# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): March 8, 2019

## **3M COMPANY**

(Exact Name of Registrant as Specified in Its Charter)

#### Delaware

(State or Other Jurisdiction of Incorporation)

File No. 1-3285 (Commission File Number) 41-0417775

(IRS Employer Identification No.)

**3M Center, St. Paul, Minnesota** (Address of Principal Executive Offices)

**55144-1000** (Zip Code)

(651) 733-1110

(Registrant's Telephone Number, Including Area Code)

(Former Name or Former Address, if Changed Since Last Report)

		ate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the s (see General Instruction A.2. below):
		Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
		Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
		Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
		Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
-		nark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR 2b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).
		Emerging growth company
U	00	with company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with financial accounting standards provided pursuant to Section 13(a) of the exchange Act. $\Box$

This Current Report on Form 8-K includes supplemental unaudited historical business segment net sales and operating income information in addition to net sales on a disaggregated basis that reflect 3M's continuing effort to improve the alignment of its businesses around markets and customers. The Company did not operate under this segment structure for any of these prior periods and will begin to report comparative results under the new structure with the filing of its Quarterly Report on Form 10-Q for the quarter ending March 31, 2019. Effective in the first quarter of 2019, the Company made the following changes:

#### Continued alignment of customer account activity

As part of 3M's regular customer-focus initiatives, the Company realigned certain customer account activity ("sales district") to correlate with the primary divisional product offerings in various countries and reduce complexity for customers when interacting with multiple 3M businesses. This largely impacted the amount of dual credit certain business segments receive as a result of sales district attribution. 3M business segment reporting measures include dual credit to business segments for certain sales and operating income. This dual credit is based on which business segment provides customer account activity with respect to a particular product sold in a specific country.

#### Creation of Closure and Masking Systems Division and Medical Solutions Division

- 3M created the Closure and Masking Systems Division, which combines the masking tape, packaging tape and personal care portfolios formerly within Industrial Adhesives and Tapes Division in the Industrial business segment into a separate division also within the Industrial business segment.
- 3M created the Medical Solutions Division in the Health Care business segment, which combines the former Critical and Chronic Care Division and Infection Prevention Division (which were also both within the Health Care business segment).

#### Additional actions impacting business segment reporting

- The business associated with certain safety products sold through retail channels in the Asia Pacific region was realigned from the Personal Safety Division within the Safety and Graphics business segment to the Construction and Home Improvement Division within the Consumer business segment.
- Certain previously non-allocated costs related to manufacturing and technology of centrally managed material resource centers of expertise within Corporate and Unallocated are now reflected as being allocated to the business segments.

This Current Report includes additional detail on the changes described above along with supplemental unaudited historical information relative to business segment net sales and operating income on both an annual and quarterly basis for the years ended December 31, 2018, 2017 and 2016 and net sales on a disaggregated basis on an annual basis for the years ended December 31, 2018, 2017, and 2016 (furnished hereunder as Exhibit 99 and incorporated herein by reference).

The information contained in this Current Report shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be incorporated by reference into a filing under the Securities Act of 1933, or the Exchange Act.

#### Forward-Looking Statements

This Current Report contains forward-looking information about 3M's financial results and estimates and business prospects that involve substantial risks and uncertainties. You can identify these statements by the use of words such as "anticipate," "estimate," "expect," "aim," "project," "intend," "plan," "believe," "will," "should," "could," "target," "forecast" and other words and terms of similar meaning in connection with any discussion of future operating or financial performance or business plans or prospects. Among the factors that could cause actual results to differ materially are the following: (1) worldwide economic, political, and capital markets conditions and other factors beyond the Company's control, including natural and other disasters or climate change affecting the operations of the Company or its customers and suppliers; (2) the Company's credit ratings and its cost of capital; (3) competitive conditions and customer preferences; (4) foreign currency exchange rates and fluctuations in those rates; (5) the timing and market acceptance of new product offerings; (6) the availability and cost of purchased components, compounds, raw materials and energy (including oil and natural gas and their derivatives) due to shortages, increased demand or supply interruptions (including those caused by natural and other disasters and other events); (7) the impact of acquisitions, strategic alliances, divestitures, and other unusual events resulting from portfolio management actions and other evolving business strategies, and possible organizational restructuring; (8) generating fewer productivity improvements than estimated; (9) unanticipated problems or delays with the phased implementation of a global enterprise resource planning (ERP) system, or security breaches and other disruptions to the Company's information technology infrastructure; (10) financial market risks that may affect the Company's funding obligations under defined benefit pension and

