# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, DC 20549 

## FORM 8-K

## CURRENT REPORT PURSUANT <br> TO SECTION 13 OR 15(D) OF THE <br> SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): July 25, 2013

## 3M COMPANY

(Exact Name of Registrant as Specified in Its Charter)

## Delaware

(State or Other Jurisdiction of Incorporation)

File No. 1-3285
(Commission File Number)

3M Center, St. Paul, Minnesota
(Address of Principal Executive Offices)

41-0417775
(IRS Employer Identification No.)

55144-1000
(Zip Code)
(651) 733-1110
(Registrant's Telephone Number, Including Area Code)
(Former Name or Former Address, if Changed Since Last Report)

[^0]Item 2.02. Results of Operations and Financial Condition

On July 25, 2013, 3M Company issued a press release reporting second-quarter 2013 results (attached hereunder as Exhibit 99 and incorporated herein by reference).
Item 9.01. Financial Statements and Exhibits
(d) Exhibits
$\qquad$ Description
9 __

Press Release, dated as of July 25, 2013, of 3M Company (furnished pursuant to Item 2.02 hereof)

SIGNATURE
Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

3M COMPANY
By: $\frac{/ \mathrm{s} / \text { Gregg M. Larson }}{\text { Gregg M. Larson, }}$
Deputy General Counsel and Secretary
Dated: July 25, 2013

## FOR IMMEDIATE RELEASE

## 3M Reports Record Second-Quarter Results;

## Company Posts Sales of \$7.8 Billion and Earnings per Share of \$1.71

ST. PAUL, Minn. - July 25, 2013-3M (NYSE: MMM) today reported second-quarter earnings of $\$ 1.71$ per share, an increase of 3.0 percent versus the second quarter of 2012. Sales grew 2.9 percent year-on-year to a record $\$ 7.8$ billion. Organic local-currency sales grew 2.3 percent and acquisitions added 1.9 percent to sales. Currency impacts reduced sales by 1.3 percent year-on-year.

Operating income was $\$ 1.7$ billion and operating income margins for the quarter were 22.0 percent. Second-quarter net income was $\$ 1.2$ billion and free cash flow was $\$ 1.3$ billion.

The company paid $\$ 436$ million in cash dividends to shareholders and repurchased $\$ 1.2$ billion of its own shares during the quarter.
Organic local-currency sales growth was 5.7 percent in Health Care, 3.3 percent in Industrial, 2.9 percent in Consumer and 2.0 percent in Safety and Graphics; Electronics and Energy declined 2.1 percent year-on-year. On a geographic basis, organic local-currency sales grew 8.5 percent in Latin America/Canada, 2.2 percent in Asia Pacific, 1.9 percent in EMEA (Europe, Middle East and Africa) and 0.8 percent in the U.S.
"This was a good quarter for 3M, with strong performances across the portfolio," said Inge G. Thulin, 3M's chairman, president and chief executive officer. "Four of our five business segments achieved positive organic growth and posted operating margins above 21 percent. We converted 107 percent of net income to free cash flow in the quarter, which fueled ongoing investment in the business and allowed for significant cash returned to shareholders. Our employees executed well in the face of continued slow economic growth."

3 M reiterated its 2013 full-year performance expectations. The company anticipates 2013 earnings to be in the range of $\$ 6.60$ to $\$ 6.85$ per share with organic local-currency sales growth of 2 to 5 percent. 3 M continues to expect free cash flow conversion will be in the range of 90 to 100 percent.

In addition, the company now expects full-year gross share repurchases will be in the range of $\$ 3.5$ billion to $\$ 4.5$ billion versus a previous range of $\$ 2$ billion to $\$ 3$ billion.

## Second-Quarter Business Group Discussion

## Industrial

- Sales of $\$ 2.7$ billion, up 6.6 percent in U.S. dollars. Organic local-currency sales increased 3.3 percent, acquisitions (Ceradyne) added 4.6 percent to sales and foreign currency translation reduced sales by 1.3 percent.
- On an organic local-currency basis:

Sales grew in most businesses led by aerospace, automotive aftermarket, liquid filtration, industrial adhesives and tapes and automotive OEM.
Sales rose in all major geographies led by Latin America/Canada, the U.S. and EMEA.

- Operating income was $\$ 599$ million, up 1.2 percent year-on-year; operating margin of 22.5 percent.


