{gathered} \text { Mar. } 31 \\ 2005 \end{gathered}$ |  |  | $\begin{gathered} \text { Mar. } 31 \\ 2004 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Amortization expense |  |  | 12 | \$ |

The table below shows expected amortization expense for acquired intangible assets recorded as of March 31, 2005:

| (Millions) | Last 3 <br> Quarters <br> 2005 2005 |  | 2006 |  | 2007 |  | 2008 |  | 2009 |  | $\begin{gathered} \text { After } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amortization expense | S | 32 | \$ | 39 | \$ | 32 | \$ | 26 | \$ | 24 | \$ | 41 |

The preceding expected amortization expense is an estimate. Actual amounts of amortization expense may differ from estimated amounts due to additional intangible asset acquisitions, changes in foreign currency exchange rates, impairment of intangible assets, accelerated amortization of intangible assets and other events.

## NOTE 3. Supplemental Stockholders' Equity and Comprehensive Income Information

## Accumulated Other Comprehensive Income (Loss)

| (Millions) | $\begin{gathered} \text { Mar. } 31 \\ 2005 \\ \hline \end{gathered}$ |  | Dec. 31, 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
| Cumulative translation-net | \$ | 70 | \$ | 282 |
| Minimum pension liability adjustments-net |  | (110) |  | (110) |
| Debt and equity securities, unrealized gain-net |  | 2 |  | 2 |
| Cash flow hedging instruments, unrealized gain (loss)-net |  | 3 |  | (42) |
| Total accumulated other comprehensive income (loss) | \$ | (35) | \$ | 132 |

Income tax effects for cumulative translation are not significant because no tax provision has been made for the translation of foreign currency financial statements into U.S. dollars. Reclassification adjustments are made to avoid double counting in comprehensive income items that are also recorded as part of net income. Reclassification adjustments (other than for cash flow hedging instruments discussed in Note 5 to the Consolidated Financial Statements) were not material.

| TOTAL COMPREHENSIVE INCOME | Three months ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (Millions) | 2005 |  | 2004 |  |
| Net Income | \$ | 809 | \$ | 722 |
| Other comprehensive income (loss) |  |  |  |  |
| Cumulative translation - net of \$8 million tax provision in 2005 and net of \$1 million tax benefit in 2004 |  | (212) |  | (35) |
| Cash flow hedging instruments, unrealized gain (loss)-net of $\$ 26$ million tax provision in 2005 and net of $\$ 11$ million tax provision in 2004 |  | 45 |  | 19 |
| Total comprehensive income | \$ | 642 | \$ | 706 |

NOTE 4. Long-Term Debt and Short-Term Borrowings
Credit support for outstanding commercial paper is provided by a $\$ 565$ million credit agreement among a group of primary relationship banks. In March 2005 , the Company
replaced its 364 -day credit agreement with a five-year credit agreement with similar terms. This $\$ 565$ million credit facility provides up to $\$ 115$ million in letters of credit ( $\$ 94$ million of which was utilized at March 31, 2005), with provisions for increasing this limit up to $\$ 150$ million.

NOTE 5. Derivatives and Other Financial Instruments
The Company uses interest rate swaps, currency swaps, and forward and option contracts to manage risks generally associated with foreign exchange rate, interest rate and commodity market volatility.

Net Investment Hedging and Cash Flow Hedging: The table that follows recaps net investment hedging and cash flow hedging amounts. Reclassification adjustments are made to avoid double counting in comprehensive income items that are also included as part of net income. The amount of the reclassification adjustment recognized in other comprehensive income is equal to, but opposite in sign from, the amount of the realized gain or loss in net income.

*Based on exchange rates at March 31, 2005, the Company expects to reclassify to earnings over the next 12 months a majority of the cash flow hedging instruments after-tax gain of $\$ 3$ million (with the impact largely offset by foreign currency cash flows from underlying hedged items).

11

## NOTE 6. Pension and Postretirement Benefit Plans

Components of net periodic benefit cost and other supplemental information for the three months ended March 31 follow:

| Benefit Plan Information |  |  |  | ed and Pension | ne |  |  |  |  | $\begin{array}{r} \text { ostret } \\ \text { Ben } \end{array}$ | em |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | United | tat |  |  | Intern | ion |  |  |  |  |  |
| (Millions) |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Service cost | \$ | 44 | \$ | 41 | \$ | 27 | \$ | 26 | \$ | 14 | \$ | 14 |
| Interest cost |  | 125 |  | 121 |  | 46 |  | 40 |  | 25 |  | 25 |
| Expected return on plan assets |  | (165) |  | (157) |  | (56) |  | (49) |  | (23) |  | (21) |
| Amortization of transition (asset)obligation |  | - |  | - |  | 1 |  | 1 |  | - |  | - |
| Amortization of prior service cost (benefit) |  | 3 |  | 3 |  | (1) |  | - |  | (10) |  | (10) |
| Recognized net actuarial (gain) loss |  | 45 |  | 40 |  | 15 |  | 11 |  | 21 |  | 22 |
| Net periodic benefit cost | \$ | 52 | \$ | 48 | \$ | 32 | \$ | 29 | \$ | 27 | \$ | 30 |
| Settlements, curtailments and special termination benefits |  | 5 |  | 9 |  | - |  | - |  | - |  | - |
| Net periodic benefit cost after settlements, curtailments and special termination benefits | \$ | 57 | \$ | 57 | \$ | 32 | \$ | 29 | \$ | 27 | \$ | 30 |

As previously disclosed, the Company expects to contribute in 2005 an amount in the range of $\$ 100$ million to $\$ 400$ million to its U.S. and international pension plans and approximately $\$ 150$ million to its post-retirement plans. However, the amount of the anticipated discretionary pension contribution could vary significantly depending on the U.S. plans' funding status as of the 2005 measurement date and the anticipated tax deductibility of the contribution. The Company does not have a required minimum pension contribution obligation for its U.S. plans in 2005. For the three months ended March 31, 2005, contributions totaling $\$ 54$ million were made to the Company's U.S. and international pension plans.

## NOTE 7. Commitments and Contingencies

A description of the significant legal proceedings in which the company is involved, both in general and with respect to specific matters, is contained in the company's Annual Report on Form 10-K for the period ending December 31, 2004, (the "Report"). This section describes significant developments since the preparation of the Report and should be read with reference to it. Unless specifically indicated, all previously reported matters remain pending.

## Antitrust Litigation

The Company and plaintiff's counsel in the previously disclosed twelve purported class actions filed in various state courts and a federal court in California on behalf of indirect purchasers of transparent tape have substantially negotiated a written settlement agreement of those actions. The settlement, if approved by the federal court, would also resolve the claims asserted in two additional such actions filed in state courts in Massachusetts and New Mexico after the settlement terms had been reached. The

Company recorded a reserve with respect to the settlement agreement.
The United States District Court for the Eastern District of Pennsylvania denied a motion for summary judgment on liability brought by plaintiffs in the direct purchaser class action pending in that court, but determined that some (but not all) of the elements of the claim will be deemed established by virtue of the final judgment in the LePage's case. The Company has moved for reconsideration of a portion of that ruling or in the alternative for certification of an immediate appeal, and the Court has scheduled oral arguments on the Company's motion.

## Respirator Mask/Asbestos Litigation

For more than 25 years, the Company has defended and resolved the claims of over 350,000 individual claimants alleging injuries from occupational dust exposures. As of March 31, 2005, the company is a named defendant, typically with multiple co-defendants, in numerous lawsuits in various courts that purport to assert claims by approximately 58,000 individual claimants and has accrued liabilities of $\$ 232$ million and receivables for the likely amount of insurance recoveries of $\$ 437$ million related to this litigation. Such accruals are subject to the various factors previously disclosed. The Company received $\$ 27$ million from one insurer during the first quarter.

The vast majority of the lawsuits and claims resolved by and currently pending against the Company allege use of some of the Company's mask and respirator products and seek damages from the Company and other defendants for alleged personal injury from workplace exposures to asbestos, silica, coal or other occupational dusts, found in products manufactured by other defendants or generally in the workplace. The remaining claimants generally allege personal injury from occupational exposure to asbestos from products previously manufactured by the Company, which are often unspecified, and by other defendants, or occasionally at Company premises.

On March 24, 2005, the Mississippi Supreme Court denied the plaintiffs' motion for rehearing of its decision announced on January 20,2005 to reverse the $\$ 22.5$ million jury verdict adverse to the Company that was returned in Holmes County, Mississippi, in 2001. The courts decision makes the judgment in the Company's favor final.

## Environmental Matters and Litigation

The Circuit Court of Morgan County, Alabama granted the Company's motion to dismiss the named plaintiff's personal injury-related claims in the purported class action lawsuit involving perfluorooctanyl chemistry that originally was filed in 2002 against the Company by a former employee of the Company's Decatur, Alabama production facility, on the basis that such claims are barred by the exclusivity provisions of the state's Workers Compensation Act. The Company's other procedural motions are pending. The District Court for Washington County, Minnesota granted the Company's motion to dismiss the claims for medical monitoring included in the purported class action brought by two county residents involving alleged emissions from the former perfluorooctanyl production facility at Cottage Grove, Minnesota. The Court rejected the Company's dismissal motion with respect to other claims, and the plaintiffs have sought leave to file an amended complaint.