postretirement plans; and (11) legal proceedings, including significant developments that could occur in the legal and regulatory proceedings described in the Company's Annual Report on Form 10-K for the year ended Dec. 31, 2018, and any subsequent quarterly reports on Form 10-Q (the "Reports"). Changes in such assumptions or factors could produce significantly different results. A further description of these factors is located in the Reports under "Cautionary Note Concerning Factors That May Affect Future Results" and "Risk Factors" in Part I, Items 1 and 1A (Annual Report) and in Part I, Item 2 and Part II, Item 1A (Quarterly Reports). The information contained in this Current Report is as of the date indicated. The Company assumes no obligation to update any forward-looking statements contained in this Current Report as a result of new information or future events or developments.

Item 9.01. Financial Statements and Exhibits

(d) Exhibits

**Exhibit Number** Description

Supplemental unaudited historical information relative to business segment changes effected during the first quarter of 2019 (furnished pursuant to Item 2.02 hereof)

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

3M COMPANY

By: /s/

Nicholas C. Gangestad Nicholas C. Gangestad,

Senior Vice President and Chief Financial Officer

Dated: March 8, 2019

This Current Report on Form 8-K includes supplemental unaudited historical business segment net sales and operating income information in addition to net sales on a disaggregated basis that reflect 3M's continuing effort to improve the alignment of its businesses around markets and customers. The Company did not operate under this segment structure for any of these prior periods and will begin to report comparative results under the new structure with the filing of its Quarterly Report on Form 10-Q for the quarter ending March 31, 2019. Effective in the first quarter of 2019, the Company made the following changes:

Continued alignment of customer account activity

As part of 3M's regular customer-focus initiatives, the Company realigned certain customer account activity ("sales district") to correlate with the primary divisional product offerings in various countries and reduce complexity for customers when interacting with multiple 3M businesses. This largely impacted the amount of dual credit certain business segments receive as a result of sales district attribution. 3M business segment reporting measures include dual credit to business segments for certain sales and operating income. This dual credit is based on which business segment provides customer account activity with respect to a particular product sold in a specific country. As a result, previously reported aggregate business segment net sales and operating income for the total year 2018 decreased \$32 million and \$8 million, respectively, offset by corresponding decreases in the elimination of dual credit net sales and operating income

#### Creation of Closure and Masking Systems Division and Medical Solutions Division

- 3M created the Closure and Masking Systems Division, which combines the masking tape, packaging tape and personal care portfolios formerly within Industrial Adhesives and Tapes Division in the Industrial business segment into a separate division also within the Industrial business segment.
- 3M created the Medical Solutions Division in the Health Care business segment, which combines the former Critical and Chronic Care Division and Infection Prevention Division (which were also both within the Health Care business segment).

#### Additional actions impacting business segment reporting

- The business associated with certain safety products sold through retail channels in the Asia Pacific region was realigned from the Personal Safety Division within the Safety and Graphics Business segment to the Construction and Home Improvement Division within the Consumer Business segment. This change resulted in a decrease in previously reported net sales and operating income for total year 2018 of \$12 million and \$1 million, respectively, in the Safety and Graphics business segment, offset by a corresponding increase in net sales and operating income within the Consumer business segment.
- Certain previously non-allocated costs related to manufacturing and technology of centrally managed material resource centers of expertise within Corporate and Unallocated are now reflected as being allocated to the business segments. As a result, previously reported aggregate business segment operating income for the total year 2018 decreased \$58 million, offset by a corresponding increase in operating income within Corporate and Unallocated.

The financial information presented herein reflects the impact of the preceding changes between business segments for all periods presented.