## Safety and Graphics

- Sales of $\$ 1.5$ billion, up 2.3 percent in U.S. dollars. Organic local-currency sales increased 2.0 percent; acquisitions (Federal Signal Technologies) added 1.9 percent to sales and foreign currency translation reduced sales by 1.6 percent.
- On an organic local-currency basis:
. Sales growth was led by commercial graphics, personal safety, architectural markets and building and commercial services; sales declined in roofing granules and traffic safety and security systems.
Sales grew in Latin America/Canada, Asia Pacific and EMEA and declined in the U.S.
Operating income was $\$ 333$ million, down 9.7 percent year-on-year; operating margin of 22.9 percent.


## Electronics and Energy

- Sales of $\$ 1.3$ billion, down 3.2 percent in U.S. dollars. Organic local-currency sales decreased 2.1 percent and foreign currency translation reduced sales by 1.1 percent.
- On an organic local-currency basis:
- Electronics-related sales declined year-on-year as end-markets remained soft during the quarter.
. Energy-related sales also declined year-on-year; weakness in renewable energy more than offset sales gains in electrical markets.
Sales increased slightly in Latin America/Canada and declined in APAC, EMEA and the U.S.
- Operating income was $\$ 237$ million, down 16.0 percent year-on-year; operating margin of 17.7 percent.


## Health Care

- Sales of $\$ 1.3$ billion, up 4.6 percent in U.S. dollars. Organic local-currency sales increased 5.7 percent and foreign currency translation reduced sales by 1.1 percent.
- On an organic local-currency basis:

Sales growth was strongest in health information systems, food safety, critical and chronic care, oral care and infection prevention; sales declined in drug delivery.
Sales grew in all major geographies, with double-digit growth in Latin America/Canada and APAC.

- Operating income increased 1.2 percent to $\$ 417$ million; operating margin of 31.2 percent.


## Consumer

- Sales of $\$ 1.1$ billion, up 1.4 percent in U.S. dollars. Organic local-currency sales increased 2.9 percent, divestitures reduced sales by 0.1 percent and foreign currency translation reduced sales by 1.4 percent.
- On an organic local-currency basis:

Sales growth driven by the consumer health care, home care, stationery \& office supplies and DIY businesses.
Sales increased in all regions led by Latin America/Canada, Asia Pacific and the U.S.

- Operating income grew 3.5 percent to $\$ 235$ million; operating margin of 21.4 percent.

Call 800-762-2596 within the U.S. or +1 212-231-2916 outside the U.S. Please join the call at least 10 minutes before the start time.
Webcast replay:
Go to 3M's Investor Relations website at http://investor.3M.com and click on "Quarterly Earnings."
Telephone replay:
Call 800-633-8284 (for both U.S. and outside the U.S.; access code is 21609532).
The telephone replay will be available until 10:00 a.m. CDT on July 30, 2013.

## Forward-Looking Statements

This news release contains forward-looking information about 3M's financial results and estimates and business prospects that involve substantial risks and uncertainties. You can identify these statements by the use of words such as "anticipate," "estimate," "expect," "project," "intend," "plan," "believe," "will," "target," "forecast" and other words and terms of similar meaning in connection with any discussion of future operating or financial performance or business plans or prospects. Among the factors that could cause actual results to differ materially are the following: (1) worldwide economic and capital markets conditions and other factors beyond the Company's control, including natural and other disasters affecting the operations of the Company or its customers and suppliers; (2) the Company's credit ratings and its cost of capital; (3) competitive conditions and customer preferences; (4) foreign currency exchange rates and fluctuations in those rates; (5) the timing and market acceptance of new product offerings; (6) the availability and cost of purchased components, compounds, raw materials and energy (including oil and natural gas and their derivatives) due to shortages, increased demand or supply interruptions (including those caused by natural and other disasters and other events); (7) the impact of acquisitions, strategic alliances, divestitures, and other unusual events resulting from portfolio management actions and other evolving business strategies, and possible organizational restructuring; (8) generating fewer productivity improvements than estimated; (9) unanticipated problems or delays with the phased implementation of a global enterprise resource planning (ERP) system, or security breaches and other disruptions to the Company's information technology infrastructure; and (10) legal proceedings, including significant developments that could occur in the legal and regulatory proceedings described in the Company's Annual Report on Form 10-K for the year ended December 31, 2012 and its subsequent quarterly reports on Form 10-Q (the "Reports"). Changes in such assumptions or factors could produce significantly different results. A further description of these factors is located in the Reports under "Cautionary Note Concerning Factors That May Affect Future Results" and "Risk Factors" in Part I, Items 1 and 1A (Annual Report) and in Part I, Item 2 and Part II, Item 1A (Quarterly Report). The information contained in this news release is as of the date indicated. The Company assumes no obligation to update any forward-looking statements contained in this news release as a result of new information or future events or developments.