## NOTE 8. Business Segments

Effective January 1, 2005, as part of the continuing effort to drive growth by aligning businesses around markets and customers, the Electronics Markets Materials Division and certain high temperature and display tapes ( 2004 sales of approximately $\$ 350$ million) within the Industrial Business transferred to the Electro and Communications Business, and the converter markets product line ( 2004 sales of approximately $\$ 10$ million) within the Transportation Business transferred to the Display and Graphics Business. Internal management reporting for these business segment transfers commenced January 1, 2005, with segment information for all periods presented adjusted to reflect the new segment structure.

| Business Segment Information (Millions) | Three months ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  |
|  |  |  |  |  |
| NET SALES |  |  |  |  |
|  |  |  |  |  |
| Health Care | \$ | 1,113 | \$ | 1,031 |
| Industrial |  | 904 |  | 856 |
| Display and Graphics |  | 862 |  | 845 |
| Consumer and Office |  | 699 |  | 686 |
| Safety, Security and |  |  |  |  |
| Protection Services |  | 557 |  | 527 |
| Electro and Communications |  | 557 |  | 551 |
| Transportation |  | 467 |  | 435 |
| Corporate and |  |  |  |  |
| Unallocated |  | 7 |  | 8 |
| Total Company | \$ | 5,166 | \$ | 4,939 |
|  |  |  |  |  |
| OPERATING INCOME |  |  |  |  |
|  |  |  |  |  |
| Health Care | \$ | 309 | \$ | 262 |
| Industrial |  | 184 |  | 154 |
| Display and Graphics |  | 286 |  | 294 |
| Consumer and Office |  | 122 |  | 122 |
| Safety, Security and |  |  |  |  |
| Protection Services |  | 133 |  | 125 |
| Electro and Communications |  | 103 |  | 77 |
| Transportation |  | 126 |  | 119 |
| Corporate and |  |  |  |  |
| Unallocated |  | (39) |  | (36) |
| Total Company | \$ | 1,224 | \$ | 1,117 |

Corporate and unallocated operating income includes a variety of miscellaneous items and is subject to fluctuation on a quarterly and annual basis. First quarter 2005 corporate and unallocated operating income includes an amount related to the previously disclosed proposed settlement of the indirect tape purchasers' antitrust class action (see Note 7 to the Consolidated Financial Statements). First quarter 2004 corporate and unallocated operating income includes expense related to a reduction in breast implant insurance receivables, primarily related to an arbitration panel ruling in the first quarter of 2004 that rejected the Company's claims for recovery under certain of its claimsmade policies.

3 M is also including supplemental unaudited business segment information on both an annual and quarterly basis for the years ended December 31, 2004, 2003 and 2002, reflecting adjusted historical information for the new segment structure. The company began reporting results under this new structure effective January $1,2005$.

Supplemental Unaudited Annual Business Segment Information Based on Structure Effective January 1, 2005:

| Business Segment Information (Millions) |  | Net <br> Sales |  | Operating Income |  | Assets |  | Depr. and Amort. |  | Capital <br> Expenditures |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Health Care | 2004 | \$ | 4,230 | \$ | 1,123 | \$ | 2,636 | \$ | 179 | \$ | 165 |
|  | 2003 |  | 3,995 |  | 1,027 |  | 2,544 |  | 169 |  | 144 |
|  | 2002 |  | 3,560 |  | 900 |  | 2,409 |  | 166 |  | 183 |
| Industrial | 2004 |  | 3,444 |  | 610 |  | 2,395 |  | 181 |  | 154 |
|  | 2003 |  | 3,070 |  | 425 |  | 2,339 |  | 185 |  | 139 |
|  | 2002 |  | 2,943 |  | 478 |  | 2,406 |  | 168 |  | 154 |
| Display and Graphics | 2004 |  | 3,416 |  | 1,133 |  | 2,647 |  | 178 |  | 261 |
|  | 2003 |  | 2,970 |  | 886 |  | 2,570 |  | 159 |  | 126 |
|  | $\underline{2002}$ |  | 2,237 |  | 535 |  | 2,476 |  | 135 |  | 84 |
| Consumer and Office | 2004 |  | 2,861 |  | 542 |  | 1,468 |  | 104 |  | 106 |
|  | 2003 |  | 2,607 |  | 460 |  | 1,378 |  | 108 |  | 86 |
|  | $\underline{2002}$ |  | 2,444 |  | 448 |  | 1,354 |  | 108 |  | 90 |
| Safety, Security and | 2004 |  | 2,125 |  | 491 |  | 1,317 |  | 101 |  | 99 |
| Protection Services | 2003 |  | 1,928 |  | 437 |  | 1,139 |  | 100 |  | 46 |
|  | 2002 |  | 1,686 |  | 338 |  | 1,097 |  | 97 |  | 105 |
| Electro and Communications | 2004 |  | 2,224 |  | 342 |  | 1,857 |  | 163 |  | 95 |
|  | 2003 |  | 2,101 |  | 288 |  | 1,884 |  | 165 |  | 65 |
|  | 2002 |  | 2,034 |  | 262 |  | 1,912 |  | 158 |  | 81 |
| Transportation | 2004 |  | 1,674 |  | 426 |  | 887 |  | 63 |  | 56 |
|  | 2003 |  | 1,531 |  | 388 |  | 872 |  | 68 |  | 64 |
|  | $\underline{2002}$ |  | 1,380 |  | 331 |  | 846 |  | 66 |  | 58 |
| Corporate and | 2004 |  | 37 |  | (89) |  | 7,501 |  | 30 |  | 1 |
| Unallocated | 2003 |  | 30 |  | (198) |  | 4,874 |  | 10 |  | 7 |
|  | 2002 |  | 48 |  | (246) |  | 2,829 |  | 56 |  | 8 |
| Total Company | 2004 | \$ | 20,011 | \$ | 4,578 | \$ | 20,708 | \$ | 999 | \$ | 937 |
|  | 2003 |  | 18,232 |  | 3,713 |  | 17,600 |  | 964 |  | 677 |
|  | $\underline{2002}$ |  | 16,332 |  | 3,046 |  | 15,329 |  | 954 |  | 763 |

Segment assets for the seven operating business segments (excluding Corporate and Unallocated) primarily include accounts receivable; inventory; property, plant and equipment-net; goodwill and intangible assets; and other miscellaneous assets. Assets included in Corporate and Unallocated principally are cash and cash equivalents; insurance receivables; deferred income taxes; certain investments and other assets, including prepaid pension assets; and certain unallocated property, plant and equipment. Corporate and Unallocated assets increased approximately $\$ 2.6$ billion in 2004, primarily due to increases in prepaid pension assets ( $\$ 2.0$ billion) and increases in cash and cash equivalents ( $\$ 0.9$ billion), with partial offsets in other asset accounts. Corporate and Unallocated assets increased approximately $\$ 2.0$ billion in 2003 due to increases in cash and cash equivalents ( $\$ 1.2$ billion), increases in other current assets and other assets primarily related to higher insurance receivables and prepaid items ( $\$ 500$ million), and goodwill increases related to the 2003 acquisition of an additional $25 \%$ of Sumitomo 3 M ( $\$ 300$ million). For management reporting purposes, corporate goodwill (which at December 31, 2004, totaled approximately $\$ 360$ million), is not allocated to the seven operating business segments. In Note 2 to the Consolidated Financial Statements, corporate goodwill has been allocated to the respective market segments as required by SFAS No. 142 for impairment testing.

## SUPPLEMENTAL UNAUDITED BUSINESS SEGMENT INFORMATION (continued)

Corporate and Unallocated operating income principally includes corporate investment gains and losses, certain derivative gains and losses, insurance-related gains and losses, certain litigation expenses, corporate restructuring program charges and other miscellaneous items. Because this category includes a variety of miscellaneous items, it is subject to fluctuation on a quarterly and annual basis. In the fourth quarter of 2004, Corporate and Unallocated operating income included increases of $\$ 40$ million in the respirator mask/asbestos litigation reserves, partially offset by a $\$ 20$ million increase in the associated insurance receivables resulting in a net cost of $\$ 20$ million, and in the first quarter of 2004 a decrease in breast implant insurance receivables resulted in a net cost of $\$ 16$ million. In 2003, this included a pre-tax charge of $\$ 93$ million recorded during the first quarter related to an adverse ruling associated with a lawsuit filed against 3 M in 1997 by LePage's Inc. Corporate and unallocated operating income in 2003 also included increases of $\$ 231$ million in the respirator mask/asbestos litigation reserves, partially offset by a $\$ 205$ million increase in the associated insurance receivables, resulting in a net cost of $\$ 26$ million ( $\$ 16$ million in the fourth quarter of 2003; $\$ 4$ million in the third quarter of 2003; $\$ 6$ million in the first quarter of 2003). In 2002, Corporate and Unallocated operating income included charges of $\$ 202$ million related to the 2001/2002 corporate restructuring program ( $\$ 148$ million in the second quarter of 2002; $\$ 54$ million in the first quarter of 2002). Depreciation and amortization of $\$ 954$ million included accelerated depreciation (shortened lives) of $\$ 47$ million related to the restructuring plan (recorded in Corporate and Unallocated).