		Net Sales						Operating Income					
Year ended December 31, 2018 (Millions)		Previously Reported		Revised		Change		Previously Reported		Revised		Change	
Industrial	\$	12,267	\$	12,196	\$	(71)	\$	2,737	\$	2,699	\$	(38)	
Safety and Graphics		6,827		6,812		(15)		1,720		1,706		(14)	
Health Care		6,021		6,018		(3)		1,799		1,789		(10)	
Electronics and Energy		5,472		5,471		(1)		2,055		2,049		(6)	
Consumer		4,796		4,853		<b>5</b> 7		1,027		1,029		2	
Corporate and Unallocated		50		51		1		(1,465)		(1,407)		58	
Elimination of Dual Credit		(2,668)		(2,636)		32		(666)		(658)		8	
Total Company	\$	32,765	\$	32,765	\$	_	\$	7,207	\$	7,207	\$		

Corporate and unallocated operating income includes a variety of miscellaneous items, such as corporate investment gains and losses, certain derivative gains and losses, certain insurance-related gains and losses, certain litigation and environmental expenses, corporate restructuring charges and certain under- or over-absorbed costs (e.g. pension, stock-based compensation) that the Company may choose not to allocate directly to its business segments. Corporate and Unallocated also includes sales, costs, and income from contract manufacturing, transition services and other arrangements with the acquirer of all of the Communication Markets Division following its divestiture in 2018. Because this category includes a variety of miscellaneous items, it is subject to fluctuation on a quarterly and annual basis.

3M business segment reporting measures include dual credit to business segments for certain sales and related operating income. Management evaluates each of its five business segments based on net sales and operating income performance, including dual credit reporting to further incentivize sales growth. As a result, 3M reflects additional ("dual") credit to another business segment when the customer account activity ("sales district") with respect to the particular product sold to the external customer is provided by a different business segment. This additional dual credit is largely reflected at the division level. For example, certain respirators are primarily sold by the Personal Safety Division within the Safety and Graphics business segment; however, a sales district within the Industrial business segment provides the contact for sales of the product to particular customers. In this example, the non-primary selling segment (Industrial) would also receive credit for the associated net sales initiated through its sales district and the related approximate operating income. The assigned operating income related to dual credit activity may differ from operating income that would result from actual costs associated with such sales. The offset to the dual credit business segment reporting is reflected as a reconciling item entitled "Elimination of Dual Credit," such that sales and operating income in total are unchanged.

### Supplemental Unaudited Business Segment Information Based on Segment Structure Effective in the First Quarter of 2019 Net Sales

Net Sales (Millions)		First uarter		Second Quarter		Third Quarter		Fourth Quarter		Total Year
Industrial 2018	\$	3,135	\$	3,138	\$	2,996	\$	2,927	\$	12,196
2017		2,923	Ψ.	2,936	Ψ	3,006	Ψ	2,951	Ψ	11,816
2016		2,790		2,848		2,809		2,737		11,184
Safety and Graphics										
2018	\$	1,779	\$	1.812	\$	1.656	\$	1.565	\$	6.812
2017	Ψ	1,549	Ψ	1,568	Ψ	1,549	Ψ	1,564	Ψ	6,230
2016		1,494		1,580		1,515		1,358		5,947
Health Care										
2018	\$	1,535	\$	1,520	\$	1,444	\$	1,519	\$	6,018
2017	Ψ	1,434	Ψ	1,449	Ψ	1,485	Ψ	1,484	Ψ	5,852
2016		1,401		1,424		1,380		1,399		5,604
Electronics and Energy										
2018	\$	1,350	\$	1,336	\$	1,443	\$	1,342	\$	5,471
2017	Ψ.	1,291	Ψ	1,290	Ψ	1,516	Ψ	1,407	Ψ	5,504
2016		1,161		1,189		1,330		1,252		4,932
Consumer										
2018	\$	1,145	\$	1,237	\$	1,249	\$	1,222	\$	4,853
2017		1,087		1,178		1,291		1,218		4,774
2016		1,083		1,165		1,243		1,124		4,615
Corporate and Unallocated										
2018	\$	_	\$	13	\$	34	\$	4	\$	51
2017		2 2		3		_		(2)		3
2016		2		2		1		2		7
Elimination of Dual Credit										
2018	\$	(666)	\$	(666)	\$	(670)	\$	(634)	\$	(2,636)
2017		(601)		(614)		(675)		(632)		(2,522)
2016		(522)		(546)		(569)		(543)		(2,180)
Total Company										
2018	\$	8,278	\$	8,390	\$	8,152	\$	7,945	\$	32,765
2017		7,685		7,810		8,172		7,990		31,657
2016		7,409		7,662		7,709		7,329		30,109

## Supplemental Unaudited Business Segment Information Based on Segment Structure Effective in the First Quarter of 2019 Operating Income