## 3M Company and Subsidiaries <br> CONSOLIDATED STATEMENT OF INCOME

(Millions, except per-share amounts)
(Unaudited)

|  | Three-months ended June 30, |  |  |  | Six-months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Net sales | \$ | 7,752 | \$ | 7,534 | \$ | 15,386 | \$ | 15,020 |
| Operating expenses |  |  |  |  |  |  |  |  |
| Cost of sales |  | 4,013 |  | 3,870 |  | 7,982 |  | 7,759 |
| Selling, general and administrative expenses |  | 1,610 |  | 1,528 |  | 3,199 |  | 3,080 |
| Research, development and related expenses |  | 427 |  | 408 |  | 857 |  | 819 |
| Total operating expenses |  | 6,050 |  | 5,806 |  | 12,038 |  | 11,658 |
| Operating income |  | 1,702 |  | 1,728 |  | 3,348 |  | 3,362 |
| Interest expense and income |  |  |  |  |  |  |  |  |
| Interest expense |  | 41 |  | 43 |  | 80 |  | 83 |
| Interest income |  | (10) |  | (10) |  | (20) |  | (19) |
| Total interest expense - net |  | 31 |  | 33 |  | 60 |  | 64 |
| Income before income taxes |  | 1,671 |  | 1,695 |  | 3,288 |  | 3,298 |
| Provision for income taxes |  | 458 |  | 509 |  | 928 |  | 971 |
| Net income including noncontrolling interest | \$ | 1,213 | \$ | 1,186 | \$ | 2,360 | \$ | 2,327 |
| Less: Net income attributable to noncontrolling interest |  | 16 |  | 19 |  | 34 |  | 35 |
| Net income attributable to 3M | \$ | 1,197 | \$ | 1,167 | \$ | 2,326 | \$ | 2,292 |
| Weighted average 3 M common shares outstanding - basic |  | 688.2 |  | 694.3 |  | 689.6 |  | 695.5 |
| Earnings per share attributable to 3 M common shareholders basic | \$ | 1.74 | \$ | 1.68 | \$ | 3.37 | \$ | 3.30 |
| Weighted average 3M common shares outstanding - diluted |  | 699.1 |  | 702.6 |  | 700.6 |  | 704.4 |
| Earnings per share attributable to 3 M common shareholders diluted | \$ | 1.71 | \$ | 1.66 | \$ | 3.32 | \$ | 3.25 |
| Cash dividends paid per 3M common share | \$ | 0.635 | \$ | 0.59 | \$ | 1.27 | \$ | 1.18 |

3M Company and Subsidiaries

## CONDENSED CONSOLIDATED BALANCE SHEET

(Dollars in millions)
(Unaudited)

|  | $\begin{gathered} \text { Jun. 30, } \\ 2013 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Dec. 31, } \\ \hline 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Jun. 30, } \\ 2012 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| Current assets |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 2,942 | \$ | 2,883 | \$ | 3,308 |
| Marketable securities - current |  | 1,310 |  | 1,648 |  | 1,595 |
| Accounts receivable - net |  | 4,542 |  | 4,061 |  | 4,364 |
| Inventories |  | 3,919 |  | 3,837 |  | 3,656 |
| Other current assets |  | 1,270 |  | 1,201 |  | 1,165 |
| Total current assets |  | 13,983 |  | 13,630 |  | 14,088 |
| Marketable securities - non-current |  | 1,542 |  | 1,162 |  | 1,031 |
| Investments |  | 154 |  | 163 |  | 152 |
| Property, plant and equipment - net |  | 8,329 |  | 8,378 |  | 7,706 |