Supplemental Unaudited Quarterly Business Segment Information Based on Structure Effective January 1, 2005:

| NET SALES (Millions) |  | First Quarter | Second <br> Quarter | Third Quarter | Fourth Quarter | Total Year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Health Care | 2004 | \$1,031 | \$1,049 | \$1,035 | \$1,115 | \$4,230 |
|  | 2003 | 946 | 1,017 | 1,012 | 1,020 | 3,995 |
|  | 2002 | 845 | 896 | 901 | 918 | 3,560 |
| Industrial | 2004 | 856 | 867 | 852 | 869 | 3,444 |
|  | 2003 | 756 | 764 | 759 | 791 | 3,070 |
|  | 2002 | 707 | 750 | 743 | 743 | 2,943 |
| Display and Graphics | 2004 | 845 | 884 | 843 | 844 | 3,416 |
|  | 2003 | 663 | 721 | 774 | 812 | 2,970 |
|  | 2002 | 507 | 585 | 574 | 571 | 2,237 |
| Consumer and Office | 2004 | 686 | 675 | 737 | 763 | 2,861 |
|  | 2003 | 612 | 637 | 673 | 685 | 2,607 |
|  | 2002 | 569 | 602 | 628 | 645 | 2,444 |
| Safety, Security and | 2004 | 527 | 547 | 525 | 526 | 2,125 |
| Protection Services | 2003 | 458 | 518 | 482 | 470 | 1,928 |


|  | 2002 | 413 | 445 | 423 | 405 | 1,686 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Electro and Communications | 2004 | 551 | 572 | 557 | 544 | 2,224 |
|  | 2003 | 500 | 532 | 524 | 545 | 2,101 |
|  | 2002 | 490 | 532 | 513 | 499 | 2,034 |
| Transportation | 2004 | 435 | 409 | 409 | 421 | 1,674 |
|  | 2003 | 379 | 381 | 384 | 387 | 1,531 |
|  | 2002 | 347 | 337 | 350 | 346 | 1,380 |
| Corporate and | 2004 | 8 | 9 | 11 | 9 | 37 |
| Unallocated | 2003 | 4 | 10 | 8 | 8 | 30 |
|  | 2002 | 12 | 14 | 11 | 11 | 48 |
| Total Company | 2004 | \$4,939 | \$5,012 | \$4,969 | \$5,091 | \$20,011 |
|  | 2003 | 4,318 | 4,580 | 4,616 | 4,718 | 18,232 |
|  | $\underline{2002}$ | 3,890 | 4,161 | 4,143 | 4,138 | 16,332 |

## SUPPLEMENTAL UNAUDITED BUSINESS SEGMENT INFORMATION (continued)

Supplemental Unaudited Quarterly Business Segment Information Based on Structure Effective January 1, 2005:

| OPERATING INCOME (Millions) |  | First <br> Quarter |  | Second <br> Quarter |  | Third <br> Quarter |  | Fourth <br> Quarter |  | Total <br> Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Health Care | 2004 | \$ | 262 | \$ | 274 | \$ | 277 | \$ | 310 | \$ | 1,123 |
|  | 2003 |  | 238 |  | 263 |  | 272 |  | 254 |  | 1,027 |
|  | 2002 |  | 220 |  | 213 |  | 224 |  | 243 |  | 900 |
| Industrial | 2004 |  | 154 |  | 158 |  | 157 |  | 141 |  | 610 |
|  | 2003 |  | 122 |  | 96 |  | 106 |  | 101 |  | 425 |
|  | 2002 |  | 112 |  | 129 |  | 126 |  | 111 |  | 478 |
| Display and Graphics | 2004 |  | 294 |  | 312 |  | 287 |  | 240 |  | 1,133 |
|  | 2003 |  | 182 |  | 210 |  | 251 |  | 243 |  | 886 |
|  | 2002 |  | 118 |  | 147 |  | 141 |  | 129 |  | 535 |
| Consumer and Office | 2004 |  | 122 |  | 123 |  | 150 |  | 147 |  | 542 |
|  | 2003 |  | 110 |  | 108 |  | 128 |  | 114 |  | 460 |
|  | 2002 |  | 105 |  | 108 |  | 121 |  | 114 |  | 448 |
| Safety, Security and | 2004 |  | 125 |  | 136 |  | 123 |  | 107 |  | 491 |
| Protection Services | 2003 |  | 105 |  | 131 |  | 111 |  | 90 |  | 437 |
|  | 2002 |  | 86 |  | 92 |  | 89 |  | 71 |  | 338 |
| Electro and Communications | 2004 |  | 77 |  | 89 |  | 92 |  | 84 |  | 342 |
|  | 2003 |  | 58 |  | 77 |  | 75 |  | 78 |  | 288 |
|  | $\underline{2002}$ |  | 51 |  | 82 |  | 70 |  | 59 |  | 262 |
| Transportation | 2004 |  | 119 |  | 105 |  | 104 |  | 98 |  | 426 |
|  | 2003 |  | 100 |  | 94 |  | 106 |  | 88 |  | 388 |
|  | 2002 |  | 85 |  | 79 |  | 87 |  | 80 |  | 331 |
| Corporate and | 2004 |  | (36) |  | (11) |  | (7) |  | (35) |  | (89) |
| Unallocated | 2003 |  | (134) |  | (19) |  | (19) |  | (26) |  | (198) |
|  | $\underline{2002}$ |  | (64) |  | (164) |  | (7) |  | (11) |  | (246) |
| Total Company | 2004 | \$ | 1,117 | \$ | 1,186 | \$ | 1,183 | \$ | 1,092 | \$ | 4,578 |
|  | 2003 |  | 781 |  | 960 |  | 1,030 |  | 942 |  | 3,713 |
|  | $\underline{2002}$ |  | 713 |  | 686 |  | 851 |  | 796 |  | 3,046 |

## SUPPLEMENTAL UNAUDITED GEOGRAPHIC AREA INFORMATION

NOTE 9. Geographic Areas
Effective January 1, 2005, the company realigned its reporting for the African Region, which previously was included in the Latin America/Canada area, to the Europe and Middle East area. Provided below is supplemental unaudited segment information on an annual basis for the years ended December 31, 2004, 2003 and 2002, reflecting adjusted historical information for 3M's new geographic area structure. Reporting for this new geographic area structure commenced January 1, 2005. Geographic area information is used by the Company as a secondary performance measure to manage its businesses. Export sales and certain income and expense items are reported within the geographic area where the final sales to 3 M customers are made.

Supplemental Unaudited Annual Geographic Area Information Based on Structure Effective January 1, 2005:

## Geographic Area Information

(Millions)

In 2003, operating income for other unallocated includes pre-tax charges of $\$ 93$ million related to an adverse ruling in a lawsuit filed against 3 M in 1997 by LePage's Inc. In

2002, operating income for other unallocated includes losses totaling $\$ 202$ million related to the 2001/2002 corporate restructuring program.

## NOTE 10. Review Report of Independent Registered Public Accounting Firm

PricewaterhouseCoopers LLP, the Company's independent registered public accounting firm, has performed reviews of the unaudited interim consolidated financial statements included herein, and their review report thereon accompanies this filing. Pursuant to Rule 436(c) of the Securities Act of 1933 ("Act") their report on these reviews should not be considered a "report" within the meaning of Sections 7 and 11 of the Act and the independent registered public accounting firm liability under Section 11 does not extend to it.

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Stockholders and Board of Directors of 3M Company:

We have reviewed the accompanying consolidated balance sheet of 3 M Company and its subsidiaries as of March 31, 2005, and the related consolidated statements of income and of cash flows for the three-month periods ended March 31, 2005 and 2004. These interim financial statements are the responsibility of the Company's management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying interim consolidated financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet as of December 31, 2004, and the related consolidated statements of income, of changes in stockholders' equity and comprehensive income, and of cash flows for the year then ended, management's assessment of the effectiveness of the Company's internal control over financial reporting as of December 31, 2004, and the effectiveness of the Company's internal control over financial reporting as of December 31, 2004; and in our report dated February 14, 2005, we expressed unqualified opinions thereon. The consolidated financial statements and management's assessment of the effectiveness of internal control over financial reporting referred to above are not presented herein. In our opinion, the information set forth in the accompanying consolidated balance sheet as of December 31, 2004, is fairly stated in all material respects in relation to the consolidated balance sheet from which it has been derived.
/s/ PricewaterhouseCoopers LLP
PricewaterhouseCoopers LLP
Minneapolis, Minnesota
April 18, 2005

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

## OVERVIEW

3M is a diversified global manufacturer, technology innovator and marketer of a wide variety of products. 3 M manages its operations in seven operating business segments: Health Care; Industrial; Display and Graphics; Consumer and Office; Safety, Security and Protection Services; Electro and Communications; and Transportation.

As disclosed in our 2004 Form 10-K, effective January 1, 2005, as part of the continuing effort to drive growth by aligning businesses around markets and customers, the Electronics Markets Materials Division and certain high temperature and display tapes ( 2004 sales of approximately $\$ 350$ million) within the Industrial Business transferred to the Electro and Communications Business, and the converter markets product line ( 2004 sales of approximately $\$ 10$ million) within the Transportation Business transferred to the Display and Graphics Business. In addition, effective January 1, 2005, the company realigned its reporting for the African Region, which previously was included in the Latin America/Canada area, to the Europe and Middle East area. Internal management reporting for these business segment and geographic area transfers commenced January 1,2005, with segment and geographic area information for all periods presented adjusted to reflect these new structures.