Industrial 2018 2017	\$							Fourth Quarter		Total Year	
2017	\$										
		714	\$	719	\$	653	\$	613	\$	2,699	
		663		564		667		574		2,468	
2016		650		648		628		581		2,507	
Safety and Graphics											
2018	\$	481	\$	478	\$	407	\$	340	\$	1,706	
2017	Ψ	397	Ψ	850	Ψ	409	Ψ	404	Ψ	2,060	
2016		353		416		365		263		1,397	
Health Care											
2018	\$	458	\$	434	\$	443	\$	454	\$	1,789	
2017	<u> </u>	428	Ψ.	406	Ψ	467	Ψ.	458	Ψ	1,759	
2016		448		452		422		402		1,724	
Electronics and Energy											
2018	\$	336	\$	865	\$	455	\$	393	\$	2,049	
2017	Ψ	256	Ψ	324	Ψ	431	Ψ	365	Ψ	1,376	
2016		222		238		332		352		1,144	
Consumer											
2018	S	220	\$	263	\$	290	\$	256	S	1,029	
2017	<u> </u>	225	Ψ.	199	Ψ	313	Ψ.	271	Ψ	1,008	
2016		236		280		315		224		1,055	
Corporate and Unallocated											
2018	\$	(1,037)	\$	(200)	\$	(56)	\$	(114)	\$	(1,407)	
2017	Ψ	(85)	Ψ	(45)	Ψ	(109)	Ψ	(129)	Ψ	(368)	
2016		(47)		(91)		(70)		(77)		(285)	
Elimination of Dual Credit											
2018	\$	(165)	\$	(158)	\$	(176)	\$	(159)	\$	(658)	
2017	Ψ	(142)	Ψ	(145)	Ψ	(170)	Ψ	(154)	Ψ	(611)	
2016		(123)		(126)		(137)		(129)		(515)	
Total Company											
2018	\$	1,007	\$	2,401	\$	2,016	\$	1,783	\$	7,207	
2017	•	1,742	Φ	2,153	Φ	2,018	Φ	1,789	φ	7,692	
2017		1,739		1,817		1,855		1,616		7,092	
2010		1,/39		1,01/		1,033		1,010		7,027	

### Supplemental Unaudited Net Sales on a Disaggregated Basis Based on Segment Structure Effective in the First Quarter of 2019

		Year ended December 31,				
Net Sales (Millions)		2018		2017		2016
Abrasives	\$	1,787	\$	1,734	\$	1,617
Adhesives and Tapes		3,338		3,183		2,959
Advanced Materials		1,240		1,124		1,039
Automotive and Aerospace		2,054		1,983		1,864
Automotive Aftermarket		1,644		1,647		1,592
Closure and Masking Systems		1,224		1,259		1,262
Separation and Purification		913		882		858
Other Industrial		(4)		4		(7)
Total Industrial Business Group	\$	12,196	\$	11,816	\$	11,184
Commercial Solutions	\$	1,843	\$	1,757	\$	1,752
Personal Safety		3,659		3,002		2,590
Roofing Granules		353		372		344
Transportation Safety		955		1,097		1,265
Other Safety and Graphics		2		2		(4)
Total Safety and Graphics Business Group	\$	6,812	\$	6,230	\$	5,947
Drug Delivery	\$	444	\$	486	\$	451
Food Safety		329		304		278
Health Information Systems		837		791		780
Medical Solutions		3,050		2,947		2,824
Oral Care		1,353		1,322		1,274
Other Health Care		5		2		(3)
Total Health Care Business Group	\$	6,018	\$	5,852	\$	5,604
Electronics	\$	3,974	\$	3,850	\$	3,306
Energy		1,488		1,652		1,626
Other Electronics and Energy		9		2		´ —
Total Electronics and Energy Business Group	\$	5,471	\$	5,504	\$	4,932
Consumer Health Care	\$	391	\$	425	S	387
Home Care	*	1.012	-	1.028	-	1.001
Home Improvement		1,990		1.879		1,742
Stationery and Office		1,397		1,385		1,441
Other Consumer		63		57		44
Total Consumer Business Group	\$	4,853	\$	4,774	\$	4,615
Corporate and Unallocated	\$	51	\$	3	s	7
Elimination of Dual Credit	Ψ	(2,636)	Ψ	(2,522)		(2,180)
Total Company	\$	32,765	\$	31,657	\$	30,109