| Goodwill and intangible assets - net | 9,017 |  | 9,310 |  | 8,911 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Prepaid pension benefits | 22 |  | 16 |  | 45 |  |
| Other assets | 1,083 |  | 1,217 |  | 1,406 |  |
| Total assets | $\underline{\text { \$ 34,130 }}$ |  | \$ | 33,876 | \$ | 33,339 |
|  |  |  |  |  |  |  |
| LIABILITIES AND EQUITY |  |  |  |  |  |  |
| Current liabilities |  |  |  |  |  |  |
| Short-term borrowings and current portion of long-term debt | \$ | 1,062 | \$ | 1,085 | \$ | 650 |
| Accounts payable |  | 1,920 |  | 1,762 |  | 1,792 |
| Accrued payroll |  | 589 |  | 701 |  | 593 |
| Accrued income taxes |  | 460 |  | 371 |  | 440 |
| Other current liabilities |  | 2,304 |  | 2,281 |  | 2,232 |
| Total current liabilities |  | 6,335 |  | 6,200 |  | 5,707 |
| Long-term debt |  | 4,884 |  | 4,916 |  | 5,657 |
| Pension and postretirement benefits |  | 2,909 |  | 3,086 |  | 3,355 |
| Other liabilities |  | 1,683 |  | 1,634 |  | 1,747 |
| Total liabilities | \$ | 15,811 | \$ | 15,836 | \$ | 16,466 |
|  |  |  |  |  |  |  |
| Total equity | \$ | 18,319 | \$ | 18,040 | \$ | 16,873 |
| Shares outstanding |  |  |  |  |  |  |
| June 30, 2013: 683,468,043 shares |  |  |  |  |  |  |
| December 31, 2012: 687,091,650 shares |  |  |  |  |  |  |
| June 30, 2012: 691,319,463 shares |  |  |  |  |  |  |
| Total liabilities and equity | \$ | $\underline{34,130}$ | \$ | 33,876 | \$ | $\underline{33,339}$ |

## 3M Company and Subsidiaries

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

(Dollars in millions)
(Unaudited)

|  | $\begin{array}{c}\text { Six-months ended } \\ \text { June 30, }\end{array}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  |
| NET CASH PROVIDED BY OPERATING ACTIVITIES | \$ | 2,673 | \$ | 2,217 |
|  |  |  |  |  |
| Cash flows from investing activities: |  |  |  |  |
| Purchases of property, plant and equipment |  | (718) |  | (619) |
| Acquisitions, net of cash acquired |  | - |  | (144) |
| Purchases and proceeds from sale or maturities of marketable securities and investments - net |  | (52) |  | (103) |
| Other investing activities |  | 30 |  | 12 |
| NET CASH USED IN INVESTING ACTIVITIES |  | (740) |  | (854) |
| Cash flows from financing activities: |  |  |  |  |
| Change in debt |  | (13) |  | 1,192 |
| Purchases of treasury stock |  | $(1,995)$ |  | $(1,163)$ |
| Proceeds from issuances of treasury stock pursuant to stock option and benefit plans |  | 1,103 |  | 479 |
| Dividends paid to shareholders |  | (876) |  | (820) |
| Other financing activities |  | 54 |  | 41 |
| NET CASH USED IN FINANCING ACTIVITIES |  | (1,727) |  | (271) |
|  |  |  |  |  |
| Effect of exchange rate changes on cash and cash equivalents |  | (147) |  | (3) |
|  |  |  |  |  |
| Net increase (decrease) in cash and cash equivalents |  | 59 |  | 1,089 |
| Cash and cash equivalents at beginning of year |  | 2,883 |  | 2,219 |
| Cash and cash equivalents at end of period | \$ | 2,942 | \$ | 3,308 |

## 3M Company and Subsidiaries

## SUPPLEMENTAL CASH FLOW AND

## OTHER SUPPLEMENTAL FINANCIAL INFORMATION

(Dollars in millions)
(Unaudited)

|  | Three-months ended June 30, |  |  |  | Six-months endedJune 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| NON-GAAP MEASURES |  |  |  |  |  |  |  |  |
| Free Cash Flow: |  |  |  |  |  |  |  |  |
| Net cash provided by operating activities | \$ | 1,679 | \$ | 1,389 | \$ | 2,673 | \$ | 2,217 |
| Purchases of property, plant and equipment |  | (394) |  | (358) |  | (718) |  | (619) |
| Free Cash Flow (a) | \$ | 1,285 | \$ | 1,031 | \$ | 1,955 | \$ | 1,598 |

(a) Free cash flow is not defined under U.S. GAAP. Therefore, it should not be considered a substitute for income or cash flow data prepared in accordance with GAAP and may not be comparable to similarly titled measures used by other companies. The company defines free cash flow as net cash provided by operating activities less purchases of property, plant and equipment. It should not be inferred that the entire free cash flow amount is available for discretionary expenditures. The company believes free cash flow is a useful measure of performance and uses this measure as an indication of the strength of the company and its ability to generate cash.