For the three months ended March $31,2005,3 \mathrm{M}$ reported net sales of $\$ 5.166$ billion and net income of $\$ 809$ million, or $\$ 1.03$ per diluted share, compared with net sales of $\$ 4.939$ billion and net income of $\$ 722$ million, or $\$ .90$ per diluted share, for the three months ended March 31,2004 . The combination of a $4.6 \%$ increase in net sales and declining operating expenses as a percent of sales resulted in a $23.7 \%$ operating income profit margin. The following table summarizes sales and operating income results by business segment.

| (Dollars in millions) | Three months ended March 31 |  |  |  |  |  |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  |  |  | 2004 |  |  |  |  |  |
|  | Net Sales |  | Oper. Income |  | Net Sales |  | Oper. Income |  | Net Sales | Oper. Income |
|  |  |  |  |  |  |  |  |  |  |  |
| Health Care | \$ | 1,113 | \$ | 309 | \$ | 1,031 | \$ | 262 | 7.9\% | 18.0\% |
| Industrial |  | 904 |  | 184 |  | 856 |  | 154 | 5.5\% | 19.8\% |
| Display and Graphics |  | 862 |  | 286 |  | 845 |  | 294 | 2.0\% | (2.8)\% |
| Consumer and Office |  | 699 |  | 122 |  | 686 |  | 122 | 1.8\% | (0.2)\% |
| Safety, Security and Protection Services |  | 557 |  | 133 |  | 527 |  | 125 | 5.6\% | 6.2\% |
| Electro and Communications |  | 557 |  | 103 |  | 551 |  | 77 | 1.0\% | 34.3\% |
| Transportation |  | 467 |  | 126 |  | 435 |  | 119 | 7.3\% | 5.8\% |
| Corporate and Unallocated |  | 7 |  | (39) |  | 8 |  | (36) |  |  |
| Total Company | \$ | 5,166 | \$ | 1,224 | \$ | 4,939 | \$ | 1,117 | 4.6\% | 9.5\% |

Sales growth for the three months ended March 31, 2005, was strongest in the Health Care; Transportation; Safety, Security and Protection Services; and Industrial segments. Display and Graphics continues to be led by sales of display enhancement films used in flat panel devices, but was negatively impacted by the fourth-quarter 2004 phase out of the commercial videotape business and the continued decline in lens systems for the CRT rear-projection television market. In Consumer and Office, 3 M believes firstquarter 2005 sales were negatively impacted by customers buying in advance of price increases implemented in early 2005. While Electro and Communications sales were hurt by continued softness in the telecom industry and increasing competition in the flex circuit business, strong operational focus, restructuring benefits and portfolio management resulted in $34.3 \%$ operating income growth. Refer to the Performance by Business Segment section for a more detailed discussion of the results for the respective segments.

Geographically, Asia Pacific led local-currency sales growth in the first quarter of 2005, with an increase of $6.9 \%$. Local-currency sales increased $3.3 \%$ in the combined Latin America and Canada area, increased $3.2 \%$ in the United States, and declined $3.8 \%$ in Europe. Currency effects increased international sales by $3.7 \%$. Foreign currency translation positively impacted European sales by $5.3 \%$, combined Latin American/Canada sales by $4.5 \%$, and Asia Pacific sales by $1.9 \%$, as the U.S. dollar weakened against these currencies.

Operating income improvement for the three months ended March 31, 2005, was broad-based, with five of 3 M 's seven business segments posting increases. Operating income in the quarter was $23.7 \%$ of sales. Currency impacts boosted first quarter 2005 operating income by an estimated $\$ 56$ million.

3 M generated $\$ 1.003$ billion of operating cash flows for the three months ended March 31, 2005, a $\$ 61$ million increase over the three months ended March 31 , 2004. Cash and cash equivalents and short-term investments as of March 31, 2005 totaled $\$ 2.704$ billion. For the three months ended March 31 , 2005, the Company utilized $\$ 995$ million of cash to repurchase 3 M common stock and pay dividends. 3M's debt to total capital ratio (total capital defined as debt plus equity) as of March 31,2005 , was $22 \%$. 3 M has an AA credit rating from Standard \& Poor's and an Aal credit rating from Moody's Investors Service.

3 M expects higher sales growth, particularly in optical films, health care and developing markets, during the remainder of 2005 . While 3 M faces an environment of rising raw material prices and a slowing rate of growth in mature economies, 3 M believes it will continue to deliver strong financial performance. 3 M continues to invest in world-class technology platforms and leverages these platforms to drive growth throughout its global business portfolio. 3 M is continuing to pursue appropriate selling prices and expects to continue to drive productivity gains through its corporate initiatives.

## RESULTS OF OPERATIONS

## Net Sales:

Three Months Ended

|  | Worldwide | U.S. | International |
| :---: | :---: | :---: | :---: |
| Net sales (millions) | \$5,166 | \$1,936 | \$3,230 |
| Components of net sales change: |  |  |  |
| Volume-core | 1.5 \% | 1.1 \% | 1.8 \% |
| Volume-acquisitions | 0.3 | 0.4 | 0.2 |
| Volume-total | 1.8 | 1.5 | 2.0 |
| Price | 0.5 | 1.7 | (0.2) |
| Total local-currency sales | 2.3 | 3.2 | 1.8 |
| Translation | 2.3 | - | 3.7 |
| Total sales change | 4.6\% | 3.2 \% | 5.5\% |

In the first quarter of 2005, local-currency sales growth was led by display enhancement films and continued strengthening in many businesses, including Health Care and Transportation. Acquisitions increased 2005 sales by approximately $0.3 \%$, driven by the first quarter 2004 acquisitions of HighJump Software, Inc. and Hornell Holding AB. Internationally, selling prices declined $0.2 \%$. Adjusting for the price decreases in LCD films and flex circuits, international pricing would have increased $0.4 \%$. Refer to the "Performance by Business Segment" section for additional discussion of sales change by segment.

On a geographic basis, all seven businesses in the Asia Pacific area posted local-currency sales growth in the first quarter of 2005. Asia Pacific local-currency sales increased $6.9 \%$, with Japan local-currency sales down $1.6 \%$ and the rest of the Asia Pacific area up $13.0 \%$. The Company posted $3.3 \%$ local-currency sales growth in the combined Latin America and Canada area, with growth led by the Transportation and Consumer and Office businesses. U.S. sales growth was $3.2 \%$, led by Health Care; Safety, Security and Protection Services; and the Industrial businesses. In Europe, local-currency sales declined 3.8\%, as the economies in Western Europe remained sluggish.

## Operating Expenses:

|  | Three months ended March 31 |  | $\begin{gathered} 2005 \\ \text { Versus } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| (Percent of net sales) | 2005 | 2004 | 2004 |
| Cost of sales | 49.1 \% | 49.3 \% | (0.2)\% |
| Selling, general and administrative expenses | 21.6 | 22.4 | (0.8) |
| Research, development and related expenses | 5.6 | 5.7 | (0.1) |
| Operating income | 23.7 \% | 22.6 \% | 1.1\% |

Cost of sales as a percent of net sales decreased 0.2 percentage points, helped by corporate initiatives, productivity gains, positive currency impacts, favorable product mix and selling price increases. Raw material costs increased approximately $6 \%$ compared to the first quarter of 2004. Cost of sales includes manufacturing, engineering and freight costs.

Selling, general and administrative (SG\&A) expenses as a percent of net sales were down 0.8 percentage points compared to the first quarter of 2004. SG\&A expenses in U.S. dollars were up $1 \%$. On an ongoing basis, the Company is shifting SG\&A expenses toward faster-growth businesses and geographic areas.

## Operating Income:

3 M uses operating income as one of its primary business segment performance measurement tools. Operating income has steadily improved the past few years, helped by solid sales growth and positive benefits from 3M's corporate initiatives. In the first quarter of 2005, operating income totaled $23.7 \%$ of sales.

## Interest Expense and Income:

| (Millions) | Three months ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  |
| Interest expense | \$ | 20 | \$ | 19 |
| Interest income |  | (16) |  | (10) |
| Total | \$ | 4 | \$ | 9 |

While interest expense was relatively flat, interest income was $\$ 6$ million higher than in the first quarter of 2004. Interest income benefited from higher cash balances and higher interest rates.

## Provision for Income Taxes:

| (Percent of pre-tax income) | Three months ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  |
| Effective tax rate |  | 32.5 \% |  | 33.0 \% |

The tax rate for the first three months of 2005 was $32.5 \%$, compared with $33.0 \%$ in the first quarter of 2004 . This reduction is primarily due to the combination of the effects of the Medicare Modernization Act and the domestic manufacturer's deduction, which was a part of the American Jobs Creation Act of 2004.

## Minority Interest:

| (Millions) | Three months ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  |
| Minority interest | \$ | 15 | \$ | 20 |

Minority interest represents the elimination of the non-3M ownership interests, primarily in Sumitomo 3M Limited (3M owns 75\% of Sumitomo 3M Limited). The decrease in the first quarter of 2005 related primarily to lower profits in Sumitomo 3M.

## Currency Effects:

3 M estimates that year-on-year currency effects, including hedging impacts, increased net income by approximately $\$ 35$ million in the three months ended March 31 , 2005 . This estimate includes the effect of translating profits from local currencies into U.S. dollars; the impact of currency fluctuations on the transfer of goods between 3M operations in the United States and abroad; and transaction gains and losses, including derivative instruments designed to reduce foreign currency exchange rate risks. 3 M estimates that year-on-year derivative and other transaction gains and losses increased net income by approximately $\$ 15$ million in the three months ended March 31 , 2005, benefiting from lower year-on-year hedging losses.

## Accounting Pronouncements:

Information regarding accounting pronouncements is included in Note 1 to the Consolidated Financial Statements.

## PERFORMANCE BY BUSINESS SEGMENT

Disclosures relating to 3M's business segments are provided in Note 8 to the Consolidated Financial Statements.
Information related to 3M's business segments is presented in the tables that follow. Local-currency sales (which includes both core and acquisition volume impacts plus price impacts) are provided for each segment. The translation impact and total sales change are also provided for each segment. Operating income in all segments benefited from continued savings from 3M's corporate initiatives and positive currency effects.

## Health Care Business:

|  |  |  |
| :--- | :--- | :--- | :--- |
|  |  |  |

The Health Care segment serves markets that include medical, surgical, pharmaceutical, dental and orthodontic, health information systems and personal care. Products provided to these markets include medical and surgical supplies, skin health and infection prevention products, pharmaceuticals, drug delivery systems, dental and orthodontic products, health information systems, microbiology products, and closures for disposable diapers.

Health Care reported local-currency sales growth of $5.2 \%$. First quarter 2005 sales were led by double-digit sales increases inAldara ${ }^{\mathrm{TM}}$ (imiquimod) Cream, $5 \%$, which was helped by growth in the dermatology market for the treatment of actinic keratosis and superficial basal cell carcinoma. This segment also experienced solid growth in medical supplies, dental, orthodontics, and health information software businesses. Operating income in Health Care was $\$ 309$ million, up $18.0 \%$.

3M and Takeda Pharmaceutical Co. Ltd. have entered into an agreement to collaborate on a potential breakthrough treatment utilizing an immune response modifier for cervical high-risk human papilloma virus (HPV) infection and cervical dysplasia, which are known risk factors for cervical cancer. This immune response modifier currently is in early stage clinical trials, and 3 M and Takeda will share further development costs. The parties will commercialize jointly in the United States and Europe. Takeda will hold commercial rights in certain countries in Asia, while 3 M will retain the rights in other parts of the world.

## Industrial Business:

|  | Three months ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  |
| Sales (millions) | \$ | 904 | \$ | 856 |
| Sales change analysis: |  |  |  |  |
| Local currency (volume and price) |  | 2.6 \% |  | 7.0\% |
| Translation |  | 2.9 |  | 6.3 |
| Total sales change |  | 5.5\% |  | 13.3\% |
|  |  |  |  |  |
| Operating income (millions) | \$ | 184 | \$ | 154 |
| Percent change |  | 19.8 \% |  | 26.1 \% |
| Percent of sales |  | 20.4 \% |  | 17.9\% |

The Industrial segment serves a broad range of industrial markets, from appliance and electronics to paper and packaging and food and beverage. Products include tapes, a wide variety of coated and non-woven abrasives, adhesives, specialty materials and supply chain execution software solutions.

In Industrial, local-currency sales grew $2.6 \%$ in the first quarter of 2005, with this growth following a strong first quarter last year. Growth was led by abrasives and the industrial adhesives and tapes businesses. Industrial continues to drive strong operational discipline, as operating income grew almost $20 \%$ to $\$ 184$ million.

## Display and Graphics Business:

|  | Three months ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  |
| Sales (millions) | \$ | 862 | \$ | 845 |
| Sales change analysis: |  |  |  |  |
| Local currency (volume and price) |  | 0.6 \% |  | 20.5 \% |
| Translation |  | 1.4 |  | 7.0 |
| Total sales change |  | 2.0\% |  | 27.5 \% |
|  |  |  |  |  |
| Operating income (millions) | \$ | 286 | \$ | 294 |
| Percent change |  | (2.8)\% |  | 61.9\% |
| Percent of sales |  | 33.2 \% |  | 34.8 \% |

The Display and Graphics segment serves markets that includeelectronic display, touch screen, traffic safety and commercial graphics. This segment includesoptical film and lens solutions for electronic displays; touch screens and touch monitors; reflective sheeting for transportation safety; and commercial graphics systems.

Display and Graphics experienced $20.5 \%$ local-currency sales growth in the first quarter of 2004. First-quarter local-currency sales in 2005 were up slightly year-on-year. Film sales in 3M's optical business reached an all-time high in the first quarter of 2005 as demand for LCD flat-panel display films re-accelerated. Operating margins in the optical film business were in line with prior quarters. The combination of the phase out of the commercial videotape business announced in the fourth quarter of 2004 , along with the continued decline in lens systems for the CRT rear projection television market, negatively impacted both sales and operating income by approximately $2 \%$. Operating income decreased $2.8 \%$ to $\$ 286$ million, with operating income totaling $33.2 \%$ of sales.

## Consumer and Office Business:

|  | Three months ended <br> March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  |
| Sales (millions) | \$ | 699 | \$ | 686 |
| Sales change analysis: |  |  |  |  |
| Local currency (volume and price) |  | (0.5)\% |  | 7.4\% |
| Translation |  | 2.3 |  | 4.7 |
| Total sales change |  | 1.8 \% |  | 12.1\% |
|  |  |  |  |  |
| Operating income (millions) | \$ | 122 | \$ | 122 |
| Percent change |  | (0.2)\% |  | 10.8 \% |
| Percent of sales |  | 17.4 \% |  | 17.8 \% |

The Consumer and Office segment serves markets that include consumer retail, office retail, education, home improvement, building maintenance and other markets. Products in this segment include office supply products, stationery products, construction and home improvement/home care products, protective material products, and visual systems products.

Following a strong 2004, Consumer and Office local-currency sales declined $0.5 \%$ in the first quarter of 2005 . 3 M believes first-quarter 2005 sales were negatively impacted by customers buying in advance of price increases implemented in early 2005. The continuing decline in the visual systems business negatively impacted segment sales by approximately $2 \%$ in the quarter. Operating income declined slightly, but exceeded $17 \%$ of sales. 3 M expects new products to help drive significant growth through the rest of the year in Consumer and Office.

## Safety, Security and Protection Services Business:

|  | Three months ended <br> March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  |
| Sales (millions) | \$ | 557 | \$ | 527 |
| Sales change analysis: |  |  |  |  |
| Local currency (volume and price) |  | 3.0 |  | 9.2\% |


| Translation |  | 2.6 |  | 5.9 |
| :---: | :---: | :---: | :---: | :---: |
| Total sales change |  | $5.6 \%$ |  | 15.1\% |
|  |  |  |  |  |
| Operating income (millions) | \$ | 133 | \$ | 125 |
| Percent change |  | 6.2 \% |  | 19.1 \% |
| Percent of sales |  | 23.9 \% |  | 23.8\% |

The Safety, Security and Protection Services segment serves a broad range of markets that strive to increase the safety, security and productivity of workers, facilities and systems. Major product offerings include personal protection products, safety and security products, energy control products, cleaning and protection products for commercial establishments, and roofing granules for asphalt shingles.

Safety, Security and Protection Services local-currency sales growth was $3.0 \%$, driven by broad-based growth across the portfolio. Geographically, sales growth was led by Latin America, Asia Pacific and the United States. The Hornell acquisition added about 1.9 percentage points of growth in the first quarter. Operating income improved $6.2 \%$ to $\$ 133$ million.

## Electro and Communications Business:

|  | Three months ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  |
| Sales (millions) | \$ | 557 | \$ | 551 |
| Sales change analysis: |  |  |  |  |
| Local currency (volume and price) |  | (1.4)\% |  | 5.6\% |
| Translation |  | 2.4 |  | 4.8 |
| Total sales change |  | 1.0\% |  | 10.4\% |
|  |  |  |  |  |
| Operating income (millions) | \$ | 103 | \$ | 77 |
| Percent change |  | 34.3 \% |  | 32.0 \% |
| Percent of sales |  | 18.4 \% |  | 13.9 \% |

The Electro and Communications segment serves the electrical, electronics and communications industries, including electrical utilities; electrical construction, maintenance and repair; OEM electrical and electronics; computers and peripherals; consumer electronics; telecommunications central office, outside plant and enterprise; as well as aerospace, military, automotive and medical markets; with products that enable the efficient transmission of electrical power and speed the delivery of information and ideas. Products include electronic and interconnect solutions, microinterconnect systems, high-performance fluids, high-temperature and display tapes, telecommunications products and electrical products.

Local-currency sales in Electro and Communications decreased 1.4\% due to the continued softness of the telecom industry in Europe and increasing competition in the flex circuit business. The Electronics Markets Materials Division, which moved to Electro and Communications from Industrial as part of the segment realignment, had a very good quarter. Strong operational focus, restructuring benefits and portfolio management resulted in an operating income increase of $34.3 \%$ to $\$ 103$ million.

## Transportation Business.

|  | Three months ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  |
| Sales (millions) | \$ | 467 | \$ | 435 |
| Sales change analysis: |  |  |  |  |
| Local currency (volume and price) |  | 4.5 \% |  | 7.8\% |
| Translation |  | 2.8 |  | 6.9 |
| Total sales change |  | 7.3\% |  | 14.7 \% |
|  |  |  |  |  |
| Operating income (millions) | \$ | 126 | \$ | 119 |
| Percent change |  | 5.8 \% |  | 19.2 \% |
| Percent of sales |  | 27.0 \% |  | 27.3 \% |

The Transportation segment serves markets that include automotive, automotive aftermarket, marine, aerospace and specialty vehicles. This segment provides components and products that are used in the manufacture, repair and maintenance of automotive, marine, aircraft and specialty vehicles.