(b) The company uses various working capital measures that place emphasis and focus on certain working capital assets and liabilities. 3M's net working capital index is defined as quarterly net sales multiplied by four, divided by ending net accounts receivable plus inventory less accounts payable. This measure is not recognized under U.S. GAAP and may not be comparable to similarly titled measures used by other companies.

## 3M Company and Subsidiaries

## SALES CHANGE ANALYSIS

(Unaudited)
During the first quarter of 2013, 3M completed a realignment of its business segments, as discussed in the following "Business Segments" section, and realigned its geographic area reporting to include Puerto Rico in the United States, rather than in the Latin America/Canada region. The financial information presented herein reflects, for all periods presented, the impact of these realignments.

## Sales Change Analysis

By Geographic Area

|  | Three-months ended June 30, 2013 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | United States | Asia- <br> Pacific | Europe, Middle East and Africa | Latin America/ Canada | WorldWide |
| Volume - organic | 0.7\% | 3.1\% | 1.4\% | 2.4\% | 1.7\% |
| Price | 0.1 | (0.9) | 0.5 | 6.1 | 0.6 |
| Organic local-currency sales | 0.8 | 2.2 | 1.9 | 8.5 | 2.3 |
| Acquisitions | 3.4 | 0.4 | 2.1 | 0.7 | 1.9 |
| Translation | 二 | (3.9) | 0.9 | (3.2) | (1.3) |
| Total sales change | 4.2 $\%$ | $(1.3) \%$ | 4.9 $\%$ | 6.0 \% | $2.9{ }^{\%}$ |

## Worldwide

## Sales Change Analysis

## By Business Segment

|  | Three-months ended June 30, 2013 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Organic } \\ \text { local- } \\ \text { currency } \\ \text { sales } \\ \hline \end{gathered}$ | Acquisitions | Divestitures | Translation | Total sales change |
| Industrial | 3.3\% | 4.6\% | -\% | (1.3)\% | 6.6\% |
| Safety and Graphics | 2.0\% | 1.9\% | -\% | (1.6)\% | 2.3\% |
| Electronics and Energy | (2.1)\% | -\% | -\% | (1.1)\% | (3.2)\% |
| Health Care | 5.7\% | -\% | -\% | (1.1)\% | 4.6\% |
| Consumer | 2.9\% | -\% | (0.1)\% | (1.4)\% | 1.4\% |

## Sales Change Analysis

## By Geographic Area

|  | Six-months ended June 30, 2013 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | United States | AsiaPacific | Europe, Middle East and Africa | $\begin{gathered} \text { Latin } \\ \text { America/ } \\ \text { Canada } \\ \hline \end{gathered}$ | WorldWide |
| Volume - organic | 1.2\% | 3.2\% | 0.1\% | 2.7\% | 1.6\% |
| Price | 0.4 | (1.1) | 0.4 | 5.2 | 0.5 |
| Organic local-currency sales | 1.6 | 2.1 | 0.5 | 7.9 | 2.1 |
| Acquisitions | 3.2 | 0.3 | 2.2 | 0.5 | 1.8 |
| Translation | - | (3.3) | (0.3) | (4.1) | (1.5) |
| Total sales change | 4.8 $\%$ | $(0.9) \%$ | 2.4\% | 4.3 \% | 2.4 \% |

## Worldwide

## Sales Change Analysis

## By Business Segment

|  | Six-months ended June 30, 2013 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Organic } \\ \text { local- } \\ \text { currency } \\ \text { sales } \\ \hline \end{gathered}$ | Acquisitions | Divestitures | Translation | Total sales change |
| Industrial | 3.1\% | 4.1\% | -\% | (1.6)\% | 5.6\% |
| Safety and Graphics | 2.1\% | 2.0\% | -\% | (1.9)\% | 2.2\% |
| Electronics and Energy | (2.1)\% | -\% | -\% | (1.1)\% | (3.2)\% |
| Health Care | 4.8\% | 0.2\% | -\% | (1.3)\% | 3.7\% |
| Consumer | 3.2\% | -\% | -\% | (1.5)\% | 1.7\% |

## 3M Company and Subsidiaries <br> BUSINESS SEGMENTS <br> (Dollars in millions) <br> (Unaudited)

Effective in the first quarter of 2013, 3M completed a realignment of its business groups (segments) to better serve global markets and customers. This realignment included:

- The alignment of divisions into five business groups (segments) as further described below.
- The combination of certain existing divisions into new divisions. These included the Traffic Safety and Security Division (reflecting the combination of the former Traffic Safety Systems Division and Security Systems Division) and the Optical Systems Division (reflecting the combination of the former Optical Systems Division and Mobile Interactive Solutions Division).
- The movement of certain product lines between various divisions

In addition to the above, there were also adjustments for dual credit reporting to reflect the realigned structure. The new structure is comprised of five business segments: Industrial, Safety and Graphics, Electronics and Energy, Health Care, and Consumer.