In Transportation, local-currency sales growth was $4.5 \%$, with operating income up $5.8 \%$ to $\$ 126$ million. Sales growth in this business continues to benefit from new products and solutions for customers, along with a strategy of replicating successful 3 M solutions across several distinct segments of the transportation industry.

In March 2005, 3M's automotive business finalized the purchase from TI\&M Beteiligungsgesellschaft mbH of 19 percent of I\&T Innovation Technology (I\&T), which was founded in Austria in 1999. 3M and I\&T will collaborate to deliver flat flexible wiring systems for automotive interior applications to the global automotive market. The purchase price of approximately $\$ 53$ million is reported as "Investments" in the Consolidated Balance Sheet and as "Purchases of Investments" in the Consolidated Statement of Cash Flows. Due to its distribution involvement and voting rights, the Company is using equity method accounting for its investment in I\&T. The Company has a purchase option to buy an additional $31 \%$ investment of I\&T after certain conditions have been met. This purchase option expires December 31, 2008. The Company also has a put option, which provides the Company
the right to sell back its entire ownership interest in I\&T, exercisable between January 1, 2007 and March 31, 2009, unless the Company exercises its purchase option before then.

|  | $\mathbf{2 0 0 5}$ |  |  | $\mathbf{2 0 0 4}$ |  |
| :--- | :--- | :--- | :--- | :--- | :---: |
|  |  |  | 2,821 |  |  |
| $\$$ | $\mathbf{2 , 9 0 8}$ |  | $\$$ | 2,757 |  |
| $\$$ | $\mathbf{2 , 7 0 4}$ |  | $\$$ |  |  |


| Total Debt | $\mathbf{\$}$ | $\mathbf{2 , 9 0 8}$ |
| :--- | :--- | :--- |
| Less: Cash and cash equivalents and short-term investments | $\mathbf{\$}$ | $\mathbf{2 , 8 2 1}$ |
| Net Debt | $\mathbf{\$}$ | $\mathbf{2 , 7 0 4}$ |
| $\mathbf{\$}$ | $\mathbf{\$}$ | $\mathbf{2 0 4}$ |

Total debt was approximately $22 \%$ of total capital(total capital is defined as debt plus equity), compared with approximately $21 \%$ at year-end 2004.3 M believes its ongoing cash flows provide ample cash to fund expected investments and capital expenditures. The Company has an AA credit rating from Standard \& Poor's and an Aal credit rating from Moody's Investors Service. The Company has sufficient access to capital markets to meet currently anticipated growth and acquisition investment funding needs. The Company does not utilize derivative instruments linked to the Company's stock.

The Company's financial condition and liquidity remain strong. Various assets and liabilities, including cash and short-term debt, can fluctuate significantly from month-tomonth depending on short-term liquidity needs. Primary short-term liquidity needs are provided through U.S. commercial paper and euro commercial paper issuances. Medium-term note shelf borrowing capacity totaled $\$ 1.438$ billion as of March 31,2005 . Credit support for outstanding commercial paper is provided by a $\$ 565$ million credit agreement among a group of primary relationship banks. In March 2005, the Company replaced its 364-day credit agreement with a five-year credit agreement with similar terms. This $\$ 565$ million credit facility provides up to $\$ 115$ million in letters of credit ( $\$ 94$ million of which was utilized at March 31, 2005), with provisions for increasing this limit up to $\$ 150$ million. This credit agreement requires 3 M to maintain a capitalization ratio at no more than 0.60 to 1 at the end of each quarter. This ratio is calculated as funded debt (including all borrowed money and letters of credit utilized) to the sum of funded debt and equity. At March 31, 2005, this ratio was approximately 0.23 to 1 .

Working capital (defined as current assets minus current liabilities) totaled $\$ 2.685$ billion at March 31, 2005, increasing $\$ 36$ million from December 31, 2004The Company uses various working capital measures that place emphasis and focus on certain working capital assets and liabilities (i.e. accounts receivable, inventory, accounts payable). These measures may not be computed the same as similarly titled measures used by other companies. The accounts receivable turnover index (defined as quarterly net sales multiplied by four, divided by ending net accounts receivable) totaled 7.13 at March 31, 2005, down from 7.29 at December 31, 2004. Receivables increased $\$ 107$ million, or $3.8 \%$, compared with December 31, 2004, with strong March 2005 sales compared to December 2004 sales contributing to the increase. The inventory turnover index (defined as quarterly factory cost multiplied by four, divided by ending inventory) was 4.92 at March 31, 2005, down from 5.29 at December 31, 2004. Inventories increased $\$ 83$ million, or $4.4 \%$, compared with December 31, 2004. Another working capital measure used by the Company also reflects the impact of accounts payable. This combined index (defined as quarterly net sales-fourth quarter at year-end-multiplied by four, divided by ending net accounts receivable plus inventory less accounts payable) was 5.62 at March 31, 2005, an improvement from 5.78 at December 31, 2004. Accounts payable increased $\$ 33$ million compared with December 31, 2004.

27

## Cash Flows from Operating Activities:

| (Millions) | Three months ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  |
| Net income | \$ | 809 | \$ | 722 |
| Depreciation and amortization |  | 242 |  | 252 |
| Company pension contributions |  | (54) |  | (47) |
| Company pension expense |  | 89 |  | 86 |
| Income taxes (deferred and accrued income taxes) |  | 153 |  | 142 |
| Accounts receivable |  | (168) |  | (185) |
| Inventories |  | (114) |  | (57) |
| Accounts payable |  | 55 |  | (26) |
| Other-net |  | (9) |  | 55 |
| Net cash provided by operating activities | \$ | 1,003 | \$ | 942 |

Cash flows from operating activities can fluctuate significantly from period to period, as pension funding decisions, tax timing differences and other items can significantly impact cash flows. In the first quarter of 2005 , cash flows provided by operating activities increased $\$ 61$ million. This improvement was driven by higher net income, which increased $\$ 87$ million.

The tables that follow show liability/receivable activity and pre-tax expense for breast implant and respirator masks/asbestos litigation. Because of the time delay between payment of claims and receipt of insurance reimbursements, the March 31, 2005 and December 31, 2004, amounts for both breast implant and respirator mask/asbestos liabilities are less than expected insurance recoveries. Thus, the expected net inflow of cash will increase future cash flows from operating activities. The first quarter of 2004 includes $\$ 16$ million in expense related to a reduction in breast implant insurance receivables, primarily related to an arbitration panel ruling in the first quarter of 2004 that rejected the Company's claims for recovery under certain of its claims-made policies. For a more detailed discussion of these and other legal proceedings, refer to Note 7 to the Consolidated Financial Statements of this Quarterly Report on Form 10-Q and Part I, Item 3 of 3M’s 2004 Annual Report on Form 10-K.

| LIABILITY AND RECEIVABLE ACTIVITY (Millions) | Three months ended Mar. 31 2005 |  |  | Twelve months ended Dec. 31 2004 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Breast implant liabilities: |  |  |  |  |  |  |
| Balance at beginning of period | \$ |  | 11 | \$ |  | 13 |
| Increase in liability during period |  |  | - |  |  | 6 |
| Cash fees and payments made |  |  | (1) |  |  | (8) |
| Balance at end of period | \$ |  | 10 | \$ |  | 11 |
| Breast implant insurance receivables: |  |  |  |  |  |  |
| Balance at beginning of period | \$ |  | 278 | \$ |  | 338 |


| Increase (decrease) in receivable during period | - |  |  | (10) |
| :---: | :---: | :---: | :---: | :---: |
| Cash received | (3) |  |  | (50) |
| Balance at end of period | \$ | 275 | \$ | 278 |
|  |  |  |  |  |
| Respirator mask/asbestos liabilities: |  |  |  |  |
| Balance at beginning of period | \$ | 248 | \$ | 289 |
| Increase in liability during period |  | - |  | 40 |
| Cash fees and payments made |  | (16) |  | (81) |
| Balance at end of period | \$ | 232 | \$ | 248 |
|  |  |  |  |  |
| Respirator mask/asbestos insurance receivables: |  |  |  |  |
| Balance at beginning of period | \$ | 464 | \$ | 448 |
| Increase in receivable during period |  | - |  | 20 |
| Cash received |  | (27) |  | (4) |
| Balance at end of period | \$ | 437 | \$ | 464 |
| PRE-TAX EXPENSE | Three months ended March 31 |  |  |  |
| (Millions) | 2005 |  | 2004 |  |
| Breast implant | \$ | - | \$ | 16 |
| Respirator mask/asbestos | \$ | - | \$ | - |

## Cash Flows from Investing Activities:

|  |  |  |
| :--- | :--- | :--- |

Investments in property, plant and equipment are enabling growth in diverse markets, helping to meet product demand and increasing manufacturing efficiency. The Company expects 2005 capital expenditures to total approximately $\$ 950$ million, compared with $\$ 937$ million in 2004. In the first quarter of 2004 , 3 M entered into two business combination agreements. 3 M acquired HighJump Software, Inc., a U.S. company that provides supply chain execution software and solutions. 3 M also purchased 91 percent (subsequently increased to $100 \%$ ) of the
outstanding shares of Hornell Holding AB, a global supplier of personal protective equipment for welding applications. Refer to Note 2 in 3M's 2004 Annual Report on Form 10-K for additional information on these first-quarter 2004 business combinations. The Company continues to review additional acquisition opportunities.

Purchases of investments in the first quarter of 2005 include the purchase from TI\&M Beteiligungsgesellschaft mbH of 19 percent of I\&T Innovation Technology (discussed previously under the Transportation business segment). The purchase price of approximately $\$ 53$ million is reported as "Investments" in the Consolidated Balance Sheet and as "Purchases of Investments" in the Consolidated Statement of Cash Flows. Other "Purchases of Investments" and all "Proceeds from Sale of Investments" in the first quarter of 2005 are attributable to auction rate securities, which are classified as available-for-sale. Prior period purchases of and proceeds from the sale of auction rate securities were classified as Cash and Cash Equivalents. At December 31, 2004, the amount of such securities was immaterial to Cash and Cash Equivalents taken as a whole, and accordingly have not been reclassified.

## Cash Flows from Financing Activities:

| (Millions) | Three months ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  |
|  |  |  |  |  |
| Change in short-term debt-net | \$ | 48 | \$ | (63) |
| Repayment of debt (maturities greater than 90 days) |  | (10) |  | (197) |
| Proceeds from debt (maturities greater than 90 days) |  | 69 |  | 127 |
| Total change in debt | \$ | 107 | \$ | (133) |
| Purchases of treasury stock |  | (671) |  | (438) |
| Reissuances of treasury stock |  | 195 |  | 134 |
| Dividends paid to stockholders |  | (324) |  | (282) |
| Distributions to minority interests and other-net |  | (57) |  | (12) |
| Net cash used in financing activities | \$ | (750) | \$ | (731) |

Total debt at March 31, 2005, was $\$ 2.908$ billion, up from $\$ 2.821$ billion at December 31, 2004, with the increase primarily related to commercial paper issuancesThere were no new long-term debt issuances in the first quarter of 2005. In the first quarter of 2005, the increase in net short-term debt of $\$ 48$ million includes the portion of shortterm debt with original maturities of 90 days or less. The repayment of debt and the proceeds from debt for maturities greater than 90 days related to commercial paper activity.

Repurchases of common stock are made to support the Company's stock-based employee compensation plans and for other corporate purposes. On November 8 , 2004, the Board of Directors authorized the purchase of $\$ 2.0$ billion of the Company's common stock between January 1, 2005 and January 31, 2006. As of March 31, 2005, \$1.372 billion remained available for repurchase. Refer to the table titled "Issuer Purchases of Equity Securities" in Part II, Item 2, for more information.

In February 2005, the Board of Directors increased the quarterly dividend on 3 M common stock by $16.7 \%$ to 42 cents per share, equivalent to an annual dividend of $\$ 1.68$ per share. This marks the 47th consecutive year of dividend increases. Other cash flows from financing activities include distributions to minority interests, changes in cash

## FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q, including "Management's Discussion and Analysis of Financial Condition and Results of Operations" in Item 2, contains forwardlooking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements may be identified by the use of words like "plan," "expect," "aim," "believe," "project," "anticipate," "intend," "estimate," "will," "should," "could" and similar expressions in connection with any discussion, expectation or projection of future operating or financial performance, events or trends. In particular, these include statements about the Company's strategy for growth, product development, market position, future performance or results of current or anticipated products, interest rates, foreign exchange rates, and the outcome of contingencies, such as legal proceedings.

Factors That Could Affect Future Results-Forward-looking statements are based on certain assumptions and expectations of future events that are subject to risks and uncertainties. Actual future results and trends may differ materially from historical results or those projected in any such forward-looking statements depending on a variety of factors, including, but not limited to, the following:

* Results and trends are impacted by the effects of, and changes in, worldwide economic conditions The Company operates in more than 60 countries and derives approximately $60 \%$ of its revenues from outside the United States. The Company's business may be affected by factors in the United States and other countries that are beyond its control, such as downturns in economic activity in a specific country or region; social, political or labor conditions in a specific country or region; or potential adverse foreign tax consequences.
* Foreign currency exchange rates and fluctuations in those rates may affect the Company's ability to realize projected growth rates in its sales and net earnings and its results of operations. Because the Company derives approximately $60 \%$ of its revenues from outside the United States, its ability to realize projected growth rates in sales and net earnings could be adversely affected if the U.S. dollar strengthens significantly against foreign currencies.
* The Company's growth objectives are largely dependent on the timing and market acceptance of its new product offerings, includingts ability to renew its pipeline of new products and to bring those products to market. This ability may be adversely affected by difficulties or delays in product development, such as the inability to: identify viable new products; obtain adequate intellectual property protection; gain market acceptance of new products; or successfully complete clinical trials and obtain regulatory approvals. For example, new 3M pharmaceutical products, like any pharmaceutical under development, face substantial risks and uncertainties in the process of development and regulatory review. There are no guarantees that new products will prove to be commercially successful.
* The Company's future results are subject to fluctuations in the costs and availability of purchased components and materials,including oil-derived compounds, due to market demand, currency exchange risks, material shortages and other factors. The Company depends on various components and materials supplied by others for the manufacturing of its products and it is possible that any of its supplier relationships could be interrupted or terminated in the future. Any sustained interruption in the Company's receipt of adequate supplies could have a material adverse effect on the Company. In addition, while the Company has a process to minimize volatility in component and material pricing, no assurance can be given that the Company will be able to successfully manage price fluctuations due to market demand, currency risks or material shortages, or that future price fluctuations will not have a material adverse effect on the Company.
* There is the possibility that acquisitions and strategic alliances may not meet sales and/or profit expectations. As part of the Company's strategy for growth, the Company has made and may continue to make acquisitions and enter into strategic alliances. However, there can be no assurance that the Company will be able to quickly integrate the acquired business and obtain the anticipated synergies or that acquisitions and strategic alliances will be beneficial to the Company.
* The Company's future results may be affected if the Company generates less operating income from its corporate initiatives than estimated 3M's corporate initiatives include Six Sigma, Global Sourcing Effectiveness, 3M Acceleration, eProductivity and Global Business Processes. Cost reduction projects related to these initiatives are expected to contribute an additional $\$ 400$ million to operating income in 2005 . There can be no assurance that all of the estimated operating income improvements from the initiatives will be realized.
* The Company's future results may be affected by various legal and regulatory proceedings, including those involving product liability, antitrust, environmental or other matters. The outcome of these legal proceedings may differ from the Company's expectations because the outcomes of litigation, including regulatory matters, are often difficult to reliably predict. Various factors or developments can lead the Company to change current estimates of liabilities and related insurance receivables where applicable, or make such estimates for matters previously not susceptible of reasonable estimates, such as a significant judicial ruling or judgment, significant settlement or changes in applicable law. A future adverse ruling, settlement or unfavorable development could result in future charges that could have a material adverse effect on the Company's results of operations or cash flows in any particular period. A specific factor that could increase the Company's estimate of its future asbestos-related liabilities is the pending Congressional consideration of legislation to reform asbestos-related litigation and pertinent information derived from that process. For a more detailed discussion of the legal proceedings involving the Company and associated accounting estimates, see the discussion in Note 7 to the Consolidated Financial Statements and Part I, Item 3 of 3M's 2004 Annual Report on Form 10-K.


## Item 3. Quantitative and Qualitative Disclosures About Market Risk.

In the context of Item 3, market risk refers to the risk of loss arising from adverse changes in financial and derivative instrument market rates and prices, such as fluctuations in interest rates and currency exchange rates. For a discussion of sensitivity analysis related to these types of market risks, refer to Part II, Item 7A, Quantitative and Qualitative Disclosures About Market Risk, in 3M's Annual Report on Form 10-K for the year ended December 31, 2004. The Company believes that there have been no material changes in these market risks since year-end 2004.

## Item 4. Controls and Procedures.

a. The Company carried out an evaluation, under the supervision and with the participation of its management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's "disclosure controls and procedures" (as defined in the Exchange Act Rule 13a-15(e)) as of the end of the period covered by this report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective.
b. There was no significant change in the Company's internal control over financial reporting that occurred during the Company's most recently completed fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## 3M COMPANY <br> FORM 10-Q

## For the Quarterly Period Ended March 31, 2005

PART II. Other Information

## Item 1. Legal Proceedings.

Discussion of legal matters is incorporated by reference from Part I, Item 1, Note 7, "Commitments and Contingencies", of this document, and should be considered an integral part of Part II, Item 1, "Legal Proceedings".

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

## (e) Issuer Purchases of Equity Securities

Repurchases of common stock are made to support the Company's stock-based employee compensation plans and for other corporate purposes.On November 8, 2004, the Board of Directors authorized the purchase of $\$ 2.0$ billion of the Company's common stock between January 1, 2005 and January 31, 2006.

## Issuer Purchases of Equity Securities (registered pursuant to Section 12 of the Exchange Act)

| Period | (a) Total Number of Shares Purchased (1) | (b) Average Price Paid per Share | (c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Dollar Value of Shares that May Yet Be Purchased under the Plans or Programs (Millions) |
| :---: | :---: | :---: | :---: | :---: |
| January 1-31, 2005 | 2,333,811 | \$82.66 | 2,245,000 | \$1,814 |
| February 1-28, 2005 | 2,111,948 | 84.58 | 1,775,500 | 1,665 |
| March 1-31, 2005 | 3,490,467 | 85.76 | 3,411,800 | 1,372 |
| Total | 7,936,226 | \$84.54 | 7,432,300 | \$1,372 |

(1) The total number of shares purchased includes: (i) shares purchased under the Board's $\$ 2.0$ billion authorization described above, and (ii) shares purchased in connection with the exercise of stock options (which combined totaled 88,811 shares in January 2005, 336,448 shares in February 2005, and 78,667 shares in March 2005).