Industrial: This business segment, previously referred to as Industrial and Transportation, is largely unchanged, except for the transfer of the Renewable Energy Division to the Electronics and Energy business segment.

Safety and Graphics: This business segment includes Architectural Markets, Building and Commercial Services, Commercial Graphics, Industrial Mineral Products, Personal Safety, and Traffic Safety and Security. This new business segment also reflects the movement of certain product lines between various divisions.

Electronics and Energy: This business segment includes Communication Markets, Electrical Markets, Electronics Markets Materials, Electronic Solutions, Infrastructure Protection, Optical Systems, Renewable Energy, and 3M Touch Systems. This new business segment also reflects the movement of certain product lines between various divisions.

Health Care: This business segment is largely unchanged, except for the movement of certain product lines between various divisions.
Consumer: This business segment, previously referred to as Consumer and Office, is largely unchanged, except for the movement of certain product lines between various divisions.

The financial information presented herein reflects, for all periods presented, the impact of this realignment. Refer to 3M's Current Report on Form 8-K furnished on March 1, 2013 and 3M's Current Report on Form 8-K filed on May 16, 2013 for additional information concerning the business segment and geographic area realignments effective in the first quarter of 2013.

## BUSINESS <br> SEGMENT <br> INFORMATION <br> (Millions)

|  | Three-months ended June 30, |  |  |  | Six-months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| NET SALES |  |  |  |  |  |  |  |  |
| Industrial | \$ | 2,663 | \$ | 2,499 | \$ | 5,338 | \$ | 5,057 |
| Safety and Graphics |  | 1,453 |  | 1,421 |  | 2,870 |  | 2,808 |
| Electronics and Energy |  | 1,340 |  | 1,384 |  | 2,617 |  | 2,704 |
| Health Care |  | 1,336 |  | 1,277 |  | 2,647 |  | 2,552 |
| Consumer |  | 1,098 |  | 1,083 |  | 2,179 |  | 2,143 |
| Corporate and Unallocated |  | 2 |  | 1 |  | 4 |  | 3 |
| Elimination of Dual Credit |  | (140) |  | (131) |  | (269) |  | (247) |
| Total Company | \$ | $\underline{7,752}$ | \$ | $\underline{7,534}$ | \$ | 15,386 | \$ | $\underline{15,020}$ |
|  |  |  |  |  |  |  |  |  |
| OPERATING INCOME |  |  |  |  |  |  |  |  |
| Industrial | \$ | 599 | \$ | 592 | \$ | 1,175 | \$ | 1,183 |
| Safety and Graphics |  | 333 |  | 368 |  | 668 |  | 702 |
| Electronics and Energy |  | 237 |  | 282 |  | 433 |  | 516 |
| Health Care |  | 417 |  | 412 |  | 821 |  | 813 |
| Consumer |  | 235 |  | 227 |  | 472 |  | 464 |
| Corporate and Unallocated |  | (88) |  | (124) |  | (162) |  | (262) |
| Elimination of Dual Credit |  | (31) |  | (29) |  | (59) |  | (54) |
| Total Company | \$ | $\underline{1,702}$ | \$ | 1,728 | \$ | 3,348 | \$ | 3,362 |

## About 3M

3 M captures the spark of new ideas and transforms them into thousands of ingenious products. Our culture of creative collaboration inspires a never-ending stream of powerful technologies that make life better. 3 M is the innovation company that never stops inventing. With $\$ 30$ billion in sales, 3 M employs 88,000 people worldwide and has operations in more than 70 countries.

| Investor Contacts: | Matt Ginter | Media Contact: | Jacqueline Berry |
| :--- | :--- | :--- | :--- |
|  | 3 M |  | 3 M |
|  | $(651) 733-8206$ | $(651) 733-3611$ |  |

Bruce Jermeland

## From:

3M Public Relations and Corporate Communications
3 M Center, Building 225-1S-15
St. Paul, MN 55144-1000


[^0]:    Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provi (see General Instruction A.2. below):
    $\square$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
    $\square$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
    $\square$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
    $\square$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