Item 3. Defaults Upon Senior Securities- No matters require disclosure.
Item 4. Submission of Matters to a Vote of Security Holders.-No matters require disclosure.
Item 5. Other Information.-No matters require disclosure.

## Item 6. Exhibits.

Exhibits. These exhibits are either incorporated by reference into this report or filed with this report as indicated below. Exhibit numbers 10.1 through 10.16 are management contracts or compensatory plans or arrangements.

## Index to Exhibits:

(3) Articles of Incorporation and by-laws
(3.1) Certificate of incorporation, as amended as of May 12, 2004, is incorporated by reference from the Form 10-Q for the quarter ended June 30, 2004.
(3.2) Bylaws, as amended as of November 11, 2002, are incorporated by reference from the Form 8-K dated December 9, 2002.
(4) Instruments defining the rights of security holders, including indentures:
(4.1) Indenture, dated as of November 17, 2000, between 3M and Citibank, N.A. with respect to 3M's senior debt securities, is incorporated by reference from the Form 8-K dated December 7, 2000.
(4.3) Except as set forth in the preceding Exhibits 4.1 and 4.2, the instruments defining the rights of holders of long-term debt securities of 3 M have been omitted. We agree to furnish to the SEC , upon request, a copy of such instruments with respect to issuances of long-term debt of 3 M .
(10) Material contracts and management compensation plans and arrangements:
(10.1) 3M 2002 Management Stock Ownership Program is incorporated by reference from our Proxy Statement for the 2002 Annual Meeting of Stockholders.

3M 1997 Management Stock Ownership Program is incorporated by reference from our Proxy Statement for the 1997 Annual Meeting of Stockholders.

3M 1992 Management Stock Ownership Program is incorporated by reference from our Proxy Statement for the 1992 Annual Meeting of Stockholders.
(10.4) Form of award agreement for non-qualified stock options granted under the 2002 Management Stock Ownership Program, is incorporated by reference from our Form 10-K for the year ended December 31, 2004.
(10.5) 3M 1997 General Employees' Stock Purchase Plan, as amended through November 8, 2004, is incorporated by reference from our Form 10-K for the year ended December 31, 2004.
(10.6) 3M VIP (Voluntary Investment Plan) Plus is incorporated by reference from Registration Statement No. 333-73192 on Form S-8, filed on November 13, 2001.
(10.7) 3M Deferred Compensation Plan, as amended through February 9, 2004, is incorporated by reference from our Form 10-K for the year ended December 31, 2003.
(10.8) 3M Executive Profit Sharing Plan, as amended through February 11, 2002, is incorporated by reference from our Form $10-\mathrm{K}$ for the year ended December 31, 2003.
(10.9) 3M Performance Unit Plan, as amended through February 10, 2003 is incorporated by reference from our Form 10-K for the year ended December 31, 2003.
(10.10) 3M Compensation Plan for Non-Employee Directors, as amended, through November 8, 2004, is incorporated by reference from our Form 10-K for the year ended December 31, 2004.
(10.11) 3M 1992 Directors Stock Ownership Program, as amended through November 8, 2004, is incorporated by reference from our Form 10-K for the year ended December 31, 2004.
(10.12) 3M Executive Life Insurance Plan, as amended, is incorporated by reference from our Form 10-K for the year ended December 31, 2003.
(10.13) Summary of Personal Financial Planning Services for 3M Executives is incorporated by reference from our Form 10-K for the year ended December 31, 2003.
(10.14) Employment agreement dated as of December 4, 2000, between 3M and W. James McNerney, Jr. is incorporated by reference from our Form 10-K for the year ended December 31, 2000.
(10.15) Employment agreement dated as of January 23, 2002, between 3 M and Patrick D. Campbell is incorporated by reference from our Form 10-K for the year ended December 31, 2001.
(10.16) Employment agreement dated as of November 19, 2002, between 3 M and Richard F. Ziegler is incorporated by reference from our Form 10-K for the year ended December 31, 2002.

Filed electronically herewith:
(12) Calculation of ratio of earnings to fixed charges.
(15) A letter from the Company's independent registered public accounting firm regarding unaudited interim consolidated financial statements.
(31.1) Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350.
(31.2) Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350.
(32.1) Certification of the Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350.
(32.2) Certification of the Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

3M COMPANY<br>(Registrant)

Date: May 6, 2005
By /s/ Patrick D. Campbell
Patrick D. Campbell,
Senior Vice President and Chief Financial Officer
(Mr. Campbell is the Principal Financial Officer and has been duly authorized to sign on behalf of the Registrant.)

## 3M COMPANY

AND SUBSIDIARIES

## CALCULATION OF RATIO OF EARNINGS TO FIXED CHARGES (Millions)

| EARNINGS | $\begin{aligned} & \text { Three months } \\ & \text { ended } \\ & \text { March 31, } \\ & 2005 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \text { Year } \\ & 2004 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \text { Year } \\ & 2003 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \text { Year } \\ & 2002 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \text { Year } \\ & 2001 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \text { Year } \\ & 2000 \\ & \hline \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income from continuing operations before income taxes, minority interest, and cumulative effect of accounting change* | \$ | 1,220 | \$ | 4,555 | \$ | 3,657 | \$ | 3,005 | \$ | 2,186 | \$ | 2,974 |
| Add: |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest expense |  | 25 |  | 88 |  | 103 |  | 100 |  | 143 |  | 127 |
| Interest component of the ESOP benefit expense |  | 3 |  | 12 |  | 14 |  | 16 |  | 18 |  | 19 |
| Portion of rent under operating leases representative of the interest component |  | 16 |  | 60 |  | 53 |  | 45 |  | 39 |  | 39 |
| Less: |  |  |  |  |  |  |  |  |  |  |  |  |
| Equity in undistributed income of 20-50\% owned companies |  | 1 |  | 6 |  | 7 |  | 10 |  | 5 |  | 10 |
| TOTAL EARNINGS AVAILABLE FOR FIXED CHARGES | \$ | 1,263 | \$ | 4,709 | \$ | 3,820 | \$ | 3,156 |  | 2,381 | \$ | 3,149 |
| FIXED CHARGES |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest on debt |  | 23 |  | 78 |  | 93 |  | 100 |  | 150 |  | 141 |
| Interest component of the ESOP benefit expense |  | 3 |  | 12 |  | 14 |  | 16 |  | 18 |  | 19 |
| Portion of rent under operating leases representative of the interest component |  | 16 |  | 60 |  | 53 |  | 45 |  | 39 |  | 39 |
| TOTAL FIXED CHARGES | \$ | 42 | \$ | 150 | \$ | 160 | \$ | 161 | \$ | 207 | \$ | 199 |
| RATIO OF EARNINGS TO FIXED CHARGES |  | 30.1 |  | 31.4 |  | 23.9 |  | 19.6 |  | 11.5 |  | 15.8 |

[^0]Securities and Exchange Commission
450 Fifth Street, N.W.
Washington, D.C. 20549
Commissioners:
We are aware that our report dated April 18, 2005, on our reviews of interim consolidated financial information of 3M Company and its Subsidiaries (the Company) for the three-month periods ended March 31, 2005 and 2004, and included in the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2005, is incorporated by reference in the Company's registration statements on Form S-8 (Registration Nos. 33-14791, 33-49842, 33-58767, 333-26957, 333-30689, 333-30691, 333-44760, 33344692 , 333-73192, 333-101727, 333-101751 and 333-109282), and Form S-3 (Registration Nos. 33-48089, 333-42660, 333-98163, 333-109211 and 333-112563).
/s/ PricewaterhouseCoopers LLP
PricewaterhouseCoopers LLP
Minneapolis, Minnesota
May 6, 2005

## SARBANES-OXLEY SECTION 302 CERTIFICATION

I, W. James McNerney, Jr., certify that:

1. I have reviewed this quarterly report on Form $10-\mathrm{Q}$ of 3 M Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.
/s/ W. James McNerney, Jr.
W. James McNerney, Jr.

Chief Executive Officer
May 6, 2005

## SARBANES-OXLEY SECTION 302 CERTIFICATION

I, Patrick D. Campbell, certify that:

1. I have reviewed this quarterly report on Form 10-Q of 3 M Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.
/s/ Patrick D. Campbell
Patrick D. Campbell
Chief Financial Officer
May 6, 2005

## SARBANES-OXLEY SECTION 906 CERTIFICATION

In connection with the Quarterly Report of 3M Company (the "Company") on Form 10-Q for the period ended March 31, 2005 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, W. James McNerney, Jr., Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350 , as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.
/s/ W. James McNerney, Jr.
W. James McNerney, Jr.

Chief Executive Officer

## May 6, 2005

## SARBANES-OXLEY SECTION 906 CERTIFICATION

In connection with the Quarterly Report of 3M Company (the "Company") on Form 10-Q for the period ended March 31, 2005 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Patrick D. Campbell, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

## /s/ Patrick D. Campbell

Patrick D. Campbell
Chief Financial Officer
May 6, 2005


[^0]:    * 2003 includes a $\$ 93$ million pre-tax loss related to an adverse ruling associated with a lawsuit filed by LePage's Inc. 2002 and 2001 include net pre-tax losses of $\$ 202$ million and $\$ 504$ million, respectively, primarily related to the restructuring. 2000 includes non-recurring net pre-tax losses of $\$ 23$ million.

